

JOSEPH T. MAHONEY

Curriculum Vitae

March 2024

Professor of Strategy, Entrepreneurship, & International Business
Department of Business Administration
Associate Director, Illinois Strategic Organizations Initiative (ISOI)
Caterpillar Chair of Business
Gies College of Business
University of Illinois at Urbana-Champaign

Joined faculty: January 1988
Date of Rank to Associate: May 1995
Date of Rank to Full: May 2003

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Birthplace: Philadelphia, Pennsylvania
Married: January 7, 1989, Jeanne Connell of Camden, Maine

EDUCATION

Wharton School of Business, University of Pennsylvania, Philadelphia, PA

Ph.D., Business Economics, May 1989

Topic: Vertical Integration, Multidivisionals, and Organizational Economics

Committee: Almarin Phillips (Chairperson), Ned Bowman,
Claudia Goldin, Bruce Kogut, and Gordon Walker

Wharton School of Business, University of Pennsylvania, Philadelphia, PA

M.S., Business Economics, December 1984

Honors: Mellon Bank (Competitive) Scholarship

University of Pennsylvania, Philadelphia, PA

B.A. Economics, Faculty of Arts and Sciences, December 1980

Honors: *Cum Laude*, Girard Bank (Competitive) Scholarship

MEMBERSHIP IN ACADEMIC ORGANIZATIONS

Academy of Management:

- Strategy Division
- Entrepreneurship Division

Strategic Management Society

ACADEMIC HONORS

Selected by students in Poets & Quants' Top 50 Undergraduate Professors of 2022.

Selected for funding by Gies for "MNEs' Heterogeneous Responses to Deglobalization Backlash: Taking Form of Deglobalization and MNEs Overseas Portfolio into Consideration" (by Xin Wang, Fiona Yao, and Joseph T. Mahoney), December 2022.

Dean's Impact Award, Gies College of Business, 2021.

Campus Award for Excellence in Graduate Student Mentoring, 2017.

Elected as a Fellow of the Strategic Management Society, August 2013.

Elected in August 2012 as a member of the Academy of Management Fellows, which is a group that recognizes and honors members of the Academy of Management who have made significant contributions to the science and practice of management.

Irwin Outstanding Educator Award for the Business Policy and Strategy (BPS) Division of the Academy of Management, August 2011 at the Annual Meeting of the Academy of Management in San Antonio, Texas.

Served as an Officer of the Strategy Research Foundation for the Strategic Management Society, December 2010 – December 2012.

Elected Chair of Business Policy and Strategy (BPS) Division of Academy of Management, 2008-2009.

Elected Business Policy and Strategy (BPS) Program Chair for Academy of Management, August 2005, Philadelphia, PA.

Elected to Executive Committee of Business Policy and Strategy (BPS) Division of Academy of Management, 2002-2003.

PUBLICATIONS

Mahoney, Joseph T. (2005), **Economic Foundations of Strategy**. Thousand Oaks, CA: Sage.

Adopted for doctoral seminars at:

- Bocconi University (School of Management), Italy
- Carleton University, Canada (Sprott School of Business)
- Copenhagen Business School, Denmark
- ESADE, Barcelona, Spain
- FEV EAESP, Brazil
- Florida State University (College of Business)
- Georgia State University (Robinson College of Business)
- Georgia Institute of Technology (College of Management)
- Graduate Institute of Geneva, Switzerland
- Harvard University (Department of Economics)
- HEC-Paris (School of Management)
- Hong Kong University of Science and Technology (HKUST Business School)
- Instituto de Empresa (IE) Business School, Spain
- Michigan State University (Eli Broad College of Business)
- National Chengchi University in Taiwan (College of Commerce)
- National Taiwan University (College of Management)
- National University Singapore (NUS Business School)
- Oklahoma State University (Spears School of Business)
- Peking University (Guanghua School of Management)
- Purdue University (Krannert Graduate School of Management)
- Rice University (Jones Graduate School of Management)
- Rutgers University (Business School of Newark and New Brunswick)
- Syracuse University (Whitman School of Management)
- Stockholm University (Stockholm Business School)
- SUNY-Buffalo (School of Management)
- The Ohio State University (Fisher College of Business)
- University College Dublin, Ireland
- University of Colorado at Boulder (Leeds School of Business)
- University of Illinois at Urbana-Champaign (Gies College of Business)
- University of Florida (Warrington College of Business Administration)
- University of Kansas (School of Business)
- University of Lausanne in Switzerland (HEC, School of Business & Economics)
- University of Louisville (College of Business)
- University of Maryland at College Park (Robert H. Smith School of Business)
- University of Melbourne in Australia (Melbourne Business School)
- University of Michigan (Ross School of Business)
- University of Missouri (Trulaske College of Business)
- University of Navarra (IESE Business School), Spain
- University of Oklahoma (Price College of Business)
- University of Oregon (Lundquist College of Business)
- University of Pennsylvania (Wharton School of Business)
- University of South Carolina (Darla Moore School of Business)
- University of Tennessee (College of Business Administration)
- University of Texas, Dallas (School of Management)
- University of Texas, El Paso (College of Business Administration)
- University of Waikato (Waikato Management School), New Zealand
- University of Washington at Seattle (Foster School of Business)
- University of Wisconsin at Madison (School of Business)
- Vienna University of Economics and Business, Austria
- York University (Schulich School of Business), Canada

Ketokivi, Mikko and Joseph T. Mahoney (2023). **Efficient Organization: A Governance Approach**. Oxford, UK: Oxford University Press.

CHAPTERS IN BOOKS

Dodds, Dawson, John W. Kindt, Christopher da Costa, Nazmul Kazi, Joseph T. Mahoney, and S. Indu Rupassara (2023). Supply chain logistics and business ecosystems needed for the development of natural vaccines with novel, safer, and noninvasive delivery mechanisms. In M. Aribi (Ed.), *New Topics in Vaccine Development* (pp. 1-31). London, UK: Intechopen.com.

Ketokivi, Mikko, and Joseph T. Mahoney (2017). "Transaction Cost Economics as a Theory of the Firm, Management, and Governance," in the Oxford Research Encyclopedia of Business and Management, edited by Ray Aldag (pp. 1-24) (Online publication date: October).

Skousen, Bradley, and Joseph T. Mahoney (2015). "Factors Influencing the Registration Decision in the Informal Economy," in Management, Society, and the Informal Economy, edited by Paul Godfrey (pp. 105-122). London: Routledge.

Sanchez, Ron, and Joseph T. Mahoney (2013). "Modularity and Economic Organization: Concepts, Theory, Observations, and Predictions," in Handbook of Economic Organization: Integrating Economic and Organization Theory, edited by Anna Grandori (pp. 383-399). Northampton, MA: Edward Elgar.

Gabor, Andrea, and Joseph T. Mahoney (2013). "Chester Barnard and the Systems Approach to Nurturing Organizations," in Oxford Handbook of Management Theorists, edited by Morgan Witzel and Malcolm Warner (pp. 134-151). New York: Oxford University Press.

Mahoney, Joseph T. (2012). "Towards a Stakeholder Theory of Strategic Management," in Towards a New Theory of the Firm: Humanizing the Firm and the Management Profession, edited by Joan Enric Ricart Costa and Josep Maria Rosanas Marti (pp. 153-182). Bilbao, Spain: BBVA.

Madhavan, Ravi, and Joseph T. Mahoney (2012). "Evidence-Based Management in 'Macro' Areas: The Case of Strategic Management," in Handbook of Evidence-Based Management: Companies, Classrooms and Research, edited by Denise Rousseau (pp.79-91). New York: Oxford University Press.

Mahoney, Joseph T., and Steven C. Michael (2005). "A Subjectivist Theory of Entrepreneurship," in Handbook of Entrepreneurship, edited by Sharon Alvarez, Rajshree Agarwal, and Olav Sorenson (pp.33-53). New York: Springer.

Sanchez, Ron, and Joseph T. Mahoney (2001). "Modularity and Dynamic Capabilities," in Rethinking Strategy, edited by Henk Volberda and Tom Elfring (pp. 158-171). Thousand Oaks, CA: Sage Publications.

Mahoney, Joseph T., and Ron Sanchez (1997). "Competence Theory Building: Reconnecting Management Research and Management Practice," in Competence-based Strategic Management, edited by Heime Heene, and Ron Sanchez (pp. 45-64). Chichester, UK: John Wiley & Sons.

Mahoney, Joseph T. and David A. Crank (1995). "Vertical Coordination: The Choice of Organizational Form," in New Industries and Strategic Alliances in Agriculture: Concepts and Cases, edited by Karen Coaldrake, Steven T. Sonka, Devanathan Sudharshan, and Frederick W. Winter (pp. 89-126). Champaign, IL: Stipes Publishing.

ARTICLES IN REFEREED JOURNALS

- [90] Bhardwaj, Akhil, Joseph T. Mahoney, and Jackson Nickerson (forthcoming), “Problem Formulation for Theorizing at the Frontier: An Oliver Williamson Inspired Approach.” Strategic Management Review.
- [89] Kor, Yasemin, Joseph T. Mahoney, and Danchi Tan (2024), “Edith Penrose’s Unexplored Insights in Strategic Management and International Business Research.” Strategic Management Review, forthcoming.
- [88] Mahoney, Joseph T. (2023), “Corporate Personhood and Fiduciary Duties as Critical Constructs in Developing Stakeholder Management Theory and Corporate Purpose.” Strategy Science, 8(2): 212-220.
- [87] Mahoney, Joseph T., and Jackson Nickerson (2022), “Oliver Williamson: A Hero’s Journey on the Merits.” Journal of Institutional Economics, 18(2): 195-207.
- [86] Haveman, Heather, Joseph T. Mahoney, and Beta Mannix (2021), “The Evolving Science of Organization: Theory Matters.” Academy of Management Review, 46(4): 660-666.
- [85] Corredor, Sandra and Joseph T. Mahoney (2021), “Multi-business Firms’ Corporate Renewal Decisions: Divestiture Governance Mode Choice of Corporate Spin-Offs and Equity Carve-Outs.” Strategic Management Review, 2(2): 235-280.
- [84] Amis, John, Jay Barney, Joseph T. Mahoney, and Heli Wang (2020), “Why We Need a Theory of Stakeholder Governance—And Why This is a Hard Problem.” Academy of Management Review, 45(3): 499-503.
- [83] Anand Gopesh, Eric Larson, and Joseph T. Mahoney (2020), “Thomas Kuhn on Paradigms.” Production and Operations Management, 29(7): 1650-1657.
- [82] Tan, Danchi, Weichieh Su, Joseph T. Mahoney, and Yasemin Kor (2020), “A Review of Research on the Growth of Multinational Enterprises: A Penrosean Lens.” Journal of International Business Studies, 51(4): 498-537.
- [81] Ketokivi, Mikko and Joseph T. Mahoney (2020), “Transaction Cost Economics as a Theory of Supply Chain Efficiency.” Production and Operations Management, 29(4): 1011-1031.
- [80] Drnevich, Paul, Joseph T. Mahoney, and Dan Schendel (2020), “Has Strategic Management Research Lost its Way?” Strategic Management Review, 1(1): 35-73.
- [79] Kim, Sung Min, Gopesh Anand, Eric Larson, and Joseph T. Mahoney (2019), Resource Co-Specialization in Outsourcing of Enterprise Systems Software: Impact on Exchange Success and Firm Growth.” Journal of Science and Technology Policy Management, 10(5): 1015-1046.

- [78] Cabral, Sandro, Joseph T. Mahoney, Anita M. McGahan, and Matthew Potoski (2019), "Value Creation and Value Appropriation in Public and Non-Profit Organizations." Strategic Management Journal, 40(4): 465-475.
- [77] Argyres, Nicholas, Joseph T. Mahoney, and Jackson Nickerson (2019), "Strategic Responses to Shocks: Comparative Adjustment Costs, Transaction Costs, and Opportunity Costs." Strategic Management Journal, 40(3): 357-376.
- [76] Klein, Peter, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis (2019), "Organizational Governance Adaptation: Who is In, Who is Out, and Who gets What?" Academy of Management Review, 44(1): 6-27.
- [75] Pettus, Michael, Yasemin Kor, Joseph T. Mahoney, and Steven Michael (2018), "Sequencing and Timing of Strategic Responses after Industry Disruption: Evidence from Post-Deregulation Competition in the U.S. Railroad Industry." Strategic Organization, 16(4): 373-400.
- [74] Tsay, Andy, John Gray, Injoon Noh, and Joseph T. Mahoney (2018), "A Review of Production and Operations Management Research on Outsourcing in Supply Chains: Implications for the Theory of the Firm." Production and Operations Management, 27(7): 1177-1220.
- [73] Chen, Pao-Lien, Yasemin Kor, Joseph T. Mahoney, and Danchi Tan (2017), "Pre-Market-Entry Experience and Post-Market-Entry Learning of the Board of Directors: Implications for Post-Entry Performance." Strategic Entrepreneurship Journal, 11(4): 441-463.
- [72] Riley, Shawn, Steven Michael, and Joseph T. Mahoney (2017), "Human Capital Matters: Market Valuation of Firm Investments in Training and the Role of Complementary Assets." Strategic Management Journal, 38(9): 1895-1914.
- [71] Kor, Yasemin, Joseph T. Mahoney, Enno Siemsen, and Danchi Tan (2016), "Penrose's *The Theory of the Growth of the Firm*: An Exemplar of Engaged Scholarship." Production and Operations Management, 25(10): 1727-1744.
- [70] Kim, Bongsun, Eonsoo Kim, Douglas Miller, and Joseph T. Mahoney (2016), "The Impact of the Timing of Patents on Innovation Performance." Research Policy, 45(4): 914-928.
- [69] Jones, Thomas, Tom Donaldson, R. Edward Freeman, Jeffrey Harrison, Carrie Leana, Joseph T. Mahoney, and Jone Pearce (2016), "Management Theory and Social Welfare: Contributions and Challenges." Academy of Management Review, 41(2): 216-228.
- [68] Ketokivi, Mikko, and Joseph T. Mahoney (2016), "Transaction Cost Economics as a Constructive Stakeholder Theory." Academy of Management Learning and Education, 15(1): 123-138.

- [67] Mahoney, Joseph T., and Yasemin Kor (2015), "Advancing the Human Capital Perspective on Value Creation by Joining Capabilities and Governance Approaches." Academy of Management Perspectives, 29(3): 296-308.
- [66] Kim, Min-Young, Joseph T. Mahoney, and Danchi Tan (2015), "Re-conceptualizing Exploitative and Explorative FDI: A Balancing-Process Approach to Firm Internationalization." European Journal of International Management, 9(5): 537-565.
- [65] Godfrey, Paul, and Joseph T. Mahoney (2014), "*The Functions of the Executive* at 75: An Invitation to Reconsider a Timeless Classic." Journal of Management Inquiry, 23(4): 360-372.
- [64] Gebauer, Judith and Joseph T. Mahoney (2014), "Joining Supply and Demand Conditions of IT Enabled Change: Toward an Economic Theory of Inter-Firm Modularization." International Journal of Strategic Change Management, 5(2): 140-163.
- [63] Mahoney, Joseph T. and Lihong Qian (2013), "Market Frictions as Building Blocks of an Organizational Economics Approach to Strategic Management." Strategic Management Journal, 34(9): 1019-1041.
- [62] Klein, Peter, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis (2013), "Capabilities and Strategic Entrepreneurship in Public Organizations." Strategic Entrepreneurship Journal, 7(1): 70-91.
- [61] Javadi, Elahe, Judith Gebauer, and Joseph T. Mahoney (2013), "The Impact of User Interface Design on Idea Integration in Electronic Brainstorming: An Attention-Based View." Journal of the Association for Information Systems, 14(1): 1-21.
- [60] Moeen, Mahka, Deepak Somaya, and Joseph T. Mahoney (2013), "Supply Portfolio Concentration in Outsourced Knowledge-Based Services." Organization Science, 24(1): 262-279.
- [59] Klein, Peter, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis (2012), "Who is in Charge? Value Co-creation and a Property Rights Perspective on Stakeholder Value." Strategic Organization, 10(3): 304-315.
- [58] Xia, Mu, Kexin Zhao, and Joseph T. Mahoney (2012), "Enhancing Value via Cooperation: Firms' Process Benefits from Participation in a Standard Consortium." Industrial and Corporate Change, 21(3): 699-729.
- [57] Nickerson, Jackson, C. James Yen, and Joseph T. Mahoney (2012), "Exploring the Problem-Finding and Problem-Solving Approach for Designing Organizations." Academy of Management Perspectives, 26(1): 52-72.

- [56] Lo, Fang-Yi, Joseph T. Mahoney, and Danchi Tan (2011), "The Relationship between Location-Bound Advantages and International Strategy: An Empirical Investigation." International Journal of Strategic Change Management, 3(4): 281-301.
- [55] McCarter, Matthew, Joseph T. Mahoney, and Gregory Northcraft (2011), "Testing the Waters: How Collective Real Options Create Relational Small Wins for Managing Strategic Alliance Social Dilemmas." Academy of Management Review, 36(4): 621-640.
- [54] Bruce, Bertram. C., Jeanne M. Connell, Chris Higgins, and Joseph T. Mahoney (2011), "The Discourse of Management and the Management of Discourse." International Journal of Strategic Change Management, 3(1): 141-154.
- [53] Li, Yong, and Joseph T. Mahoney (2011), "When Are Venture Capital Projects Initiated?" Journal of Business Venturing, 26(2): 239-254.
- [52] Foss, Nicolai, Joseph T. Mahoney, and Patricia Ordonez de Pablos (2010), "Knowledge Governance: Contributions and Unresolved Issues." International Journal of Strategic Change Management, 2(4): 263-268.
- [51] Kim, Sung Min, and Joseph T. Mahoney (2010), "Collaborative Planning, Forecasting and Replenishment (CPFR) as a Relational Contract: An Incomplete Contracting Perspective." International Journal of Learning and Intellectual Capital, 7(3): 403-428.
- [50] Foss, Nicolai, and Joseph T. Mahoney (2010), "Exploring Knowledge Governance." International Journal of Strategic Change Management, 2(2): 93-101.
- [49] Kim, Jongwook, and Joseph T. Mahoney (2010), "A Strategic Theory of the Firm as a Nexus of Incomplete Contracts: A Property Rights Approach." Journal of Management, 36(4): 806-826.
- [48] Bucheli, Marcelo, Joseph T. Mahoney, and Paul Vaaler (2010), "Chandler's Living History: The *Visible Hand* of Vertical Integration in 19th Century America Seen under a 21st Century Transaction Costs Economics Lens." Journal of Management Studies, 47(5): 859-883.
- [47] Klein, Peter, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis (2010). "Toward a Theory of Public Entrepreneurship." European Management Review, 7(1): 1-15.
- *Best paper award in European Management Review for 2010.*
- [46] Agarwal, Rajshree, Rachel Croson, and Joseph T. Mahoney (2010), "The Role of Incentives and Communication in Strategic Alliances: An Experimental Investigation." Strategic Management Journal, 31(4): 413-437.
- [45] He, Jinyu, Joseph T. Mahoney, and Heli Wang (2009), "Firm Capability, Corporate Governance, and Firm Competitive Behavior: A Multi-theoretic Framework." International Journal of Strategic Change Management, 1(4): 293-318.

- [44] Mahoney, Joseph T., Anita McGahan, and Christos Pitelis (2009), "The Interdependence of Private and Public Interests." Organization Science, 20(6): 1034-1052.
- [43] Wang, Heli, Jinyu He, and Joseph T. Mahoney (2009), "Firm-Specific Knowledge Resources and Competitive Advantage: The Role of Economic- and Relationship-Based Employee Governance Mechanisms." Strategic Management Journal, 30(12): 1265-1285.
- [42] Pettus, Michael, Yasemin Kor, and Joseph T. Mahoney (2009), "A Theory of Change in Turbulent Environments: The Sequencing of Dynamic Capabilities Following Industry Deregulation." International Journal of Strategic Change Management, 1(3): 186-211.
- [41] Kang, Min-Ping, Joseph T. Mahoney, and Danchi Tan (2009), "Why Firms Make Unilateral Investments Specific to Other Firms: The Case of OEM Suppliers." Strategic Management Journal, 30(2): 117-135.
- [40] Kor, Yasemin, Joseph T. Mahoney, and Sharon Watson (2008), "The Effects of Demand, Competitive, and Technological Uncertainty on Board Monitoring and Institutional Ownership of IPO Firms." Journal of Management and Governance, 12(3): 239-259.
- [39] Foss, Nicolai, Peter Klein, Yasemin Kor, and Joseph T. Mahoney (2008), "Entrepreneurship, Subjectivism, and the Resource-Based View: Toward a New Synthesis." Strategic Entrepreneurship Journal, 2(1): 73-94.
- [38] Kor, Yasemin, Joseph T. Mahoney, and Steven Michael (2007), "Resources, Capabilities and Entrepreneurial Perceptions." Journal of Management Studies, 44(7): 1187-1212.
- [37] Li, Yong, Barclay James, Ravi Madhavan, and Joseph T. Mahoney (2007), "Real Options: Taking Stock and Looking Ahead." Advances in Strategic Management, 24(June): 33-66.
- [36] Lajili, Kaouthar, Marko Madunic, and Joseph T. Mahoney (2007), "Testing Organizational Economics Theories of Vertical Integration." Research Methodology in Strategy and Management, 4: 343-368.
- [35] Tan, Danchi, and Joseph T. Mahoney (2007), "The Dynamics of Japanese Firm Growth in U.S. Industries: The Penrose Effect." Management International Review, 47(2): 259-279.
- [34] Kim, Jongwook and Joseph T. Mahoney (2007), "Appropriating Economic Rents from Resources: An Integrative Property Rights and Resource-Based Approach." International Journal of Learning and Intellectual Capital, 4(1): 11-28.
- [33] Mahoney, Joseph T., and Anita McGahan (2007), "The Field of Strategic Management within the Evolving Science of Strategic Organization." Strategic Organization, 5(1): 79-99.

- [32] Lajili, Kaouthar and Joseph T. Mahoney (2006), "Revisiting Agency and Transaction Costs Theory Predictions on Vertical Financial Ownership and Contracting: Electronic Integration as an Organizational Form Choice." Managerial and Decision Economics, 27(7): 573-586.
- [31] Kim, Sung Min, and Joseph T. Mahoney (2006), "Mutual Commitment to Support Exchange: Relation-Specific IT System as a Substitute for Managerial Hierarchy." Strategic Management Journal, 27(5): 401-423.
- [30] Tan, Danchi, and Joseph T. Mahoney (2006), "Why a Multinational Firm Chooses Expatriates: Integrating Resource-Based, Agency, and Transaction Costs Perspectives." Journal of Management Studies, 43(3): 457-484.
- [29] Kim, Jongwook, and Joseph T. Mahoney (2006), "How Property Rights Economics Furthers the Resource-Based View: Resources, Transaction Costs and *Entrepreneurial Discovery*." International Journal of Strategic Change Management, 1(1): 40-52.
- [28] Kor, Yasemin, and Joseph T. Mahoney (2005), "How Dynamics, Management, and Governance of Resource Deployments Influence Firm-Level Performance." Strategic Management Journal, 26(5): 489-496.
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- [26] Tan, Danchi, and Joseph T. Mahoney (2005), "Examining the Penrose Effect in an International Business Context: The Dynamics of Japanese Firm Growth in U.S. Industries." Managerial and Decision Economics, 26(2): 113-127.
- [25] Asher, Cheryl Carleton, James M. Mahoney, and Joseph T. Mahoney (2005), "Towards a Property Rights Foundation for a Stakeholder Theory of the Firm." Journal of Management and Governance, 9(1): 5-32.
- [24] Mahoney, Joseph T., and Ron Sanchez (2004), "Building New Management Theory by Integrating Processes and Products of Thought." Journal of Management Inquiry, 13(1): 34-47.
- [23] Kor, Yasemin, and Joseph T. Mahoney (2004), "Edith Penrose's (1959) Contributions to the Resource-Based View of Strategic Management." Journal of Management Studies, 41(1): 183-191.
- [22] Tan, Danchi, and Joseph T. Mahoney (2003), "Explaining the Utilization of Managerial Expatriates from the Perspectives of Resource-Based, Agency, and Transaction Costs Theories." Advances in International Management, 15: 179-205.

- [21] Kim, Jongwook, and Joseph T. Mahoney (2002), "Resource-Based and Property Rights Perspectives on Value Creation: The Case of Oil Field Unitization." Managerial and Decision Economics, 23(4): 225-245.
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- [19] Mahoney, Joseph T. (2001), "A Resource-Based Theory of Sustainable Rents." Journal of Management, 27(6): 651-660.
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- [14] Lajili, Kaouthar, Peter J. Barry, Steven T. Sonka, and Joseph T. Mahoney (1997), "Farmers' Preferences for Crop Contracts: A Principal-Agent Analysis." Journal of Agricultural and Resource Economics, 22(2): 264-280.
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- [11] Mahoney, Joseph T. (1995), "Progress and its Discontents: Data Scarcity and the Limits of Falsification in Strategic Management." Advances in Strategic Management, 12: 151-153.
- [10] Mahoney, Joseph T. (1995), "The Management of Resources and the Resource of Management." Journal of Business Research, 33(2): 91-101.

- [9] Mahoney, Joseph T., Anne S. Huff, and James O. Huff (1994), "Management's Search for Balance." Journal of Management Inquiry, 3(2): 173-174.
- [8] Mahoney, Joseph T., Anne S. Huff, and James O. Huff (1994), "Toward a New Social Contract Theory in Organization Science." Journal of Management Inquiry, 3(2): 153-168.
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- [1] Phillips, Almarin, and Joseph T. Mahoney (1985), "Unreasonable Rules and Rules of Reason: Economic Aspects of Vertical Price Fixing." Antitrust Bulletin, 30(1): 99-115.

OTHER PUBLICATIONS:

Mahoney, Joseph T. and Danchi Tan (2024), "The Penrose Effect." Essay contribution to the Encyclopedia of International Strategic Management, edited by Christian Asmussen, Niron Hashai, and Dana Minbaeva (pp. 332-333). Northampton, MA: Edward Elgar.

Haveman, Heather A., Joseph T. Mahoney, and Beta Mannix (2019), "Editors' Comments: The Role of Theory in Management Research." Academy of Management Review, 44(2): 241-243.

Mahoney, Joseph T. (2013), "Opportunism." Essay contribution to Palgrave Encyclopedia of Strategic Management, edited by Mie Augier and David Teece. Northampton, MA: Edward Elgar.

Mahoney, Joseph T. (2010), "Chester Barnard's (1938), *The Functions of the Executive*." Essay contribution to Elgar Companion on Transaction Costs Economics, edited by Peter Klein and Michael Sykuta (pp. 58-65). London, UK: Macmillan.

BOOK REVIEWS:

Mahoney, Joseph T. (2008), "*Engaged Scholarship: A Guide for Organizational and Social Research* by Andrew H. Van de Ven." Academy of Management Review, 33 (October): 1015-1019.

Miller, Douglas, and Joseph T. Mahoney (2008), "*Strategizing, Disequilibrium and Profit* by John A. Mathews." British Journal of Management, 19 (September): 294-297.

Banerjee, Preeta, and Joseph T. Mahoney (2007), "*Organizations at the Limit: Lessons from the Columbia Disaster*, edited by William Starbuck and Moshe Farjoun." Academy of Management Perspectives, 21 (November): 87-90.

Mahoney, Joseph T. (2007), "*Organizational Realities: Studies of Strategizing and Organizing*, by William H. Starbuck." Academy of Management Review, 32 (April): 677-680.

Mahoney, Joseph T., and Charles Williams (2003), "*Sticky Knowledge: Barriers to Knowing in the Firm*, by Gabriel Szulanski." Academy of Management Review, 28 (October): 679-681.

Kor, Yasemin Y., and Joseph T. Mahoney (2003), "*The Growth of the Firm: The Legacy of Edith Penrose*, edited by Christos Pitelis." Academy of Management Review, 28 (January): 160-163.

Mahoney, Joseph T. (1998), "*Pattern in Corporate Evolution* by Neil M. Kay." Economic Journal, 108 (November): 1905-1907.

Mahoney, Joseph T. (1998), "*Information and Organization: A New Perspective on the Theory of the Firm* by Mark Casson." Academy of Management Review, 23 (October): 810-811.

Mahoney, Joseph T. (1997), "*The Mechanisms of Governance* by Oliver Williamson." Academy of Management Review, 22 (July): 799-802.

Terry Book Award Committee Chair for Academy of Management, 2009: This award is granted annually to the book judged to have made the most outstanding contribution to advancement of management knowledge (theory, conceptualization, research and/or practice).

EDITORIAL BOARDS

Associate Editor:

<u>STRATEGIC MANAGEMENT JOURNAL</u> (Associate Editor)	2006 – 2015
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<u>STRATEGIC MANAGEMENT JOURNAL</u> (Associate Editor for Special Issue)	2017 - 2019
<u>ACADEMY OF MANAGEMENT REVIEW</u> (Associate Editor)	2017 - 2021
<u>ACADEMY OF MANAGEMENT REVIEW</u> (Associate Editor for Special Issue on Theory Development)	2019 - 2021
<u>STRATEGIC MANAGEMENT REVIEW</u> (Associate Editor)	2020 – present
<u>EUROPEAN MANAGEMENT REVIEW</u> (Consulting Editor)	2022 – present

Editorial Board:

<u>STRATEGIC MANAGEMENT JOURNAL</u>	1991 - 2006
<u>ACADEMY OF MANAGEMENT REVIEW</u> (Book Review Editor)	1999 - 2002
<u>ACADEMY OF MANAGEMENT REVIEW</u>	2002 – 2005
<u>JOURNAL OF MANAGEMENT STUDIES</u>	2003 - 2020
<u>INTERNATIONAL JOURNAL OF STRATEGIC CHANGE MANAGEMENT</u>	2006 - 2015
<u>JOURNAL OF BUSINESS RESEARCH</u>	2007 - 2015
<u>JOURNAL OF MANAGEMENT</u>	2008 – 2015
<u>STRATEGIC ORGANIZATION</u>	2011 – 2019
<u>STRATEGIC MANAGEMENT REVIEW</u>	2018 – 2020

Reviewer for Associate Professor tenure-cases at:

- Washington University in St. Louis (1997)
- Louisiana State University (1998)
- University of Pittsburgh (2002)
- Brigham Young University (2003)
- Clarkson University (2003)
- Purdue University (2003)
- University of Pittsburgh (2004)
- University of Southern California (2005)
- Washington University in St. Louis (2005)
- University of Notre Dame (2006)
- Texas A&M University (2006)
- University of Southern California (2006)
- London Business School, UK (2006)
- University of Oklahoma (2006)
- City University of New York (2006)
- Arizona State University (2006)
- University of Missouri – Columbia (2006)
- York University, Canada (2006)
- University of Utah (2006)
- Brigham Young University (2006)
- Georgetown University (2006)
- The Ohio State University (2007)
- Washington University in St. Louis (2007)
- Syracuse University (2007)
- Temple University (2008)
- Rice University (2008)
- Hong Kong University of Science and Technology (2008)
- University of Colorado at Boulder (2009)
- Cornell University (2009)
- University of Southern California (2009)
- Michigan State University (2009)
- Temple University (2009)
- Brigham Young University (2009)
- Hong Kong University of Science and Technology (2009)
- University of Wisconsin-Madison (2010)
- University of Southern California (2010)
- Indiana University (2010)
- University of Utah (2010)
- Washington University in St. Louis (2010)
- University of Oregon (2011)
- University of South Carolina (2011)
- Texas A&M University (2011)
- IESE, Barcelona, Spain (2011)
- Rensselaer Polytechnic Institute (2011)
- Northeastern University (2012)
- University of Oregon (2012)

- University of Lausanne (2012)
- University of Alabama (2012)
- Florida Atlantic University (2012)
- University of Florida (2012)
- Singapore Management University (2012)
- Washington University in St. Louis (2012)
- University of Washington, Seattle (2012)
- Boston University (2012)
- University of Texas – Austin (2012)
- University of Kansas (2012)
- University of Wisconsin-Madison (2012)
- University of Colorado at Boulder (2012)
- University of Utah (2012)
- University of Washington, Seattle (2012)
- Georgia Institute of Science and Technology (2012)
- University of Massachusetts, Amherst (2012)
- Tulane University (2012)
- INSEAD (2012)
- Florida State University (2013)
- Texas A&M (2013)
- HEC-Paris (2013)
- University of Connecticut (2013)
- The Ohio State University (2013)
- Washington University in St. Louis (2014)
- National University of Singapore (2014)
- Bocconi University (2014)
- University of Pennsylvania (2014)
- University of Delaware (2014)
- University of Connecticut (2014)
- Vanderbilt University (2014)
- Boston University (2015)
- INSEAD (2015)
- Northeastern University (2015)
- INSEAD (2016)
- HEC-Paris (2016)
- American University (2016)
- Georgia State University (2016)
- University of Alabama (2016)
- Georgia Institute of Technology (2016)
- Brigham Young University (2016)
- New York University (2016)
- Stanford University (2017)
- Georgetown University (2017)
- The Ohio State University (2017)
- Singapore Management University (2017)
- Miami University (2017)
- University of Missouri (2017)
- American University (2017)
- University of South Florida (2017)

- INSEAD (2018)
- Temple University (2019)
- North Carolina State University (2019)
- University of Minnesota (2019)
- The University of Illinois-Chicago (2019)
- INSEAD (2020)
- KAIST (2020)
- INSEAD (2021)
- Indiana University (2021)
- University of Southern California (2022)
- Tulane University (2022)
- Hong Kong University of Science and Technology (2022)
- INSEAD (2022)
- Rutgers University (2023)

Reviewer for Full Professor Cases at:

- University of Illinois at Chicago (2005)
- Hong Kong University of Science and Technology (HKUST) (2006)
- Kent State University (2006)
- University of Southern California (2006)
- University of Richmond (2006)
- Clarkson University (2006)
- University of North Carolina at Chapel Hill (2007)
- Rice University (2008)
- University of Nevada Las Vegas (2009)
- Brigham Young University (BYU) (2009)
- Georgia Institute of Technology (2009)
- University of Texas – Dallas (2011)
- University of Pittsburgh (2011)
- Baruch College, City University of New York (2011)
- University of Toronto, Canada (2012)
- North Carolina State University (2012)
- University of Hong Kong (2012)
- University of Missouri – Kansas City (2012)
- University of Southern California (2012)
- University of Richmond (2013)
- University of Colorado at Boulder (2013)
- Loyola University Chicago (2013)
- Stanford University (2014)
- University of Southern California (2014)
- University of Michigan (2014)
- University of Utah (2015)
- University of Southern California (2016)
- American University (2016)
- Washington University in St. Louis (2017)
- University of Colorado – Boulder (2017)
- University of Melbourne (2017)

- Cornell University (2018)
- Texas A&M University (2018)
- University of Oregon (2018)
- University of Wisconsin – Madison (2018)
- Georgia Institute of Technology (2018)
- INSEAD (2019)
- Washington State University (2019)
- University of Wisconsin-Milwaukee (2019)
- Syracuse University (2019)
- HEC-Paris (2020)
- University of Texas - Dallas (2020)
- University of Iowa (2020)
- Vanderbilt University (2020)
- The Ohio State University (2021)
- University of Miami (2021)
- University of Florida (2021)
- University of Minnesota (2021)
- The Ohio State University (2022)
- University of Florida (2022)
- The Ohio State University (2022)
- University of Missouri-Columbia (2023)
- University of Pennsylvania (2023)
- University of California – Irvine (2023)

Reviewer for Full Chair Professor Cases at:

- University of Pittsburgh (2003)
- Rice University (2009)
- George Washington University (2012)
- University of Utah (2013)
- Rice University (2014)
- University of Missouri-Columbia (2016)
- University of Nebraska-Lincoln (2017)
- University of Wisconsin-Milwaukee (2019)
- Purdue University (2020)
- University of Maryland-College Park (2020)
- University of Utah (2022)

CURRENT WORK IN PROGRESS:

- [1] “Foreign Subsidiary Staffing Decisions: Joining Comparative Adjustment Costs and Institutional Theory” (by Wen Zheng, Fiona Yao, and Joseph T. Mahoney). Revision submitted to *Strategic Management Journal*.
- [2] “Did Cheating Help the Houston Astros Win? Organizational Misconduct, Illicit Competitive Intelligence, and Organizational Performance” (by Joshua Downs, Joseph T. Mahoney, and Deepak Somaya). Second revision invited to *Academy of Management Discoveries*.
- [3] “The C.O.P.E. Framework: A Holistic View of Firm’s Responses to External Shocks” (by Hyeonsuh Lee, Joseph T. Mahoney, Deepak Somaya, and Jingya You). Revision submitted to the *Journal of Management*.
- [4] “Stakeholder and Shareholder-Oriented Corporate Purpose and Organizational Adaptation: A Comparative Assessment” (Emanuele Bettinazzi, Joseph T. Mahoney, Kerstin Neumann, Peter Snoeren, and Maurizio Zollo). Submitted to *Long Range Planning*.
- [5] “Expecting the Unexpected: Probity Hazards and Fragility Drift in Complex Socio-technical Systems” (by Akhil Bharadwaj, Jackson Nickerson, and Joseph T. Mahoney). Submitted to *Strategic Organization*.
- [6] “Organizational Adaptation: The Problem-Formulating and Problem-Solving Perspective” (by Hyeonsuh Lee, Joseph T. Mahoney, and Lihong Qian). Submitted to *Strategy Science*.
- [7] “The Role of Discovery, Pursuit, and Justification in Scientific Inquiries” (by Akhil Bhardwaj, Anastasia Sergeeva, Joseph T. Mahoney, and Jackson Nickerson). Revision to be submitted to *Strategy Science*.
- [8] “Antecedents and Consequences of Resource Redeployment” (by Julie Ao, Joseph T. Mahoney, and Arkadiy Sakhartov). Resubmission to the *Strategic Management Review*.
- [9] “Toward a Synthesis of Corporate Strategy and Business Strategy: Joining Corporate Diversification Moves and Vertical Product-line-Extension” (by Valerie Isakova, Joseph T. Mahoney, Shinjinee Chattopadhyay, and Mario Schijven). Revision to be submitted to the *Strategic Management Journal*.
- [10] “A Strategic Approach to Reducing the Likelihood of Industrial Catastrophes” (by Akhil Bhardwaj, Jackson Nickerson, and Joseph T. Mahoney). To be submitted to the *Strategic Management Journal*.
- [11] “Unutilized Knowledge as a Catalyst for Innovation: The Effect of the Degree of Exploration on Leveraging Knowledge Spillover Pools” (by Ryoo, Sara, Seungho Choi, Joseph T. Mahoney, and Wen Zheng). To be submitted to *Journal of Management*.

- [12] “A Natural Experiment Forced Upon Us: Investigating Self-Determination Theory in the Hybrid Context” (by Aimee Barbeau, Eric Larson, and Joseph T. Mahoney). To be submitted to the *Journal of Higher Education*.
- [13] “Firms’ Patent Abandonment and Subsequent Inventions: Knowledge Spillover Pool, Absorptive Capacity, External Knowledge Sourcing, and Complementary Patents” (by Wen Zheng, and Joseph T. Mahoney). To be resubmitted to *Organization Science*.
- [14] “When Does an Increase in a Firm’s Operational Effectiveness Reduce its Economic Performance? Positive Demand Shocks, Firm Growth, and the Opportunity Cost of Operational Effectiveness” (by Minjae Lee, Gopesh Anand, and Joseph T. Mahoney). To be submitted to *Journal of Operations Management*.
- [15] “When does Lateral Hiring increase Firm Performance? The Microfoundations of Human Capital Acquiring Strategies” (by Amit Chauradia, Deepak Somaya, and Joseph T. Mahoney). To be submitted to *Organization Science*.
- [16] “Governance Mechanisms and Institutional Design Principles: Towards a More Complete Taxonomy of Solutions for Corporate Strategy Problems” (by Sandra Corredor, Joseph T. Mahoney, and Deepak Somaya). To be submitted to *Journal of Management Studies*.
- [17] “Governance in the Shadow of Man-Made Disasters: The Case of the Fatal Lac-Mégantic Oil-train Derailment.” (by Akhil Bhardwaj, Joseph T. Mahoney, and Jackson Nickerson). To be submitted to *Journal of Management Studies*.
- [18] “Corporate Social Responsibility and Superior Firm Performance” (by Kuo-Liang Chen, Stella Liao, and Joseph T. Mahoney).

CONFERENCE PRESENTATIONS:

- [164] “Pragmatism and Design Science” (by Joseph T. Mahoney) submitted for presentation to the ENT, STR, and OMT Divisions of the Academy of Management for a Symposium on “When Old Habits and Beliefs are Shattered, Something New Enters the World: Pragmatist Foundations of Research on Entrepreneurial Strategy” for Chicago in August, 2024.
- [163] “Real Options Reasoning, Real Options Pricing, and Real Options ... Nothing: Twenty Years After Real Options Lost the Debate” (by Arkadiy Sakhartov, Joseph T. Mahoney, and Jeffrey Reuer) submitted to STR Division of the Academy of Management for Chicago, August, 2024.
- [162] “Organizational Adaptation: The Problem-Formulating and Problem-Solving Perspective” (by Hyeonsuh Lee, Joseph T. Mahoney, and Lihong Qian) submitted to the STR Division of the Academy of Management for Chicago in August, 2024.
- [161] “The C.O.P.E. Framework: A Holistic View of Firms’ Responses to External Shocks” (by Hyeonsuh Lee, Joseph T. Mahoney, Deepak Somaya, and Jingya You). Presented by Somaya to the Strategic Management Society (SMS) Conference in Toronto, Canada, October, 2023.
- [160] “Do Cheaters Ever Prosper? Illicit Competitor Intelligence and Organizational Performance” (by Joshua Downs, Joseph, T. Mahoney, and Deepak Somaya). Presented by Joshua Downs to the Organization Theory and Management Division of the Academy of Management Meeting in Boston, August, 2023.
- [159] “Real Options and Business Model Experimentation” (by Hyeonsuh Lee, Yong Li, and Joseph T. Mahoney). Presented by Yong Li to the Strategy, Entrepreneurship, and Technology and Innovation Management Divisions of Academy of Management, Boston, August, 2023.
- [158] “Developing Stakeholder Management Theory: Joining Law, Economics, and Organization Theory” (by Joseph T. Mahoney). Presented to the Strategy, Organization and Management Theory, and Social Issues Management Divisions of the Academy of Management Meeting in Boston, August, 2023.
- [157] “Expecting the Unexpected: Mitigating Catastrophic Accidents” by (Akhil Bhardwaj, Jackson Nickerson, and Joseph T. Mahoney). Presented by Bhardwaj at the Production and Operations Management International Conference, Paris, France, July, 2023.
- [156] “Do Cheaters Ever Prosper? Illicit Competitive Intelligence and Organizational Behavior” (by Joshua Downs, Joseph T. Mahoney, and Deepak Somaya). Submitted to the annual Ghoshal Conference, London, UK, June, 2023.
- [155] “The C.O.P.E. Framework: A Holistic View of Firms’ Responses to External Shocks” (by Hyeonsuh Lee, Joseph T. Mahoney, Deepak Somaya, and Jingya You). To be presented by Somaya to the Ghoshal Conference, London, UK, June 2023.
- [154] “Corporate Personhood and Fiduciary Duties as Critical Constructs in Developing Stakeholder Management Theory and Corporate Purpose” (by Joseph T. Mahoney). Presented at the Utah Conference, Park City, Utah, May 2023.

- [153] “The Interplay of Real Options and Transaction Cost Theory for Explaining and Predicting Multinational Firms’ Governance Choice of Acquiring their International Joint Ventures ” (by Xin Wang, Joseph T. Mahoney, and Jingya You). Presented by Wang at the Strategic Management Society Conference in London, UK, September 2022.
- [152] “What’s Going on Here? A Pragmatist Approach for Theorizing at the Frontier” (by Akhil Bhardwaj, Anastasia Sergeeva, Joseph Mahoney, Jackson Nickerson). Presented by Bhardwaj at the Strategic Management Society Conference in London, UK, September 2022.
- [151] “The Antecedents and Consequences of Resource Deployment” (by Julie Ao, Joseph T. Mahoney, and Arkadiy Sakhartov). Presented by Ao to the Strategy Division of the Academy of Management Conference, Seattle, Washington, August 2022.
- [150] “Corporate Strategy Matters: A Theory of Value Creation” (by Valerie Isakova, Joseph T. Mahoney, Shinjinee Chattopadhyay, and Mario Schijven). Presented by Isakova to the Strategy Division of the Academy of Management Conference, Seattle, Washington, August 2022.
- [149] "Key Factors for Hit Movie Sequels: Human Resource Redeployment in Hollywood" (by Julie Ao, Joseph T. Mahoney, and Arkadiy Sakhartov). Presented by Ao at the Industry Studies Association Annual Conference at the Wharton School of Business at the University of Pennsylvania, June 2022.
- [148] “Corporate Personhood and Fiduciary Duties as Critical Constructs in Developing Stakeholder Management Theory and Corporate Purpose” (by Joseph T. Mahoney). Presented at a Conference on Organization Theory and Corporate Purpose held in Chicago, June 2022.
- [147] “Corporate Strategy Matters: A Theory of Value Creation” (by Valerie Isakova, Joseph T. Mahoney, Shinjinee Chattopadhyay, and Mario Schijven). Presented by Isakova (online) Strategic Management Society, September 2021.
- [146] “When You are Running Out of Imagination: Viciously Learning as a Mechanism to Revitalize Your Underutilized Knowledge” (by Sara Ryoo, Seungho Cho, Joseph T. Mahoney, and Wen Zheng). Presented (online) by Ryoo, Academy of Management Conference, August 2021.
- [145] “MNE Headquarters’ International Staffing Decisions: A Real Options Lens” (by Wen Zheng, Fiona Yao, and Joseph T. Mahoney). Online paper presentation by Yao, Strategic Management Society (SMS) Conference, London, UK, October 2020.
- [144] “Firm-level Experimentation: Joining Adjustment Costs and Real Options Theory” (by Hyeonsuh Lee, and Joseph T. Mahoney). Online paper presentation by Mahoney, Strategic Management Society (SMS) Conference, London, UK, October 2020.
- [143] “Hazards of Probity: The Comparative Assessment of Governance in the Context of Public and Private Prisons” (by Eva Aguiano-Herbolzheimer, Jiayue Ao, Hyeonsuh Lee, and Joseph T. Mahoney). Online paper presentation by Aguiano-Herbolzheimer, Academy of Management Conference, Vancouver, Canada, August 2020.

- [142] “Developing the Elusive Construct of Speed-Cost Efficiency” (by Minjae Lee, and Joseph T. Mahoney). Online paper presentation by Lee, Academy of Management Conference, Vancouver, Canada, August 2020.
- [141] “Firm-level Experimentation: Joining Dynamic Adjustment Costs, Real Options, and Dynamic Capabilities” (by Hyeonsuh Lee, and Joseph T. Mahoney). Online paper presentation by Lee, Academy of Management Conference, Vancouver, Canada, August 2020.
- [140] “Firms’ Patent Abandonment and Subsequent Inventions: Knowledge Spillover Pool, Absorptive Capacity, External Knowledge Sourcing, and Complementary Patents” (by Wen Zheng, and Joseph T. Mahoney). Presented by Zheng and Mahoney at Strategic Management Society Meeting in Minneapolis, MN, October 2019.
- [139] “Slavery by another Name: Quality Shading and Probity Hazards in the Convict Lease System of the U.S. South, 1866-1933” (by Joseph T. Mahoney). Presented at the Strategic Management Society Meeting in Minneapolis, MN, October 2019.
- [138] “Private Prisons and Probity Hazards” (by Joseph T. Mahoney, Jiayue Ao, Eva Herbolzheimer, and Hyeonsuh Lee). Presented by Mahoney at the Strategic Management Society Meeting in Minneapolis, MN, October 2019.
- [137] “Stakeholder Orientation and the Process of Value Creation” (by Peter Snoeren, Emanuele Bettinazzi, Joseph T. Mahoney, Kerstin Neumann, and Maurizio Zollo). Presented by Snoeren and Zollo for the STR Division of the annual Academy of Management meeting in Boston, August 2019.
- [136] “Multi-business Firms’ Corporate Renewal Decisions: Economic Performance Consequences of the Alternative Divestiture Modes of Corporate Spin-Offs and Equity Carve-Outs” (by Sandra Corredor, and Joseph T. Mahoney). Presented by Corredor and Mahoney at the *Strategic Management Review* Special Conference on Corporate Renewal, in New York at the Columbia School of Business, May 2019.
- [135] “The Comparative Assessment of Governance in the Context of Public and Private Prisons” (by Joseph T. Mahoney, Jiayue Ao, Eva Herbolzheimer, and Hyeonsuh Lee). Presented by Mahoney at the Strategy Science Conference at the Wharton School of Business at the University of Pennsylvania, Philadelphia, PA, June 2018.
- [134] “Firms’ Patent Abandonments and Subsequent Invention: Knowledge Spillover Pools, Absorptive Capacity, and Complementary Patents” (by Joseph T. Mahoney, and Wen Zheng). Presented by Mahoney and Zheng at the BPS Division annual Academy of Management meeting in Atlanta, GA, August 2017.
- [133] “Value Creation under Uncertainty: The Role of Stakeholder Commitment” (by Joseph T. Mahoney). Presented at an All-Academy Symposium on Stakeholders, Uncertainty, and Value Creation at the annual Academy of Management meeting in Atlanta, GA, August 2017.

- [132] “Stakeholder Management and Profitable Firm Growth: Dynamic Adjustment Cost Considerations” (by Joseph T. Mahoney) for a Professional Development Workshop on Firm Growth and Stakeholder Sustainability” at the annual Academy of Management meeting in Atlanta, GA, August 2017.
- [131] “When is it better to Build Versus Acquire Human Capital? A Comparative Performance Assessment” (by Amit Jain Chauradia, Deepak Somaya, and Joseph T. Mahoney). Presented by Chauradia and Somaya at the SMS Special Conference in Milan, Italy, March 2017.
- [130] “The Logic of Discovery in Strategic Management Research: Taking Stock and Looking Ahead” (by Paul Drnevich, Joseph T. Mahoney, and Dan Schendel). Presented by Mahoney at the annual Academy of Management meeting in Anaheim, CA, August 2016.
- [129] “Towards a More Complete Taxonomy of Design Solutions for Managerial Collective Action Problems” (by Sandra Corredor, Joseph T. Mahoney, and Deepak Somaya). Presented by Corredor at the Academy of Management meeting in Anaheim, CA, August 2016.
- [128] “The Comparative Assessment of Governance in the Context of Public and Private Prisons” (by Joseph T. Mahoney). Presented at an All-Academy Session at the annual Academy of Management meeting in Vancouver, Canada, August 2015.
- [127] “Collective Action: Problems, Contexts, and Design Solutions” (by Sandra Corredor, and Joseph T. Mahoney). Presented by Corredor at the Atlanta Competitive Advantage Conference in Atlanta, May 2015.
- [126] “Institutional and Organizational Governance: Design Principles and Adaptation” (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Klein at the Strategic Management (SMS) Conference in Madrid, Spain, September 2014.
- [125] “The Discourse of Governance and the Governance of Discourse” (by Joseph T. Mahoney). Presented by Mahoney at the Business Policy & Strategy (BPS) Division of the Academy of Management for a Symposium on “Leveraging the Power of Words in Governance Systems,” in Philadelphia, August 2014.
- [124] “The Comparative Assessment of Governance in the Context of ‘Public Bads” (by Joseph T. Mahoney). Presented by Mahoney at the Business Policy & Strategy (BPS) Division of the Academy of Management for a Symposium on “Theories and Their Words: Perspectives on Creating and Capturing Value,” in Philadelphia, August 2014.
- [123] “Organizational Design: Joining Institutional Design Principles and Governance Mechanisms for Achieving Collective Action” (by Sandra Corredor, Joseph T. Mahoney, and Cheng Wang). Paper presented by Corredor at the Business Policy & Strategy (BPS) Division of the Academy of Management in Philadelphia, August 2014.
- [122] “A Property Rights Approach as a Foundation for a Stakeholder Theory of the Firm in Strategic Management” (by Joseph T. Mahoney). Presented by Mahoney at the Business Policy & Strategy Division of the Academy of Management for a Professional Development Workshop on “Theories and Their Words: Perspectives on Creating and Capturing Value,” in Philadelphia, August 2014.

- [121] “Institutional and Organizational Governance: Design Principles and Adaptation” (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Klein at the International Society for New Institutional Economics (ISNIE) Conference at Duke University in Durham, North Carolina, June 2014.
- [120] “The Informal Economy: A Micro-level Perspective” (by Joseph T. Mahoney, and Bradley Skousen). Presented by Mahoney and Skousen at the Informal Economy Summit hosted by BYU in Chicago, May 2014.
- [119] “Market Frictions and Strategic Factor Markets” (by Joseph T. Mahoney). Presented by Mahoney at the Atlanta Competitive Advantage Conference (ACAC) in Atlanta, May 2014.
- [118] “Strategy and Structure, 50+ Years, Alfred D. Chandler” (by Joseph T. Mahoney). Presented by Mahoney at the Atlanta Competitive Advantage Conference (ACAC) in Atlanta, May 2014.
- [117] “Common-pool Resources, Club Goods, and Sustainable Competitive Advantage” (by Sandra Corredor, Joseph T. Mahoney, and Cheng Wang). Presented by Corredor and Mahoney at the Strategic Management Society for a session on “Understanding the Evolution towards Sustainable Models of the Enterprise: The Empirical Challenges” in Atlanta, October 2013.
- [116] “Real Options and Financing Entrepreneurship” (by Yong Li, and Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society in Atlanta, October 2013.
- [115] “Who is in Charge? A Stakeholder Theory of Strategic Management” (by Joseph T. Mahoney). Presented at the All-Academy Theme of the Academy of Management for a session on “Re-designing Capitalism: New Narratives for Firm’s Value Creation” organized by Sybille Sachs in Orlando, Florida, August 2013.
- [114] “Firm-Specific Human Capital and Governance” (by Joseph T. Mahoney). Presented in a PDW for the BPS Division of the Academy of Management in Orlando, Florida, August 2013.
- [113] “The Limits of the Growth of Professional Firms: Hiring Professionals at the Entry-Level vs. Lateral Hiring” (by Nina Shah, and Joseph T. Mahoney). Presented by Shah at the EGOS Conference in Montreal, Canada, July 2013.
- [112] “Beyond the Dyad: Taking Stock and Moving Forward” (by Janet Bercovitz, Ji Yoon Chung, and Joseph T. Mahoney). Presented by Bercovitz at the ISNIE Conference session on “Oliver Williamson at 80, Transaction Cost Economics at 40,” in Florence, Italy, June 2013.
- [111] “Market Frictions as Building Blocks of an Organizational Economics Approach to Strategic Management” (by Joseph T. Mahoney, and Lihong Qian). Presented by Mahoney at the Midwest Strategy Conference at the University of Illinois at Urbana-Champaign, June 2013.
- [110] “The Problem-Finding and Problem-Solving Approach in the Evolving Science of Organization” (by Joseph T. Mahoney, and Jackson Nickerson). Presented by Mahoney at the Atlanta Competitive Advantage Conference in Atlanta, May 2013.

- [109] “Aligning Transactional Attributes and Organizational Designs: Joining Institutional Design Principles and Governance Mechanisms” (by Sandra Corredor, Joseph T. Mahoney, and Cheng Wang). Presented by Corredor at the Atlanta Competitive Advantage Conference in Atlanta, May 2013.
- [108] “Who is in Charge? Value Co-creation and a Property Rights Perspective on Stakeholder Value” (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Mahoney at the Stakeholder Theory IV Conference, October 2012 at the University of Virginia (Darden).
- [107] “Franchising: Taking Stock and Looking Ahead” (by Grace Su, Janet Bercovitz, and Joseph T. Mahoney). Presented by Su at the Strategic Management Society Conference in Prague, October 2012.
- [106] “Entrepreneurship, Capabilities, and Value Creation in Public Organizations” (by Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by McGahan at the Strategic Management Society Conference in Prague, October 2012.
- [105] “Human Capital Matters: Market Valuation of Training and the Role of Complementary Assets” (by Shawn Riley, Steven Michael, and Joseph T. Mahoney). Presented by Mahoney to the BPS Division of the Academy of Management, Boston, August 2012.
- [104] “Public Firm Sponsorship of Open Source Software: A Knowledge-Based Approach to Open Innovation” (by Sai Lan, Douglas Miller, and Joseph T. Mahoney). Presented by Lan to the TIM Division of the Academy of Management, Boston, August 2012.
- [103] “The Functions of the Executive at 75: Reflections on a Management Classic” (by Paul Godfrey and Joseph T. Mahoney). Presented by Godfrey and Mahoney to the BPS Division of the Academy of Management, Boston, August 2012.
- [102] “Innovation Performance of Alternative Governance Modes: A Comparison of Corporate Spin-offs and Equity Carve-outs” (by Sandra Corredor, Joseph T. Mahoney, and Deepak Somaya). Presented by Corredor at the Atlanta Competitive Advantage Conference (ACAC), Atlanta, GA, May 2012.
- [101] “The Impact of the Timing of Patents on Innovation Performance” (by Bongsun Kim, Eonsoo Kim, Douglas Miller, and Joseph T. Mahoney). Presented by Bongsun Kim at the Midwest Strategy Conference at The Ohio State University, May 2012.
- [100] “Engaged Scholarship in Strategic Management” (by Joseph T. Mahoney). Presented at the Midwest Strategy Conference at The Ohio State University, May 2012.
- [99] “Public Firm Sponsorship of Open-Source Software: A Knowledge-based Approach to Open Innovation” (by Sai Lan, Douglas Miller, and Joseph T. Mahoney). Presented by Miller at the Midwest Strategy Conference at The Ohio State University, May 2012.
- [98] “Real Option Theory, Firm-Specific Capital Investments and Implications for Innovation” (by Yong Li, Joseph T. Mahoney, and Heli Wang). Presented by Mahoney at a Conference on Innovation at Bocconi University, Milan, Italy, March 2012.

- [97] “Efficiency and Co-Adaptation of Organizations and Institutions” (by Peter Klein, Joseph T. Mahoney, and Christos Pitelis). Presented by Mahoney at the Strategic Management Society, Miami, Florida, November 2011.
- [96] “Real Options Theory, Firm-Specific Human Capital Investments, and Implications for Corporate Strategies” (by Joseph T. Mahoney). Presented at a Symposium by Mahoney to the BPS Division of the Academy of Management, San Antonio, Texas, August 2011.
- [95] “Efficiency and Co-Adaptation of Organizations and Institutions” (by Peter Klein, Joseph T. Mahoney, and Christos Pitelis). Presented by Klein and Mahoney to the BPS Division of the Academy of Management, San Antonio, Texas, August 2011.
- [94] “Human Capital and Governance in the Value Creation Process” (by Joseph T. Mahoney). Presented in a Professional Development Workshop on Value Creation, Value Appropriation, and Bargaining: Micro, Macro, and Dynamic Perspectives for the BPS, TIM and OMT Divisions of the Academy of Management, San Antonio, Texas, August 2011.
- [93] “The Property Rights Foundation of a Stakeholder Theory of the Firm” (by Joseph T. Mahoney). Presented by Mahoney at the IESE Conference on *Towards a New Theory of the Firm*, in Barcelona, Spain, June 2011.
- [92] “Toward a Theory of Public Entrepreneurship for Sustainable Value Creation” (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Mahoney at a Conference on Sustainability at the Vienna University of Economics and Business, Vienna, Austria, June 2011.
- [91] “Supply Portfolio Concentration in Outsourced Knowledge-Based Services” (by Mahka Moeen, Deepak Somaya, and Joseph T. Mahoney). Presented by Somaya at the Conference on Coordination in and among Organizations, arranged by *Administrative Science Quarterly*, HEC-Paris, and the OMT division, Paris, France, June 2011.
- [90] “Resources, Capabilities, and Routines in Public Organization” (by Peter Klein, Anita McGahan, Joseph T. Mahoney, and Christos Pitelis). Presented by Pitelis at the 1st Interdisciplinary Conference on Stakeholders, Resources and Value Creation, Barcelona, Spain, June 2011.
- [89] “Strategy and the Libecap Paradox: Efficiency and Co-adaptation of Organizations and Institutions” (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Klein and Mahoney at the Atlanta Competitive Advantage Conference (ACAC) in Atlanta, Georgia, May 2011.
- [88] “Efficiency and Adaptation in Organizations and Institutions” (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Klein and Pitelis in a session on Institutions, Entrepreneurship, and Public-Private Boundaries. The American Economic Association annual meeting, Denver, Colorado, January 2011.

- [87] “Supply Portfolio Concentration in Outsourced Knowledge-Based Services” (by Mahka Moeen, Deepak Somaya, and Joseph T. Mahoney). Presented by Moeen at the Fifth Annual Mid-Atlantic Strategy Colloquium, University of Maryland at College-Park, October 2010.
- [86] “Explaining Firm-Boundary Choice: When Capabilities Meet Transactions” (by Lihong Qian and Joseph T. Mahoney). Presented by Qian at the Strategic Management Society Conference in Rome, Italy, September 2010.
- [85] “Resources, Capabilities, and Routines in Public Organization” (by Peter Klein, Anita McGahan, Joseph T. Mahoney, and Christos Pitelis). Presented by McGahan and Pitelis at the Strategic Management Society Conference in Rome, Italy, September 2010.
- [84] “Real Options and Property Rights” (by Joseph T. Mahoney) in a Symposium Panel on: *Real Options: Taking Stock and Looking Ahead* (by Yong Li and Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Meetings in August 2010 in Montreal, Canada.
- [83] “Stepping-Stones to Firm Growth: Evidence from the Deregulated Railroad Industry” (by Michael Pettus, Yasemin Kor, Joseph T. Mahoney, and Steven Michael). Presented by Pettus and Michael at the Academy of Management Meetings in August 2010 in Montreal, Canada.
- [82] “Resources, Capabilities and the Public Interest” (by Peter Klein, Anita McGahan, Joseph T. Mahoney, and Christos Pitelis). Presented by Klein at the annual Academy of Management Meetings in August 2010 in Montreal, Canada.
- [81] “Towards a Stakeholder Theory of the Firm” (by Joseph T. Mahoney) in a Symposium Panel on *Stakeholder Theory: Taking Stock and Looking Ahead* (by Graham Kenny and Joseph T. Mahoney). Presented by Mahoney in the All-Academy Theme program at the annual Academy of Management Meetings in August 2010 in Montreal, Canada.
- [80] “Firm-Specific Human Capital and Governance” (by Joseph T. Mahoney) in a Professional Development Workshop (PDW) on: *Do You See What I See? Bridging Disciplinary Divides in Human Capital Scholarship*. Presented at the annual Academy of Management Meetings in August 2010, in Montreal, Canada.
- [79] “Evidence-Based Management in ‘Macro’ Areas: The Case of Strategic Management” (by Ravi Madhavan, and Joseph T. Mahoney). Presented by Mahoney at the Carnegie-Mellon Conference on Evidence-Based Management in May 2010.
- [78] “Supply Portfolio Concentration in Outsourced Knowledge-Based Services” (by Mahka Moeen, Deepak Somaya, and Joseph T. Mahoney). Presented by Somaya at Northwestern University, in May 2010.
- [77] “Inquiry into Contractual Relations in Strategic Management: Theory and Applications” (by Seth Carnahan, Glenn Hoetker, and Joseph T. Mahoney). Presented by Carnahan at the annual Atlanta Competitive Advantage Conference, May 2010.

- [76] “Resources, Capabilities and Routines in Public Organization” (by Peter Klein, Anita McGahan, Joseph T. Mahoney, and Christos Pitelis). Presented by Klein and Mahoney at the annual Atlanta Competitive Advantage Conference in Atlanta, May 2010.
- [75] “Supply Portfolio Concentration in Outsourced Knowledge-Based Services” (by Mahka Moeen, Deepak Somaya, and Joseph T. Mahoney). Presented by Moeen at the annual Atlanta Competitive Advantage Conference, May 2010.
- [74] “The Market Needs a Place and the Market Needs to be Kept in its Place” (by Joseph T. Mahoney). Plenary presentation on “What Does Strategic Management Theory Say about Corporate Governance and the Legitimacy of Capitalism?” Presented at The Ohio State Conference, May 2010.
- [73] “Market Frictions, Governance and Economic Rents: Taking Stock and Looking Ahead” (by Joseph T. Mahoney, and Lihong Qian). Presented by Mahoney and Qian at the Strategic Management Society Meetings in October 2009 in Washington, D.C.
- [72] “Where does Architectural Knowledge Come From? Key Processes under Bounded Rationality and Uncertainty” (by Chih Liu, Joseph T. Mahoney, and Douglas Miller). Presented by Liu and Miller at the annual Strategic Management Society Meetings in October 2009 in Washington, D.C.
- [71] “Penrose’s *Theory of the Growth of the Firm*: Now that’s Classic!” for the 50th Anniversary of Edith Tilton Penrose’s (1959) *The Theory of the Growth of the Firm* and her Contributions to Research in Strategy, Innovation and MNCs (by Joseph T. Mahoney). Presented by Mahoney at the annual Strategic Management Society Meetings, October 2009, Washington, D.C.
- [70] “When Do Venture Capital Firms Make New Investments?” (by Yong Li and Joseph T. Mahoney). Presented by Li and Mahoney at the annual Strategic Management Society (SMS) Meetings in October 2009 in Washington, D.C.
- [69] “Current Critical Issues in Strategic Management” (by Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society in October 2009 in Washington, D.C.).
- [68] “The Economic Organization of Political Entrepreneurship” by (Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Peter Klein at the Academy of Management at the August 2009 Meetings in Chicago, IL.
- [67] “The Relationship between Location-Bound Advantages and International Strategy: An Empirical Investigation” (by Fang-Yi Lo, Joseph T. Mahoney, and Danchi Tan). Presented by Lo and Mahoney at the Academy of Management, August 2009 Meetings in Chicago, IL.
- [66] “The Effects of Director Industry and Firm Experience on Firm Performance: Startups vs. Diversifying Entrants” (by Pao-Lien Chen, Joseph T. Mahoney, and Danchi Tan). Presented by Chen and Mahoney at Academy of Management, August 2009 Meetings in Chicago, IL.

- [65] “The Economic Organization of Political Entrepreneurship” by (Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Peter Klein at the DRUID Conference in Denmark, June 2009, and the Academy of Management at the August 2009 Meetings in Chicago, IL.
- [64] “The Economic Organization of Political Entrepreneurship” by (Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Anita McGahan at the London Business School, June 2009.
- [63] “A Balancing Mechanism Approach to the Theory of the Multinational Enterprise” (by Min-Young Kim, and Joseph T. Mahoney). Presented by Min-Young Kim at the Advances in International Business Meetings in June 2009 in San Diego, CA.
- [62] “Choosing Teams over Star Players: Strategic Selection of Supplier Teams in Customized Projects” (by Marko Madunic, Glenn Hoetker, and Joseph T. Mahoney). Presented by Marko Madunic at the Advances in International Business Meetings in June 2009 in San Diego, CA.
- [61] “The Economic Organization of Political Entrepreneurship” by (Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Klein and Mahoney at the Atlanta Competitive Advantage Conference in Atlanta, May 2009.
- [60] “Choosing Teams over Star Players: Strategic Selection of Supplier Teams in Customized Projects” (by Marko Madunic, Glenn Hoetker, and Joseph T. Mahoney). Presented by Madunic and Mahoney at the Atlanta Competitive Advantage Conference, in Atlanta, May 2009.
- [59] “Towards a Stakeholder Theory of the Firm” (by Joseph T. Mahoney). Presented by Mahoney at the Utah Conference, March 2009, Solitude, Utah.
- [58] “Why Do We Observe Heterogeneous Governance Choices for the Same Transactions? Theoretical Issues in Corporate Strategy” (by Asli Arikan, and Joseph T. Mahoney). Presented by Mahoney at the *Organization Science*, Winter Conference, February 2009 in Steamboat Springs, Colorado.
- [57] “Towards a Stakeholder Theory of the Firm” (by Joseph T. Mahoney). Presented by Mahoney at the Stakeholder Theory II Conference, November 2008 at the University of Richmond, in Richmond, Virginia.
- [56] “Property Rights, Transaction Costs, Dynamic Capabilities and Resource-based Theory” (by Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society Meetings, October 2008 in Cologne, Germany.
- [55] “Why Do We Observe Heterogeneous Governance Choices for Similar Transactions? A Transaction Costs and Property Rights View” (by Asli Arikan, and Joseph T. Mahoney). Presented by Arikan and Mahoney at the Strategic Management Society Meetings, October 2008 in Cologne, Germany.
- [54] “The Impact of Stakeholder Management on Organizational Learning and Innovation” (by Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society Meetings in October 2008 in Cologne Germany.

- [53] “The Functions of the Executive: A System’s View of the Organization” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2008 meetings in Anaheim, CA.
- [52] “Resource-Based and Property Rights Perspectives on Economic Value Creation” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2008 meetings in Anaheim, CA.
- [51] “Why Do We Observe Heterogeneous Governance Choices for Similar Transactions?” (by Asli Arikan, and Joseph T. Mahoney). Presented by Arikan and Mahoney at the Academy of Management at the August 2008 meetings in Anaheim, CA.
- [50] “A Real Options View of Initiating Corporate Venture Capital Projects” (by Yong Li, and Joseph T. Mahoney). Presented by Li and Mahoney at the Atlanta Competitive Advantage Conference, June 2008, Atlanta, GA.
- [49] “Resource Co-specialization, Firm Growth, and Organizational Performance: An Empirical Analysis of Organizational Restructuring and IT Implementation” (by Sung Min Kim, and Joseph T. Mahoney). Presented by Kim and Mahoney at the Atlanta Competitive Advantage Conference, June 2008, Atlanta, GA.
- [48] “Vertical De-Integration Based on Product Modularization and Reconfiguration: An Organizational Economics Perspective” (by Judith Gebauer and Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society Annual Meeting, October 2007 in San Diego, CA.
- [47] “Why Firms Make Unilateral Investments Specific to Other Firms: The Case of OEM Suppliers” (by Min-Ping Kang, Joseph T. Mahoney, and Danchi Tan). Presented by Mahoney at Strategic Management Society Meeting, October 2007 in San Diego, CA.
- [46] “The Austrian School of Economics: Applications to Organization, Strategy and Entrepreneurship” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2007 meeting in Philadelphia. PA.
- [45] “Resources, Capabilities and Entrepreneurial Perceptions” (by Yasemin Y. Kor, Joseph T. Mahoney, and Steven Michael). Presented by Mahoney at the Agricultural Economics Association at the July 2007 Meeting in Portland, Oregon.
- [44] “Corporate Venture Capital Investment Decisions: Real Options and Absorptive Capacity” (by Yong Li, and Joseph T. Mahoney). Presented by Li and Mahoney at the Academy of Management at the August 2006 meetings in Atlanta, GA.
- [43] “Towards a Stakeholder Theory of the Firm in Strategic Management: An Incomplete Contracting Approach” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2006 meetings in Atlanta, GA.

- [42] “Firm Capability, Corporate Governance, and Firm Competitive Behavior: A Multi- Theoretic Framework” (by Jinyu He and Joseph T. Mahoney). Presented by He, and Mahoney at the Academy of Management at the August 2006 meetings in Atlanta, GA.
- [41] “Towards a Stakeholder Theory of Strategic Management” (by Joseph T. Mahoney). Presented by Mahoney at a Professional Development Workshop at the Academy of Management at the August 2006 meetings in Atlanta, GA.
- [40] “Advances in Competitive Advantage: Firm Capability, Corporate Governance, and Firm Competitive Behavior” (by Joseph T. Mahoney). Presented by Mahoney at a Professional Development Workshop at the Academy of Management August 2006 in Atlanta, GA.
- [39] “Real Options: Taking Stock and Looking Ahead” (by Yong Li, Barclay James, Ravi Madhavan, and Joseph T. Mahoney). Presented by Yong Li at the Real Options Conference held at University of North Carolina at Chapel Hill in June 2006.
- [38] “Towards a Property Rights Foundation for a Stakeholder Theory of the Firm in Strategic Management” (by Matt Kraatz, Joseph T. Mahoney, and Edward Zajac). Presented by Edward Zajac at the Strategic Management Society (SMS) Conference at the October 2005 Meeting in San Diego, CA.
- [37] “Resource-Based Theory: Taking Stock and Looking Ahead” (by Joseph T. Mahoney, and Asli Arikkan). Presented by Asli Arikkan at the Strategic Management Society Conference at the October 2005 meetings in San Diego, CA.
- [36] “Resources, Capabilities and Entrepreneurial Perceptions” (by Yasemin Kor, Joseph T. Mahoney, and Steven Michael). Presented by Joseph T. Mahoney at the Academy of Management at the August 2005 meetings in Hawaii.
- [35] “The Dynamics of Japanese Firm Growth in U.S. Industries: The Penrose Effect.” (by Danchi Tan, and Joseph T. Mahoney). Presented by Danchi Tan and Joseph T. Mahoney at the Academy of Management at the August 2005 meetings in Hawaii.
- [34] “New Venture Valuation by Venture Capitalists: An Integrative Strategic Management Approach” (by Dingkun Ge, James M. Mahoney, and Joseph T. Mahoney). Presented by D. Ge at Strategic Management Society Conference in Puerto Rico, November 2004.
- [33] “Towards a Property Rights Foundation for a Stakeholder Theory of the Firm” (by Cheryl Carleton-Asher, James Mahoney, and Joseph T. Mahoney). Presented by Joseph T. Mahoney at the Academy of Management Meeting in New Orleans in August 2004.
- [32] "Penrose's Resource-Based Approach: The Process and Product of Research Creativity" (by Yasemin Kor and Joseph T. Mahoney). Presented by Kor and Mahoney at the Academy of Management Meeting in New Orleans in August 2004.
- [31] “Vertical De-Integration Based on Product Modularization and Reconfiguration: An Organizational Economics Perspective” (by Judith Gebauer and Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Annual Meeting in New Orleans in August 2004.

- [30] “Industry Effects on the Choice and Effectiveness of Board Monitoring and Executive Incentive Compensation” (by Yasemin Kor, Joseph T. Mahoney, and Sharon Watson). Presented by Kor at the Strategic Management Society (SMS) Conference in Baltimore, Maryland in November 2003.
- [29] “Investigating Learning Processes in Alliances: An Experimental Methodology” (by Rajshree Agarwal, Rachel Croson, and Joseph T. Mahoney). Presented by Agarwal at the Academy of Management Annual Meeting in Seattle in August 2003.
- [28] “Equilibrium and Disequilibrium in Resource-Based Theory” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Meeting, in Seattle, August 2003.
- [27] “An Empirical Investigation of Expatriate Utilization: Resource-Based, Agency, and Transaction Costs Perspectives” (by Danchi Tan and Joseph T. Mahoney). Presented by Mahoney and Tan at Academy of Management Annual Meeting in Seattle, August 2003.
- [26] “Combining Transaction Costs Theory, Resource-Based Theory and Dynamic Capabilities Theory for Explaining (and Perhaps Predicting) Sustainable Competitive Advantage” (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Annual Meeting in Denver in August 2002.
- [25] “Property Rights Theory, Transaction Costs Theory, and Agency Theory: An Organizational Economics Approach to Strategic Management” (by Jongwook Kim and Joseph T. Mahoney). Presented by Kim and Mahoney at the Academy of Management Annual Meeting in Denver in August 2002.
- [24] “An Empirical Investigation of the Utilization of Expatriates: Agency Theory and Transaction Costs Perspectives” (by Danchi Tan and Joseph T. Mahoney). Paper presented by Tan at the Annual Meeting of the Academy of International Business in Sidney, Australia, November 2001.
- [23] “Performance Outcomes of Resource Deployment Strategies, Top Management Experience, and Corporate Governance” (by Yasemin Kor and Joseph T. Mahoney). Paper presented by Kor and Mahoney at the Strategic Management Society (SMS) Conference in San Francisco, CA. October 2001.
- [22] “The Utilization of Expatriates: An Agency and Transaction Costs Theory of Managerial Transfer from a Multinational Parent Company to its Foreign Affiliates” (by Danchi Tan and Joseph T. Mahoney). Paper presented by Tan at International Business Division at the annual Academy of Management Meetings in Toronto, Canada, August 2000.
- [21] “Integrating Process and Product of Thought: Towards a Pragmatic Theory of Strategy” (by Joseph T. Mahoney and Ron Sanchez). Paper presented by Mahoney at Business Policy & Strategy Division, Academy of Management Meeting, San Diego, August 1998.
- [20] "The Resource-Based Theory of the Firm" (by Joseph T. Mahoney). Paper presented by Mahoney at Business Policy and Strategy, Research Methods, and Organization and Management Theory Divisions at annual Academy of Management Meetings in Boston, MA, August 1997.

- [19] "The Strategy and Governance of Vertical Integration: Empirical Evidence" (by Joseph T. Mahoney, and Kaouthar Lajili). Paper presented by Mahoney at the annual Agricultural and Economics Association Meetings in Toronto, Canada, July 1997.
- [18] "The Co-evolution of Firm Capabilities and Industry Dynamics" (by Gregory Winter and Joseph T. Mahoney). Paper presented by Mahoney at the annual Strategic Management Society (SMS) Conference in Phoenix, Arizona, November 1996.
- [17] "An Empirical Investigation of the Effects of Corporate Antitakeover Provisions on Long-term Investment" (by James Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney). Paper presented by Mahoney, Sundaramurthy and Mahoney, at Business Policy and Strategy Division at annual Academy of Management Meetings, in Cincinnati, Ohio, August 1996.
- [16] "Competence Theory as Integrating Product and Process of Thought: Beyond Dissociative Theories of Strategy" (by Joseph T. Mahoney, and Ron Sanchez). Paper presented by Sanchez at "The Theory and Practice of Competence-Based Competition," Ghent (Belgium), November 1995.
- [15] "The Modularity Principle in Product and Organization Design," (by Ron Sanchez, and Joseph T. Mahoney). Paper presented by Sanchez at the Rotterdam School of Management, Rotterdam, Netherlands, December 1994.
- [14] "The Modularity Principle in Product and Organization Design: Achieving Flexibility in the Fusion of Intended and Emergent Strategies in Hypercompetitive Product Markets" (by Ron Sanchez, and Joseph T. Mahoney). Paper presented by Sanchez at the Whittemore Conference on Hypercompetition at the Tuck School, Dartmouth College, September 1994.
- [13] "Spot Markets, Vertical Contracting and Vertical Financial Ownership" (by Joseph T. Mahoney, David Crank, and Kaouthar Lajili). Paper presented by Mahoney, Crank, and Lajili at a research conference on "Interactions between Public Policies and Private Strategies in the Food Industries," in Montreal, Quebec, June 1994.
- [12] "Paradigm Shift: Parallels in the Origin, Evolution and Function of the Strategic Group Concept and the Resource-based Theory of the Firm" (by Bill Bogner, Joseph T. Mahoney, and Howard Thomas). Paper presented by Bogner at the Business Policy and Strategy Division for the Academy of Management Meetings in Atlanta, August 1993.
- [11] "Vertical Coordination: The Choice of Organizational Form" (by Joseph T. Mahoney, and David Crank). Paper presented by Mahoney at Agribusiness Alliance Conference in Chicago, November 1993.
- [10] "Board Structure, Type of Antitakeover Provision, and Stock Price Effects" (by Chamu Sundaramurthy, James Mahoney, and Joseph T. Mahoney). Results presented by James Mahoney at a finance seminar at Wharton, November 1993.

- [9] "Are Walsh and Seward's (1990) Dimensions for Classifying Antitakeover Defenses Critical from a Stockholder Wealth Perspective? An Empirical Examination" (by James Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy). Paper presented by Joseph Mahoney and Chamu Sundaramurthy at the Business Policy and Strategy Division for the annual Academy of Management Meetings in Las Vegas, August 1992.
- [8] "Forward Integration in the United States, 1870-1920: An Organizational Economics Interpretation" (by Joseph T. Mahoney). Paper presented by Mahoney at the Management History Division for the Academy of Management Meetings in Las Vegas August 1992.
- [7] "Can All Antitakeover Amendments Be Treated Equally? An Empirical Examination" (by James Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy). Paper presented by Mahoney and Mahoney at the Strategic Management Society (SMS) Conference in Toronto, October 1991.
- [6] "Toward a New Social Contract Theory in Strategic Management" (by Joseph T. Mahoney, and Anne Huff). Paper presented by Mahoney at the Strategic Management Society (SMS) Conference in Toronto, October 1991.
- [5] "An Empirical Investigation of the Effect of Antitakeover Amendments on Stockholder Wealth" (by James Mahoney and Joseph T. Mahoney). Paper presented by Mahoney and Mahoney, Business Policy and Strategy Division at the annual Academy of Management Meeting in Miami, August 1991.
- [4] "Strategic Management and Determinism: Sustaining the Conversation" (by Joseph T. Mahoney). Paper presented by Mahoney at a Strategy Conference held at the University of Illinois at Urbana-Champaign, May 1991.
- [3] "A Contingency Model of the Adoption of the Multidivisional Organization" (by Joseph T. Mahoney). Paper presented by Mahoney at the Business Policy and Strategy Division for the 1990 annual Academy of Management Meetings in San Francisco, August 1990.
- [2] "Technology Strategy, Manufacturing Strategy, and Interfunctional Linkages" (by Joseph T. Mahoney). Paper presented by Mahoney at the ninth annual Strategic Management Society (SMS) Conference in San Francisco, October 12, 1989.
- [1] "Prospectus for Theory Building in Competitive Strategies," (by Joseph T. Mahoney, Howard Thomas, and Ming-Je Tang). Presented by Mahoney in a Symposium on "Theory Building in Strategic Management" at the annual Academy of Management Meeting in Washington, D.C., August 13, 1989.

FORMAL DEVELOPMENT AND RENEWAL

COURSES ATTENDED

Business Administration 490: "The Behavioral Foundations of Strategic Management" (taught by Professor Anne S. Huff)

Business Administration 590: "Institutional Theory" (taught by Professor Willie Ocasio), Fall, 2022.

PLANTS VISITED

Visited Nucor's Crawfordsville, Indiana plant for a three-hour personal tour and interview with plant manager, Ron Dickerson, June 1998, February 1999, March 2000-2004; and April 2005.

OTHER CONFERENCE PARTICIPATION

Professional Development Workshop on the Strategy Capstone Course for Academy of Management. Presentation outline submitted to the STR, ENT, IM, and ONE Divisions of Academy of Management for presentation in Chicago, August, 2024.

Professional Development Workshop for the Strategy and the Social Issues Divisions of the Academy of Management organized by Professor Edward Freeman. Presented as a discussant on the "Future of Stakeholder Management." Boston, August, 2023.

Professional Development Workshop for the Strategy Division of the Academy of Management, titled, "Corporate Strategy: Creating and Capturing Value with Strategic Interdependencies." Presented by Valerie Isakova and Joseph T. Mahoney on "Leveraging Demand-side Synergies and Integrating Corporate Strategy and Competitive Strategy," Boston, August 2023.

Invited presenter for "Corporate Personhood as a Key Construct Connecting Stakeholder Governance and Corporate Governance" in an Academy of Management Symposium on "Connections between Stakeholder Governance and Corporate Governance," Seattle, Washington, August 2022.

Invited presenter for "The Dynamics of Corporate Strategy" along with Connie Helfat presented in an Academy of Management Professional Development Workshop (PDW) on "Evolutionary Dynamics of Corporate Strategy," in Seattle, Washington, August 2022.

Invited presenter on the "Past, Present, and Future of Strategic Management" along with Professors Dan Schendel, Michael Leiblein, and Jeffrey Reuer at the Midwest Strategy Conference at Purdue University, May 2022.

Invited presenter on "Corporate Personhood and Fiduciary Duties as Critical Constructs in Developing Stakeholder Management Theory and Corporate Purpose" (by Joseph T. Mahoney). Presented online at an Academic Workshop on New Perspectives on Stakeholder Governance at INSEAD May, 2022.

Invited presenter on “Technological Shocks and Comparative Adjustment Costs,” Decision Sciences Institute, November 2021.

Invited presenter on “The Case for Systematic Reviews in Strategic Management,” National Academy of Management, online Professional Development Workshop, August 2021.

Invited participant on the “Role of Corporations in Governing the Commons,” National Academy of Management, online Professional Development Workshop, August 2021.

Provided a presentation on “The Benefits and Challenges of Systematic Reviews in Strategic Management,” National Academy of Management, online Professional Development Workshop, August 2020.

Provided feedback to several authors at a developmental workshop for writing theoretical papers at the annual Academy of Management meeting in Vancouver, Canada (online), August 2020.

Invited presenter on “Setting a Research Agenda.” Presented at Doctoral Student Workshop at the Strategic Management Society Meeting in Minneapolis, MN, October 2019.

Provided feedback to several authors at a developmental workshop for writing theoretical papers at the annual Academy of Management meeting in Boston, MA, August 2019.

Invited presenter in honor of Sharon M. Oster for the Irwin Outstanding Educator Award, Strategic Management Division of the Academy of Management, at the annual Academy of Management meeting in Chicago, IL, August 2018.

Invited presenter in honor of Huseyin Leblebici, at the annual Academy of Management meeting in Chicago, IL, August 2018.

Invited speaker for a Professional Development Workshop on “Writing Theoretical Papers,” for the annual Academy of Management meeting in Chicago, IL, August 2018.

Invited speaker for a Professional Development Workshop on “The Sustainability of Firm’s Growth: Integrating Corporate and Stakeholder Strategies,” for the annual Academy of Management meeting in Atlanta, GA, August 2017.

Invited presenter in honor of William D. Guth (New York University), the 2017 Practice Theme Committee recipient of the Chris Argyris Lifetime Achievement Award for the annual Academy of Management meeting in Atlanta, GA, August 2017.

Invited senior panelist on the BPS Junior Faculty Paper Development Workshop, for the annual Academy of Management meeting in Atlanta, GA, August 2017.

Invited discussant for 8th annual Midwest Strategy Meetings, held at Iowa State University, June 2017.

Co-sponsor of a Professional Development Workshop on “Value Creation and Value Appropriation in the Context of Public and Non-profit Organizations,” by Sandro Cabral, Joseph T. Mahoney, Anita McGahan, and Matthew Potoski Academy of Management Meeting in Anaheim, CA, August 2016.

Co-sponsor of Professional Development Workshop on “Research and Theory Building in the Informal Economy: An International Workshop,” by Paul Godfrey, Duane Ireland, and Joseph T. Mahoney for the annual Academy of Management Meeting in Anaheim, CA, August 2016.

Invited senior panelist on the BPS Junior Faculty Paper Development Workshop for the annual Academy of Management meeting in Anaheim, CA, August 2016.

Invited discussant for the 7th annual Midwest Strategy Meetings, at University of Kansas, June 2016.

Presented to the BPS Doctoral Consortium on “The R&R Process: Responding to Reviewers,” at the Academy of Management annual meeting in Vancouver, August 2015.

Participated in the BPS Dissertation Consortium at the Academy of Management annual meeting in Vancouver, August 2015.

Invited discussant for the 6th annual Midwest Strategy Meetings, held at the University of Washington, St. Louis, June 2015.

Invited senior panelist for a Professional Development Workshop on “Strategic Human Capital: Exploring the Bright and Dark Sides of Mega-Stars and Firm Performance,” for the Business Policy & Strategy Division of the Academy of Management in Philadelphia, August 2014.

Invited senior panelist for a Junior Faculty Paper Development Workshop for the Business Policy & Strategy Division of the Academy of Management in Philadelphia, August 2014.

Invited discussant for the 5th annual Midwest Strategy Meetings, held at the University of Wisconsin, Madison, June 2014.

Invited presenter on “Advancing the Human Capital Perspective by Joining Governance and Capabilities Approaches” (by Joseph T. Mahoney and Yasemin Kor) at a Human Capital Conference at the University of South Carolina, March 2014.

Invited Distinguished Speaker (Jay Barney, Ming-jer Chen, Mike Hitt, Joe Mahoney, and Margie Peteraf) on “Strategic Management as an Academic Field” organized by Heli Wang for the Strategic Management Society (SMS) for a session in Atlanta, October 2013.

Facilitator in a Professional Development Workshop on “Developing a Structured Draft of a Paper” organized by Rajshree Agarwal and Will Mitchell for the BPS Division of the Academy of Management Meeting in Orlando, Florida, August 2013.

Invited Distinguished Speaker (with Ranjay Gulati, Michael Leiblein, and Jackson Nickerson) for a Professional Development Workshop on “The Dyad in Context: Developing and Managing a System of Vertical Partnerships.” Submitted by Janet Bercovitz and Anne Parmigiani and presented to the BPS and OMT Divisions of the Academy of Management, Boston, August 2012.

Co-Organizer (with Douglas Miller) of a Professional Development Workshop on “The Dynamics and Consequences of Architectural Knowledge.” Presented to the BPS, OMT, and TIM Divisions of the Academy of Management, Boston, August 2012.

Presenter and Co-Organizer (with Sybille Sachs) of a Professional Development Workshop on “Value Creation with ‘People for People.’ Presented to the BPS, HR, and SIM Divisions of the Academy of Management, Boston, August 2012.

Invited Presenter on “Towards a Stakeholder Theory of Strategic Management” at a research workshop on Innovation, Sustainability, and Entrepreneurship,” at the University of Oregon, June 2012.

Discussant for three doctoral student presentations at a research workshop on Innovation, Sustainability, and Entrepreneurship,” at the University of Oregon, June 2012.

Invited speaker on “Trends in Competitive Strategy” (with Cathy Maritan and Anne Parmigiani) at the Atlanta Competitive Advantage Conference (ACAC), May 2012.

Presentation on Resource-Based Theory at the SMS Emerging Scholar (David Sirmon). Session at the annual meeting of the Strategic Management Society, Miami, Florida, November 2011.

Participant in an Interest Group Session on “Rent Appropriation: Who Gets How Much and Why?” at the annual meeting of the Strategic Management Society (SMS), Miami, Florida, November 2011.

Participant in Interest Group Session on “Corporate Strategy: Emerging Trends and Interesting Research Questions,” at Strategic Management Society (SMS), Miami, Florida, November 2011.

Participant in a Manuscript Development Workshop for Stakeholder Management Theory at the annual meeting of the Strategic Management Society (SMS), Miami, Florida, November 2011.

Participant at the Competitive Strategy Teaching Workshop at the annual meeting of the Strategic Management Society (SMS), Miami, Florida, November 2011.

Discussant at a Pre-Conference Panel at the annual meeting of the Strategic Management Society on “Resource Development and Deployment” held at University of Florida, November 2011.

Discussant for Caucus on “Value Creation and Stakeholder Management” at the Academy of Management, San Antonio, Texas, August 2011.

Discussant for Symposium on “The Positive and Negative Role of Organizational Learning in Capability Development” sponsored by the BPS, OMT and TIM Division of the Academy of Management, San Antonio, Texas, August 2011.

Invited Facilitator of Academy of Management Discussion Paper Sessions. Academy of Management, Montreal, Canada, August 2010.

Invited Facilitator for Mid-Career Consortium for the Business Policy and Strategy Division of the Academy of Management, Montreal, CA, August 2010.

Invited Discussant for Stakeholder Session within the Business Policy and Strategy Division of the Academy of Management, Chicago, IL, August 2009.

Invited to Entrepreneurship Research Exemplars Conference, University of Connecticut, School of Business, University of Connecticut, May 2009.

Invited Plenary Speaker for session on Financial Valuation at the Atlanta Competitive Advantage Conference (ACAC), Emory University, May 2009.

Co-Chair Doctoral Workshop at the Strategic Management Society (SMS) Conference, Cologne, Germany, October 2008.

Invited participant for Professional Development Workshop on “Dynamic Capabilities: Building a Process-Based Research Agenda,” Academy of Management, Anaheim, CA, August 2008.

Invited participant for New Doctoral Student Consortium (NDSC), Academy of Management, Anaheim, CA, August 2008.

Invited participant for Professional Development Workshop for Business Policy and Strategy and Technology and Information Management Divisions on Property Rights and Firm Resources. Academy of Management, Anaheim, CA, August 2008.

Invited participant for *Showcase Symposium* by Business Policy and Strategy (BPS), Organization and Management Theory (OMT) and Social Issues Management (SIM) Divisions on Stakeholder Theory of Strategy, Academy of Management, Anaheim, CA, August 2008.

Invited participant for *Showcase Symposium* by Business Policy and Strategy, Entrepreneurship and Technology and Information Management Divisions on Property Rights, RBV, Implicit Contracts and Corporate Strategy, Academy of Management, Anaheim, CA, August 2008.

Invited participant for Symposium by Business Policy and Strategy (BPS) Division and the Management History (MH) Division on Continuing the Conversation with Chester Barnard, Academy of Management, Anaheim, CA, August 2008.

Invited discussant for Duke Strategy Conference, Durham, NC, April 2008.

Invited discussant on corporate strategy research in the doctoral student workshop at Strategic Management Society (SMS) Conference, San Diego, CA, October 2007.

Invited discussant on dynamic capabilities research in the new faculty workshop at Strategic Management Society (SMS) Conference, San Diego, CA, October 2007.

Invited discussant on corporate social responsibility at the Strategic Management Society Conference, San Diego, CA, October 2007.

Facilitator for a session on “Theories of the Firm” at the Strategic Management Society (SMS) Conference, San Diego, CA, October 2007.

Invited discussant on Entrepreneurship at The Ohio State University Conference, August 2007.

Invited discussant on Economic Theory and Entrepreneurship at the American Agricultural Economics Association Meeting, in Portland, Oregon, July 2007.

Invited discussant on Evidence-Based Management Conference at Carnegie Mellon University, June 2007 and January 2008.

Invited discussant for the Fourth Annual Competitive Advantage Conference, held at Emory University, June 2007.

Invited discussant for the International Society for New Institutional Economics (ISNIE) held in Boulder, Colorado, September 2006 for a session on “Transaction Cost Economics: Anomalies, Extensions, Variations on a Theme” (papers given by George John, Witold Henisz, Scott Masten, Jackson Nickerson, and Oliver Williamson).

Invited discussant for National Academy of Management Meeting Conference session on “Future of the Field of Strategic Management,” August 2005.

Invited discussant for National Academy of Management Meeting Pre-Conference session on “The Next Generation of Entrepreneurship Theory,” August 2005.

Invited discussant for National Academy of Management Meeting Pre-Conference session on “Different Types of Capabilities and their Effects on Market Positioning,” August 2005.

Invited discussant for National Academy of Management Meeting Pre-Conference session on “Strategic Competencies and Environmental Management,” August 2005.

Invited discussant for the Second Annual Competitive Advantage Conference, held at Emory University, June 2005.

Distinguished Research Mentor for the National Science Council, Taiwan, June 2005.

Participant at SMS Workshop on “Fundamental Issues in Strategy” at the Silverado Resort in Napa, CA, March 2005.

Invited discussant at First Annual Competitive Advantage Conference, Emory University, June 2004.

Co-Chair of the New Faculty Consortium for the Business Policy and Strategy Division of the Academy of Management, August 2003, and August 2004.

Presented and participated at New Faculty Consortium for the Business Policy and Strategy Division of the Academy of Management, August 1999.

Discussant at the Academy of Management Annual Meeting in San Diego: August 1998.

Facilitator for Shared Interest Track on vertical integration at annual Academy of Management Meetings in Boston, MA: August 1997.

Presented and participated at Doctoral Consortium for the Business Policy and Strategy Division of the Academy of Management, August 1997.

Presented keynote address on vertical integration at the American Agricultural Economics Association meeting, July 1997.

Participant in the Executive MBA business trip to Germany: March 1997.

Presented at New Faculty Consortium for the Business Policy and Strategy Division of the Academy of Management, August 1996.

Discussant at a session at the International Conference on Global Competition at the Beckman Institute, University of Illinois at Urbana-Champaign, April 1996.

Participant in the Executive MBA business trip to Belgium: March 1995.

Chaired a session at the International Conference on Global Competition at the Beckman Institute, University of Illinois at Urbana-Champaign, October 1994.

Presented my work on vertical integration at the New Industries in Agriculture Symposium, "Strategic Alliances in Agriculture" in Chicago, November 1993.

Chaired a session at the Strategic Management Society Conference in Chicago, September 1993.

Discussant at the Academy of Management Annual Meetings in Atlanta, August 1993.

Reviewer for SMS Conference at Northwestern University, March 1993.

Participated in the "Coase Conference" held at University of Chicago Law School in June 1990.

Participated in the Business Policy and Strategy new faculty consortium (as a new faculty member), Annual Academy of Management meeting in Washington, D.C., August 1989.

OTHER PRESENTATIONS

“Corporate Personhood and Fiduciary Duties as Critical Constructs in Developing Stakeholder Management Theory and Corporate Purpose” (by Joseph T. Mahoney)

- To be presented at Bocconi University, May 2024
- To be presented at University of Alabama, March 2024
- Presented at University of Minnesota, October 2023
- Presented at University of Colorado-Boulder, April 2023
- Presented at UNLV, April 2023
- Presented at Rutgers University, March 2023
- Presented at the University of Illinois at Urbana-Champaign, ISOI, May 2023

“Slavery by Another Name: Quality Shading and Probity Hazards in the Convict Lease System of the US, 1866-1933” (by Joseph T. Mahoney)

- Presented at the University of Illinois at Urbana-Champaign, January 2019
- Presented at University of Southern California, February 2019
- Presented at Syracuse University, February 2019
- Presented at the University of Michigan, March 2019
- Presented at the University of Wisconsin-Madison, March 2019
- Presented at INSEAD (online), March 2021
- Presented at The Ohio State University (online), April 2021
- Presented at Manchester University (online), April 2021
- Presented at Tilburg University (online), May 2021
- Presented at New York University, April 2022

“Has Strategic Management Research Lost its Way?”
(by Paul Drnevich, Joseph T. Mahoney, and Dan Schendel)

- Presented at University of Michigan, March 2017
- Presented at Temple University, March 2017
- Presented at University of Calgary, April 2017
- Presented at Purdue University, May 2021

“Penrose’s *The Theory of the Growth of the Firm*: An Exemplar of Engaged Scholarship”
(By Yasemin Kor, Joseph T. Mahoney, Enno Siemsen, and Danchi Tan)

- Presented at University of Wisconsin-Milwaukee, May 2016
- Presented at Peking University (online), April 2022

“Resources, Capabilities, and Entrepreneurial Perceptions”
(By Yasemin Kor, Joseph T. Mahoney and Steven C. Michael)

- Presented at Copenhagen Business School, Denmark, June 2006
- Presented at Nankai University in Mainland China, June 2006

“Economic Foundations of Strategy”

(By Joseph T. Mahoney)

- Presented at Copenhagen Business School, Denmark June 2006
- Presented at the Hong Kong University of Science and Technology, June 2006
- Presented at National Taiwan University, June 2005
- Presented at Boston University, April 2004
- Presented at University of Southern California, October 2003
- Presented at Georgia State University, October 2003
- Presented at University of Pittsburgh, October 2003
- Presented at Ohio State University, May 2003
- Presented at Cornell University, May 2003
- Presented at University of Ottawa, Canada April 2003
- Presented at University of Michigan, February 2003
- Presented at Washington University in St. Louis, September 2002
- Presented at Purdue University, October 2001

“Towards a Property Rights Foundation for a Stakeholder Theory of the Firm”

(By Joseph T. Mahoney)

- Presented at University of Washington, Seattle, May 2014
- Presented at University of Southern California, April 2014
- Presented at University of California – Irvine, April 2014
- Presented at Arizona State, September 2013
- Presented at University of Missouri, May 2013
- Presented at Portland State University, May 2012
- Presented at George Washington University, April 2012
- Presented at University of Western Ontario, Canada April 2012
- Presented at Vienna University of Economics and Business, June 2011
- Presented at Oxford University (Said), May 2011
- Presented at Cambridge University (Judge), May 2011
- Presented at London Business School, May 2011
- Presented at London School of Economics, May 2011
- Presented at Baruch College, City University of New York, May 2010
- Presented at Washington University in St. Louis, April 2010
- Presented at Texas A&M University, March 2010
- Presented at University of Pittsburgh, November 2009
- Presented at INSEAD, France, June 2009
- Presented at IESE Business School, University of Navarra, Spain, June 2009
- Presented at University of Oregon, April 2009
- Presented at Loyola University Chicago, April 2009
- Presented at University of Illinois at Urbana-Champaign, March 2009
- Presented at University of Richmond, November 2008
- Presented at University of Pennsylvania, October 2008
- Presented at University of Kansas, September 2008
- Presented at HEC – Paris, May 2008
- Presented at Ecole Polytechnique Federale de Lausanne (EPFL), Switzerland, May 2008
- Presented at University of Zurich, Switzerland, May 2008

- Presented at University of South Carolina, April 2008
- Presented at Georgia State University, March 2008
- Presented at Southern Methodist University, February 2008
- Presented at University of Texas at Dallas, February 2008
- Presented at University of Minnesota, October 2007
- Presented at SUNY – Buffalo, September 2007
- Presented at University of North Carolina at Chapel Hill, April 2007
- Presented at York University, Canada April 2007
- Presented at Michigan State University, April 2007
- Presented at University of Colorado at Boulder, September 2006
- Presented at Copenhagen Business School, Denmark June 2006
- Presented at Beijing University, China June 2006
- Presented at Hong Kong University of Science and Technology, June 2006
- Presented at Purdue University, January 2006
- Presented at National Chengchi University, Taiwan, June 2005
- Presented at National Cheng Kang University, Taiwan, June 2005
- Presented at National Taiwan University, June 2005
- Presented at Northwestern University, April 2005

“The Corporate Strategy of Vertical Integration: Empirical Evidence” (by Joseph T. Mahoney and Kaouthar Lajili). Paper presented by Mahoney at University of Kentucky, November 1997.

"The Choice of Organizational Form: Vertical Integration versus Other Methods of Vertical Control" (by Joseph T. Mahoney) (pp. 1-40). Paper presented by Mahoney at a strategy seminar at the Wharton School of Business, University of Pennsylvania in February 1991.

DOCTORAL DISSERTATION COMMITTEES

<u>Name</u> [Placement]	<u>Area</u>	<u>Year</u>	<u>Supervisor</u>
96. Daniela Pedraza Novak [Proposal defended]	Strategic Management	current	Melissa Graebner
95. Xin Wang [Proposal defended]	International Business	current	Fiona Yao
94. Jingya You [Proposal defended]	Strategic Management	current	Deepak Somaya
93. Der-Ting Huang [Proposal defended]	International Business	current	Joseph Clougherty
92. Valerie Isakova [Proposal defended]	Strategic Management	current	Joseph Mahoney
91. Hyewon Ma [Proposal defended; Indiana University]	International Business	current	Joseph Clougherty
90. Mingrui (Nate) Xu [West Texas A&M University]	International Business	2023	Joseph Mahoney Fiona Yao
89. Thomas DeBerge [Loyola University Chicago]	International Business	2023	Marcelo Bucheli
88. Jiayue (Julie) Ao [Shanghai University of Finance and Economics (SUF), China]	Strategic Management	2023	Joseph Mahoney Arkadiy Sakhartov
87. Cheng Wang [California State University- Sacramento]	Strategic Management [Drexel University]	2022	Dali Ma N.K. Narayanan
86. Weiliang Zhang [University of Science and Technology of China]	Strategic Management	2022	Joseph Mahoney Arkadiy Sakhartov
85. Hyeonsuh Lee [West Virginia University]	Strategic Management	2022	Joseph Mahoney Sonali Shah
84. Eunkwang Seo [Oklahoma State University]	Strategic Management	2021	Deepak Somaya
83. Eva Herbolzheimer [Global Consulting, Mars & Co.]	Strategic Management	2021	Joseph Mahoney Mario Schijven

82. Jae Yoo [West Texas A&M University]	Strategic Management	2021	Joseph Mahoney Mario Schijven
81. Joshua Downs [Western Carolina University]	Strategic Management	2021	Joseph Mahoney Deepak Somaya
80. Olubukunola (Bukky) Akinsanmi [University of Texas-Austin]	Strategic Management [University of Wisconsin- Madison]	2020	Russ Coff
79. Nan Zhang [California State University – Stanislaus]	International Business	2020	Joseph Clougherty
78. Akhil Bhardwaj [Tilburg University]	Strategic Management [IE Business School]	2019	Mikko Ketokivi
77. Minjae Lee [Southern Connecticut State University]	Strategic Management	2019	Joseph Mahoney
76. Anand Ramaswamy- Vijayasankaran [Indian School of Business]	Organization Behavior	2019	Mike Bednar
75. Wen Zheng [Shanghai Tech University]	Strategic Management	2019	Joseph Mahoney
74. Danielle Jones [University of Alabama]	International Business	2018	Joseph Clougherty
73. Peter Snoeren [University of Amsterdam]	Strategic Management [Bocconi University]	2017	Charlie Williams Maurizio Zollo
72. Sandra Corredor [University of Connecticut]	Strategic Management	2017	Joseph Mahoney Deepak Somaya
71. Carla Fernandez [University of Costa Rica]	Information Systems	2017	Ram Subramanyan
70. Ishva Minefee [Iowa State University]	International Business	2017	Marcelo Bucheli
69. Grace Su [St. Ambrose University]	Strategic Management	2017	Janet Bercovitz, and Joseph Mahoney
68. Sean Hillison [Virginia Tech]	Accountancy	2017	Mark Pecher
67. Wenxin Xu [University of South Carolina]	Operations Management	2016	Dharma Kwon

66. Brad Skousen [IE Business School, Spain]	International Business	2016	Marcelo Bucheli
65. Srin Venugopal [University of Vermont]	Marketing	2016	Madhu Viswanathan
64. Zeke Leo [Rochester Institute of Technology]	Strategic Management	2015	Joseph Mahoney Doug Miller
63. John Mawdsley [HEC Paris]	Strategic Management	2015	Deepak Somaya
62. Jennifer Nichol [Northeastern University]	Accountancy	2015	Clara Chen Mark Peecher
61. Wenxin Guo [University of North Georgia]	International Business	2014	Joe Clougherty
60. Amit Jain Chauradia [Indian School of Business]	Strategic Management	2014	Deepak Somaya
59. Radek Nowak [New York Institute of Technology]	Labor & Employment Relations	2014	John Dencker
58. Marleen McCormick [Butler University]	International Business	2013	Janet Bercovitz
57. Mahka Moeen [University of North Carolina at Chapel Hill]	Strategic Management [University of Maryland at College Park]	2013	Rajshree Agarwal
56. Olga Petricevic [University of Calgary, CA]	Strategic Management [Georgia State University]	2013	Bill Bogner
55. Joshua Sears [Texas Tech University]	International business	2012	Glenn Hoetker
54. I-Chen (Kim) Wang [Suffolk University]	Strategic Management	2012	Joseph Mahoney
53. Min-Young Kim [University of Kansas]	International Business	2012	Glenn Hoetker
52. Shawn Riley [Kutztown University]	Strategic Management	2011	Steve Michael

51. Elahe Javadi [Illinois State University]	Information Systems	2011	Joseph Mahoney
50. Sai Lan [Peking University]	Strategic Management	2011	Joseph Mahoney
49. Young-Chul Jeong [Concordia University, CA]	Organization Behavior	2011	Huseyin Leblebici
48. Lihong Qian [Portland State University]	Strategic Management	2011	Rajshree Agarwal
47. Tae Jun Cho [University of Suwon, South Korea]	Human Resources	2010	Russell Korte
46. Eric Micheels [University of Saskatchewan, CA]	Agricultural Economics	2010	Hamish Gow
45. Prasanna Karhade [Hong Kong University of Science and Technology]	Information Systems	2009	Mike Shaw
44. Ugur Uygur [Loyola University Chicago]	Strategic Management	2009	Steve Michael
43. Matt McCarter [University of Texas – San Antonio]	Organization Behavior	2009	Greg Northcraft
42. Marko Madunic [Western Washington University]	Strategic Management	2008	Joseph Mahoney
41. Denisa Mindruta [HEC-Paris]	Strategic Management	2008	Rajshree Agarwal
40. Barclay James [Louisiana State University]	Strategic Management	2008	Joseph Mahoney
39. Jason Franken [University of Missouri]	Agricultural Economics	2008	Joost Pennings
38. Kexin (Katherine) Zhao [UNC-Charlotte]	Information Systems	2007	Mike Shaw
37. Pao-Lien Chen [National Chengchi University]	Strategic Management	2007	Rajshree Agarwal

36. Candace Martinez [Saint Louis University]	Strategic Management	2006	Joseph Mahoney
35. Yong Li [SUNY – Buffalo]	Strategic Management	2006	Joseph Mahoney
34. Jinyu He [Hong Kong University of Science & Technology]	Strategic Management	2005	Joseph Mahoney
33. Nina Shah [SUNY -- Fredonia]	Organization Behavior	2005	Matt Kraatz
32. Jeet Dutta [Senior Economist, Moody’s Analytics]	Economics	2004	Larry Neal
31. Jongwook Kim [Western Washington University]	Strategic Management	2004	Joseph Mahoney
30. Yuri Mishina [Michigan State University]	Organization Behavior	2004	Joseph Porac
29. Dingkun Ge [CEIBS]	Strategic Management	2003	Joseph Mahoney
28. Jim Moore [Louisiana State University]	Organization Behavior	2003	Matt Kraatz
27. Chandrasekar Subramanian [UNC – Charlotte]	Information Systems	2003	Mike Shaw
26. Monica Yang [Adelphi University]	Organization Behavior	2003	Huseyin Leblebici
25. Sung-Min Kim [Loyola University Chicago]	Strategic Management	2003	Joseph Mahoney
24. Gina McNally [Michigan State University]	Marketing	2002	Abbie Griffin
23. Martin Nunlee [Syracuse University]	Marketing	2002	William Qualls
22. Ayse Olcay [Eastern Illinois University]	Strategic Management	2002	Anju Seth

21. Tyas Soekarsono [University of Indonesia]	Agricultural Economics	2001	Mike Mazzaco
20. Yasemin Kor [University of Cambridge, UK]	Strategic Management	2001	Joseph Mahoney
19. Danchi Tan [National Chengchi University]	International Business	2000	Jean-Francois Hennart
18. Lucy Ojode [Texas Southern University]	Strategic Management	2000	Joseph Mahoney
17. Stephen Bowden [University of Waikato, New Zealand]	Strategic Management	1999	Anju Seth
16. Kannan Ramanathan [University of Texas-Dallas]	Strategic Management	1999	Anju Seth
15. Greg Winter [Oklahoma City University]	Strategic Management	1999	D. Sudharshan
14. Ming Zeng [INSEAD]	International Business	1998	Jean-Francois Hennart
13. Mike Pettus [Millikin University]	Strategic Management	1997	D. Sudharshan
12. Kaouther Lajili [University of Ottawa, CA]	Agricultural Economics	1996	Peter Barry
11. Vonda Powell [University of Virginia]	Marketing	1995	Kent Monroe
10. Don O'Neal [University of Illinois, Springfield]	Strategic Management	1995	Howard Thomas
9. Ji-ren Lee [National Taiwan University]	Strategic Management	1994	Ming-je Tang
8. Deborah Windes [Trinity Christian College]	Organization Behavior	1993	Huseyin Leblebici
7. Tom Nine [Consulting]	Marketing	1993	Richard Hill

6. Young Ryeol Park [Yonsei University, South Korea]	International Business	1993	Jean-Francois Hennart
5. Jung Taik Oh [Hong Kong University of Science and Technology]	Strategic Management	1992	Anne Huff
4. Chamu Sundaramurthy [San Diego State University]	Strategic Management	1991	Anne Huff
3. Larry Stimpert [Michigan State University]	Strategic Management	1990	Irene Duhaimé
2. Dennis Patterson [University of Notre Dame]	Strategic Management	1990	Howard Thomas
1. Bill Bogner [Georgia State University]	Strategic Management	1989	Howard Thomas

TEACHING SCHEDULE

<u>Semester</u>	<u>Course number</u>	<u>Enrollment</u>	<u>Teaching Effectiveness</u>	
			(ICES #1)*	(ICES #2) **
Fall 2023	449	39	4.7	4.5
Fall 2023	504	11	5.0	5.0
Spring 2023	449	05	4.4	4.4
Spring 2023	549	03	5.0	5.0
Fall 2022	449	38	4.7	4.6
Fall 2022	449	41	4.7	4.5
Fall 2022	504	07	4.8	4.8
Spring 2022	545	02	5.0	5.0
Fall 2021	449	40	4.7	4.5
Fall 2021	504	03	5.0	5.0
Spring 2021	549	05	5.0	5.0
Fall 2020	449	37	4.3	4.0
Fall 2020	449	37	4.1	3.9
Fall 2020	504	03	4.7	4.7
Spring 2020	449	07	4.1	4.3
Fall 2019	504	09	5.0	5.0
Fall 2019	544PMBA	33	4.7	4.7
Fall 2019	545	09	5.0	5.0
Fall 2018	449	39	4.7	4.5
Fall 2018	504	09	5.0	5.0
Fall 2018	549	08	5.0	5.0
Spring 2018	544PMBA	42	4.6	4.6
Fall 2017	449	38	4.7	4.7
Fall 2017	504	07	5.0	5.0
Fall 2017	545	05	5.0	5.0
Spring 2017	544PMBA	50	4.7	4.8
Fall 2016	449	36	4.8	4.7
Fall 2016	504	07	5.0	5.0
Fall 2016	549	05	5.0	5.0
Spring 2016	544PMBA	49	4.4	4.5
Fall 2015	449	38	4.1	4.1
Fall 2015	504	06	4.7	4.8
Fall 2015	545	06	4.8	4.8
Fall 2014	449	39	4.7	4.6
Fall 2014	504	04	5.0	5.0
Fall 2014	549	09	5.0	5.0
Spring 2014	544PMBA	53	4.6	4.5
Fall 2013	449	39	4.7	4.7
Fall 2013	449	15	4.8	4.8
Fall 2013	504	06	4.8	4.6
Fall 2013	545	11	4.8	4.8

Spring 2013	544PMBA	46	4.7	4.8
Fall 2012	449	41	4.6	4.4
Fall 2012	504	11	5.0	5.0
Fall 2012	549	10	4.8	4.7
Spring 2012	544PMBA	34	4.3	4.4
Fall 2011	504	06	5.0	5.0
Fall 2011	545	05	5.0	5.0
Fall 2011	590MSA	34	4.8	4.6
Spring 2011	544PMBA	28	4.7	4.8
Fall 2010	504	15	4.9	4.8
Fall 2010	549	12	5.0	5.0
Fall 2010	590MSA	43	4.4	4.5
Spring 2010	544PMBA	37	4.5	4.5
Fall 2009	504	15	4.8	4.8
Fall 2009	545	12	5.0	4.5
Fall 2009	590MSA	48	4.2	4.1
Spring 2009	544PMBA	30	4.6	4.6
Fall 2008	504	10	5.0	4.9
Fall 2008	549	11	5.0	4.9
Fall 2008	590MSA	45	4.5	4.4
Spring 2008	544PMBA	30	4.9	4.9
Spring 2008	545	15	4.9	4.9
Fall 2007	449	13	4.9	4.6
Fall 2007	504	08	4.9	4.8
Spring 2007	449	30	4.6	4.6
Spring 2007	449	42	4.8	4.7
Spring 2007	449	41	4.7	4.6
Spring 2006	449	32	4.8	4.8
Spring 2006	449	41	4.7	4.5
Fall 2005	544EMBA	31	3.5	3.5
Fall 2005	590MSA	28	4.3	4.3
Spring 2005	544IM	26	4.3	4.5
Spring 2005	546	09	4.6	4.3
Fall 2004	544EMBA	25	4.6	4.5
Fall 2004	590MSA	23	4.8	4.6
Spring 2004	444IM	45	4.7	4.8
Spring 2004	389	30	4.9	4.6
Fall 2003	444EMBA	23	4.1	4.4
Fall 2003	490MS	24	4.4	4.4
Spring 2003	444EMBA	30	4.3	4.3
Spring 2003	444IM	40	4.3	4.4
Fall 2002	446	06	4.5	4.5
Fall 2002	389	40	4.9	4.6
Spring 2002	444IM	35	4.7	4.5
Spring 2002	444EMBA	35	4.8	4.7

Spring 2001	444IM	30	4.9	4.9
Spring 2001	444EMBA	30	4.7	4.6
Fall 2000	389	45	4.1	4.1
Fall 2000	490	11	4.8	4.8
Spring 2000	444EMBA	35	4.7	4.7
Spring 2000	444IM	35	4.7	4.8
Fall 1999	389	42	4.3	4.1
Fall 1999	389	47	4.5	4.1
Spring 1999	444EMBA	37	4.8	4.7
Spring 1999	389	48	4.8	4.6
Fall 1998	490Q	14	4.6	4.8
Fall 1998	389	41	4.7	4.5
Spring 1998	444EMBA	31	4.6	4.5
Fall 1997	401	75	4.1	4.2
Spring 1997	389	41	4.7	4.6
Fall 1996	389	42	4.3	4.3
Fall 1996	490	13	4.5	4.6
Spring 1995	444EMBA	39	4.5	4.5
Spring 1995	490	07	4.1	4.3

* = Rate the Instructor's overall Teaching-Effectiveness on a 5-point scale

** = Rate the Overall Quality of this Course on a 5-point scale (5 = maximum)

BA 401 =	Strategy (MBA requirement)
BA 449/389 =	Business Policy (Senior-level undergraduate requirement)
BA 490(Ph.D.) =	Economic Foundations of Strategy (Doctoral requirement/elective)
BA 504(Ph.D.) =	Scholarship in Business Administration (Doctoral requirement)
BA 544/444EMBA =	Business Policy and Strategy (Executive MBA second-year requirement)
BA 544/444IM=	Business Policy and Strategy (International MBA second-year requirement)
BA 544(PMBA) =	Strategic Management (Professional MBA second-year requirement)
BA 545 =	Foundations of Strategy Research (Ph.D. course elective)
BA 546/446 =	Strategy Content and Formulation Research (Doctoral requirement)
BA 549 =	Strategy Ph.D. Seminar (Organizational Economics seminar)
BA 590/490MS =	The Economics of Organization (MSA elective course)

Teaching Awards:

Selected by students in Poets & Quants' Top 50 Undergraduate Professors of 2022.

Campus Award for Excellence in Graduate Student Mentoring, 2017.

Professional MBA Teaching Award (as voted by executives): 2010 and 2013.

Received the Graduate Studies Teaching Award for the College of Business, 2000.

Executive MBA Outstanding Teaching Award (voted by executives): 1995, 1996, 1998, 1999, and 2002.

Included in List of Excellent Instructors: 1992-2022.

Executive Development:

June 1998: One-half day discussion on strategic management topics with four executives from the Executive Development Center (EDC).

January 1999: One-hour seminar on investment decision-making under uncertainty: A real options perspective.

October 2001: Six-hour seminar on Industry Analysis to Transwitch.

March 2004: Six-hour seminar at Archer Daniel Midland (ADM) given to the Chairperson, the CEO, and 22 other top-level managers at Decatur, Illinois.

March 2005: Six-hour seminar at Archer Daniel Midland (ADM) given to top-level managers at their Executive Development Center in Decatur, Illinois.

October 2009: Six-hour seminar at State Farm given to top-level managers at their Executive Development Center in Bloomington, Illinois.

September 2016: Three-hour corporate strategy seminar at Watchfire to top-level managers.

Independent Study Students:

Spring, 2013	Wutong Hao (James Scholar Program)
Spring, 2012	Ching Wang (James Scholar Program)
Spring, 2009	Sindhura Anantharaju (James Scholar Program)
Spring, 2001	Jaime Coakley (Master's Thesis)
Summer, 1998	Byeongjo Kim (MBA student)
Summer, 1998	Summer Research Opportunity Program — Rosa Torres
Summer, 1998	Summer Research Opportunity Program — Ingrid Jones

SERVICE

Department

Diversity Representative for Marketing Search, 2021
Area Group Leader, 2017-2018
Director of Research, 2013-2018
Area Group Leader 2015-2016, 2016-2017
Advisory Committee, 2013-2014
Co-organized the Midwest Strategy Conference, June 2013
Director of Graduate Studies 2008-2012
Affirmative Action/Equal Employment Opportunity AA/EEO Committee, 2010-2011
Advisory Committee, 2007-2008; 2009-2010
Participated in information session for those interested in Ph.D. in Business, October 2005
Undergraduate Studies Committee, 2004-2005
Undergraduate Advisor, 2004-2005
Technology and Entrepreneurship Committee, 2004-2005
Promotion and Tenure Committee 2004-2005
Undergraduate Studies Committee, 1999-2000
James F. Towey Search Committee for the James F. Towey Chair, 1999-2001
Search Committee for Hoeft Chair of Information Systems/Information Technology, 1999-2001
Committee on the Use of Human Subjects in Research, 1997-1998, 1998-1999
Strategic Planning Committee, 1996-1997, 1997-1998, 1998-1999
MSBA Committee, 1997-1998
Ethics Review Committee, 1996-1997
Strategy Coordinator, 1993-1996, 1999-2000
Advisory Committee 1994-1995, 1995-1996, 1997-1998, 1998-1999, 2002-2003, 2006-2007
Area Coordinators Committee 1994-1995
Department Head Search Committee 1992-1993, 1993-1994
Advisor to Faculty Search Committee for Senior Position in Strategy, 1993-1994
Member of Strategic Planning Committee, 1992-1993

College

College Executive Committee, 2021-2022; 2022-2023
Associate Director of Illinois Strategic Organizations Committee, 2021-2023
Educational Policy Committee, 2019-2020; 2020-2021 (Chair)
College Executive Committee, 2016-2017, 2017-2018
College Strategic Planning Committee (Chair), 2013-2014
College Executive Committee 2010-2011; 2011-12
MBA Faculty Steering Committee 2010-2011
Library Committee 2007-2008, 2008-2009, 2009-2010
College Executive Committee, 2005-2006
Strategic Planning Committee 2005-2006
Undergraduate Core Curriculum Sub-Committee on Computer Skills, 2004-2005
Limited Status Admissions Committee, 2004-2005

College Executive Committee, 2003-2004
Undergraduate Studies Committee, 2003-2004
CCBA Learning Advisory Board, 2002-2003, 2003-2004
Limited Status Admissions Committee, 2002-03, 2003-04, 2004-05, 2005-06
Educational Policy Committee, 2002-2003, 2003-2004
Assisted with PEP Case Competition for MBA Program, 2003
Library Committee, 1999-2000
Executive Education Committee, 1996-1997, 1997-1998
Director of Executive MBA Program, Search Committee, 1996
Committee for Director of MBA Communications Program, 1995
Member of MBA Course Revision and MS Committee, 1992-1993, 1993-1994
Chair of Affirmative Action Committee 1991-1993

University

Member of Mentoring Panel for Fall Reading Day Workshop for Assistant Professors, 2019
University Promotion and Tenure Committee, 2012-2013; 2013-2014
Member of University Ethics Awareness Week Steering Committee, 2012, 2013
Graduate College Council for Equity and Access, 2010-11; 2011-12
Graduate College Graduate Studies Committee 2010-11
Social and Applied Health Science Library Planning Team, 2010-2011
Provost Committee on Faculty Retention, 2002-2003, 2003-2004, 2004-2005, 2005-2006
Library Committee 2002-2003
Search Committee for Associate Dean, 1998
Summer Research Opportunities Program, 1994, 1995, 1998

Profession

Strategic Management Society (SMS) Emerging Scholar Award Committee, 2023.

Irwin Outstanding Educator Award Committee of the Strategy Division of the Academy of Management, 2020-2021, and 2021-2022.

Community

Taught Strategic Management Course BADM 449 at the Danville Correctional Facility to 15 incarcerated individuals during the Fall semester of 2013 each Friday from 5:00PM to 8:00PM as part of the *Education Justice Project* (EJP) of the University of Illinois at Urbana-Champaign.

Teaching Strategic Management Course BADM 449 at the Danville Correctional Facility to 15 incarcerated individuals during the Spring semester of 2023 each Monday from 5:00PM to 8:00PM as part of the *Education Justice Project* (EJP) of the University of Illinois at Urbana-Champaign.

- Total Citations on SSCI = 7,367 citations
- Total Citations from *Google Scholar* = 27,850 citations
- H-Index = 38 from SSCI (38 publications with at least 38 citations)
- H-Index = 63 from *Google Scholar*

Listed in “Most-Cited Authors” in Management for 1981-2004: Podsakoff, P.M., *et al.* (2008). “Scholarly Influence in the Field of Management: A Bibliometric Analysis of the Determinants of University and Author Impact in the Management Literature in the Past Quarter Century.” *Journal of Management*, 34 (August): 641-720.

Countries in which research has been cited:

01. Albania	36. India	71. Puerto Rico
02. Algeria	37. Indonesia	72. Qatar
03. Argentina	38. Iran	73. Romania
04. Australia	39. Iraq	74. Russia
05. Austria	40. Ireland	75. Rwanda
06. Bahrain	41. Israel	76. Saudia Arabia
07. Bangladesh	42. Italy	77. Scotlan
08. Belarus	43. Jamaica	78. Serbia
09. Belgium	44. Japan	79. Singapore
10. Bhutan	45. Jordan	80. Slovakia
11. Bolivia	46. Kazakhstan	81. Slovenia
12. Brazil	47. Kenya	82. South Africa
13. Bulgaria	48. Kosovo	83. South Korea
14. Canada	49. Kuwait	84. Spain
15. Chile	50. Latvia	85. Sri Lanka
16. China	51. Lebanon	86. Sweden
17. Colombia	52. Lithuania	87. Switzerland
18. Costa Rica	53. Luxembourg	88. Taiwan
19. Croatia	54. Macau	89. Tanzania
20. Cyprus	55. Macedonia	90. Thailand
21. Czech Republic	56. Malawi	91. Tunisia
22. Denmark	57. Malaysia	92. Turkey
23. Ecuador	58. Mexico	93. Uganda
24. Egypt	59. Morocco	94. Ukraine
25. England	60. Nepal	95. United Arab Emirates
26. Estonia	61. Netherlands	96. United States
27. Ethiopia	62. New Zealand	97. Uruguay
28. Finland	63. Nigeria	98. Venezuela
29. France	64. Norway	99. Vietnam
30. Germany	65. Oman	100. Wales
31. Ghana	66. Pakistan	101. Yemen
32. Greece	67. Peru	102. Zambia
33. Hong Kong	68. Philippines	103. Zimbabwe
34. Hungary	69. Poland	
35. Iceland	70. Portugal	

JOSEPH T. MAHONEY
Professor of Strategy, Entrepreneurship, & International Business
Associate Director, Strategic Organizations Initiative
Caterpillar Chair of Business
Gies College of Business
University of Illinois at Urbana-Champaign

Joseph T. Mahoney earned a BA, MA, and Ph.D. from the University of Pennsylvania, with a doctorate in Business Economics from the Wharton School of Business. He joined the Gies College of Business of the University of Illinois at Urbana-Champaign in 1988. He is currently Professor of Strategy, Entrepreneurship, and International Business, and the Caterpillar Chair of Business.

Joe's research interest is **organizational economics**, which includes transaction costs theory, agency theory, dynamic capabilities and resource-based theory, real-options theory, property rights theory, stakeholder theory, public bureaucracy, and behavioral theory of the firm. He has published over 85 articles in journal outlets, including *Academy of Management Review*, *Industrial and Corporate Change*, *Journal of Business Venturing*, *Journal of Institutional Economics*, *Journal of International Business Studies*, *Journal of Institutional Economics*, *Journal of Management*, *Journal of Management and Governance*, *Journal of Management Studies*, *Organization Science*, *Research Policy*, *Production and Operations Management*, *Strategic Entrepreneurship Journal*, *Strategic Management Journal*, *Strategic Management Review*, *Strategic Organization*, and *Strategy Science*. His publications have been cited over 7,300 times in the *Web of Science*, and over 27,800 times (*Google Scholar*) from scholars in over 100 countries. In 2005, he published his book intended for first-year doctoral students in the Strategy field: *Economic Foundations of Strategy*, which has been adopted by over 45 doctoral programs including: Colorado at Boulder, Florida, Georgia Institute of Technology, Harvard, Kansas, Maryland at College Park, Michigan, Michigan State, Ohio State, Oregon, Pennsylvania (Wharton), Purdue, Rice, Rutgers, South Carolina, Syracuse, Washington-Seattle, Wisconsin-Madison; and internationally at Bocconi (Italy), Copenhagen Business School (Denmark), HEC-Paris (France), HKUST (Hong Kong), IE Business School (Spain), IESE Business School (Spain), Lausanne (Switzerland), Melbourne Business School (Australia), National Taiwan and National Chengchi University (Taiwan), Peking University (PROC) Stockholm Business School (Sweden), University College Dublin (Ireland), Vienna University (Austria), and York University (Canada).

Joe served three 3-year terms as Associate Editor of the Strategy field's flagship journal, *Strategic Management Journal* (2006-2015) and Associate Editor of *Academy of Management Review* (2018-2020). For the academic-year 2008-2009, he served as Chair of the Business Policy and Strategy (BPS) Division of the Academy of Management. In 2011, he received the Irwin Outstanding Educator Award from the BPS Division of the Academy of Management. In 2012, he was elected as a member of the Academy of Management (AOM) Fellows. In 2013, he was elected as a Fellow of the Strategic Management Society (SMS). In 2020, he began serving as Associate Editor at the *Strategic Management Review*.

Joe has taught courses at the University of Illinois at Urbana-Champaign in the following programs: undergraduate, Master of Science in Accounting (MSA), Master of Science in Business Administration (MSBA), MBA, Executive MBA (EMBA), Online MBA (iMBA), Professional MBA (PMBA) and Ph.D. He has also taught in Executive training sessions at ADM and at State Farm. He received the outstanding teaching award several times in the Executive MBA program and the Professional MBA program (as voted by the executives). Joe has served on 88 completed doctoral dissertation committees. In 2017, he received the Campus Award for Excellence in Graduate Student Mentoring. In 2022, he was selected by *Poets and Quants* as one of the top 50 undergraduate Professors of Business in the United States.