JOSEPH T. MAHONEY

Curriculum Vitae
March 2014

Professor of Strategy and Entrepreneurship
Caterpillar Chair of Business
Director of Research
Department of Business Administration
College of Business
University of Illinois at Urbana-Champaign

Joined faculty:	January 1988
Date of Rank to Associate:	May 1995
Date of Rank to Full:	May 2003

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Birth date:	September 8, 1958	Philadelphia, Pennsylvania
Married:	January 7, 1989	(Jeanne Connell of Camden, Maine)

EDUCATION

Wharton School of Business, University of Pennsylvania, Philadelphia, PA
Ph.D., Business Economics, May 1989
Topic: Vertical Integration, Multidivisionals, and Organizational Economics
Committee: Almarin Phillips (Chairperson), Ned Bowman, Claudia Goldin, Bruce Kogut, and Gordon Walker

Wharton School of Business, University of Pennsylvania, Philadelphia, PA
M.S., Business Economics, December 1984
Honors: Mellon Bank (Competitive) Scholarship

University of Pennsylvania, Philadelphia, PA
B.A. Economics, Faculty of Arts and Sciences, December 1980
Honors: *Cum Laude*, Girard Bank (Competitive) Scholarship

MEMBERSHIP IN ACADEMIC ORGANIZATIONS

Academy of Management:

- ***Business Policy and Strategy Division***
- Entrepreneurship Division

Strategic Management Society

ACADEMIC HONORS

Irwin Outstanding Educator Award for the Business Policy and Strategy (BPS) Division of the Academy of Management, August 2011 at the Annual Meeting of the Academy of Management in San Antonio, Texas.[1]

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[1] The three primary criteria of the Irwin Educator Award are: (1) Demonstrated outstanding teaching capabilities in business strategy over an extended period of time and the ability to enable future strategy scholars to contribute original research as well as teaching effectively; (2) Had an important impact on strategy pedagogy through demonstrated expertise; and (3) Cares deeply about the subject of Strategic Management, and the development of her/his students.

Past Award Recipients:

1987: C. Roland Christensen (Harvard University)
1989: James Brian Quinn (Dartmouth University)
1991: Charles Summers (University of Washington – Seattle)
1993: Michael Porter (Harvard University)
1995: William Newman (Columbia University)
1997: David Jemison (University of Texas – Austin)
1999: Arnold Cooper (Purdue University)
2001: Michael Hitt (Arizona State University)
2003: Donald Hambrick (Pennsylvania State University)
2005: Jay Barney (The Ohio State University)
2007: Kathy Eisenhardt (Stanford University)
2008: Pankaj Ghemawat (IESE, Spain)
2009: Will Mitchell (Duke University)
2010: Anita McGahan (University of Toronto, Canada)
2011: Joseph Mahoney (University of Illinois at Urbana-Champaign)
2012: Henri Mintzberg (McGill University, Canada)
2013: Bernard Yeung (National University Singapore)

Elected as a Fellow of the Strategic Management Society; August 2013.

Elected in August 2012 as a member of the Academy of Management Fellows, which is a group that recognizes and honors members of the Academy of Management who have made significant contributions to the science and practice of management.

Served as the Chief Technical Officer of the Strategy Research Foundation for the Strategic Management Society, December 2010 – December 2012.

Elected Chair of Business Policy and Strategy (BPS) Division of Academy of Management, 2008-2009.

Elected Business Policy and Strategy (BPS) Program Chair for Academy of Management, August, 2005, Philadelphia, PA.

Received *Honorable Mention* in the selection process for the UIUC Campus-wide Award for Excellence in Graduate and Professional Education, 2005, 2011, and 2013.

Elected to Executive Committee of Business Policy and Strategy (BPS) Division of Academy of Management, 2002-2003.

CONSULTING EXPERIENCE

Consulted for State Farm in Bloomington, August 2009.

Consulted for two companies on their vertical coordination strategies, 2001-2005.

Consulted on the effects of information technology on vertical coordination and contracting in Canada. This assignment was carried out in October-November, 1993.

PUBLICATIONS

BOOKS

Mahoney, Joseph T. (2005), **Economic Foundations of Strategy**. Thousand Oaks, CA: Sage Publications. [A research book intended for first-year doctoral students]

Adopted for doctoral seminars at:

- Carleton University in Canada (Sprott School of Business)
- Copenhagen Business School, Denmark
- ESADE, Barcelona, Spain
- Florida State University (College of Business)
- Georgia State University (Robinson College of Business)
- Georgia Institute of Technology (College of Management)
- HEC-Paris (School of Management)
- Hong Kong University of Science and Technology (HKUST Business School)
- Instituto de Empresa (IE) Business School, Spain
- Michigan State University (Eli Broad College of Business)
- National Chengchi University in Taiwan (College of Commerce)
- National Cheng Kung University in Taiwan (College of Management)
- National Taiwan University (College of Management)
- Purdue University (Krannert Graduate School of Management)
- Rice University (Jones Graduate School of Management)
- Rutgers University (Business School of Newark and New Brunswick)
- Syracuse University (Whitman School of Management)
- SUNY-Buffalo (School of Management)
- University of Central Florida (College of Business Administration)
- University College Dublin, Ireland
- University of Colorado at Boulder (Leeds School of Business)
- University of Illinois at Urbana-Champaign (College of Business)
- University of Florida (Warrington College of Business Administration)
- University of Kansas (School of Business)
- University of Lausanne in Switzerland (HEC, School of Business & Economics)
- University of Louisville (College of Business)
- University of Missouri (Trulaske College of Business)
- University of Oklahoma (Price College of Business)
- University of Melbourne in Australia (Melbourne Business School)
- University of Michigan (Ross School of Business)
- University of Oregon (Lundquist College of Business)
- University of Pennsylvania (Wharton School of Business)
- University of South Carolina (Darla Moore School of Business)
- University of Tennessee (College of Business Administration)
- University of Texas, Dallas (School of Management)
- University of Texas, El Paso (College of Business Administration)
- University of Washington at Seattle (Foster School of Business)
- University of Wisconsin at Madison (School of Business)
- Vienna University of Economics and Business, Austria
- York University in Canada (Schulich School of Business)

CHAPTERS IN BOOKS

Sanchez, R. and Joseph T. Mahoney (2013). “Modularity and Economic Organization: Concepts, Theory, and Observations,” in Handbook of Economic Organization: Integrating Economic and Organization Theory, edited by Anna Grandori (pp. 383-399). Northampton, MA: Edward Elgar.

Gabor, Andrea and Joseph T. Mahoney (2013). “Chester Barnard and the Systems Approach to Nurturing Organizations,” in Oxford Handbook of Management Theorists, edited by Morgen Witzel and Malcolm Warner (pp. 134-151). New York, NY: Oxford University Press.

Mahoney, Joseph T. (2012). “Towards a Stakeholder Theory of Strategic Management,” in Towards a New Theory of the Firm: Humanizing the Firm and the Management Profession, edited by Joan Enric Ricart Costa and Josep Maria Rosanas Marti (pp. 153-182). Bilbao, Spain: BBVA.

Madhavan, Ravi and Joseph T. Mahoney (2012). “Evidence-Based Management in “Macro’ Areas: The Case of Strategic Management,” in Handbook of Evidence-Based Management: Companies, Classrooms and Research, edited by Denise Rousseau (pp. 79-91). New York, NY: Oxford University Press.

Mahoney, Joseph T. and Steven C. Michael (2005). “A Subjectivist Theory of Entrepreneurship,” in Handbook of Entrepreneurship, edited by Sharon Alvarez, Rajshree Agarwal, and Olav Sorenson (pp. 33-53). New York, NY: Springer.

Sanchez, Ron and Joseph T. Mahoney (2001). “Modularity and Dynamic Capabilities,” in Rethinking Strategy, edited by Henk Volberda and Tom Elfring (pp. 158-171). Thousand Oaks, CA: Sage Publications.

Mahoney, Joseph T. and Ron Sanchez (1997). "Competence Theory Building: Reconnecting Management Research and Management Practice," in Aime Heene, and Ron Sanchez (Eds.) Competence-based Strategic Management (pp. 45-64). Chichester, UK: John Wiley & Sons.

Mahoney, Joseph T. and David A. Crank (1995). "Vertical Coordination: The Choice of Organizational Form," in Karen Coaldrake, Steven T. Sonka, Devanathan Sudharshan, and Frederick W. Winter (Eds.), New Industries and Strategic Alliances in Agriculture: Concepts and Cases (pp. 89-126). Champaign, IL: Stipes Publishing.

ARTICLES REPRINTED IN BOOKS AND IN JOURNALS

Mahoney, Joseph T. and J. Rajendran Pandian (2011), "The Resource-Based View within the Conversation of Strategic Management," in Competitive Strategy, edited by Catherine A. Maritan and Margaret A. Peteraf. Hoboken, NJ: John Wiley and Sons. [This book chapter is a reprint of the 1992 *Strategic Management Journal* article.]

Asher, Cheryl Carleton, James M. Mahoney, and Joseph T. Mahoney (2010), "Towards a Property Rights Foundation for a Stakeholder Theory of the Firm" in Stakeholders, edited by Robert A. Phillips and R. Edward Freeman (Chapter 29). Northampton, MA: Edward Elgar. [This book chapter is a reprint of the 2005 *Journal of Management and Governance* article].

Mahoney, Joseph T. (2008), "The Adoption of the Multidivisional Form of Organization: A Conceptual Model" in Corporate Strategy, edited by Jeffrey A. Krug (pp. 235-256). Thousand Oaks, CA: Sage. [This chapter is a reprint of the 1992 *Journal of Management Studies* article].

Kor, Yasemin and Joseph T. Mahoney (2008), "Edith Penrose's (1959) Contributions to the Resource-Based View of Strategic Management" in Les Grandes Auteurs en Enconomie des Organisations, edited by Didier Chabaud, Jean-Michel Glachant, Claude Parthenay and Yannick Perez (pp. 51-62). Paris, France: EMS. [This book chapter is a reprint of the 2004 *Journal of Management Studies* article].

Sanchez, Ron and Joseph T. Mahoney (2003), "Modularity, Flexibility, and Knowledge Management in Product and Organization Design," in Managing in the Modular Age: Architectures, Networks and Organizations, edited by Raghu Garud, Arun Kumaraswamy and Richard N. Langlois (pp. 362-380). New York, NY: Basil Blackwell Publishers. [This book chapter is a reprint of the 1996 *Strategic Management Journal* article.]

Mahoney, Joseph T., and J. Rajendran Pandian (2002), "The Resource-Based View Within the Conversation of Strategic Management," (volume II) in Alternative Theories of the Firm, edited by Richard N. Langlois, Tony Fu-Lai Yu and Paul L. Robertson (pp.150-167). Northampton, MA: Edward Elgar. [This chapter is a reprint of the 1992 *Strategic Management Journal* article.]

Sanchez, Ron and Joseph T. Mahoney (2001), "Modularity, Flexibility, and Knowledge Management in Product and Organization Design," (volume I) in The Legacy of Herbert Simon in Economic Analysis, edited by Peter E. Earl (pp. 535-548). Cheltenham, UK: Edward Elgar. [This book chapter is a reprint of the 1996 *Strategic Management Journal* article.]

Mahoney, Joseph T. and J. Rajendran Pandian (1997), "The Resource-Based View within the Conversation of Strategic Management," in Resources, Firms, and Strategies, edited by Nicolai J. Foss (pp. 204-231). Oxford, UK: Oxford University Press. [This book chapter is a reprint of the 1992 *Strategic Management Journal* article.]

Sanchez, Ron and Joseph T. Mahoney (1997), "Modularity, Flexibility, and Knowledge Management in Product and Organization Design," in Engineering Management Review, 25(4): pp. 50-61. [This article is a reprint of the 1996 *Strategic Management Journal* article.]

ARTICLES IN REFEREED JOURNALS

[66] Godfrey, Paul and Joseph T. Mahoney (2014), *The Functions of the Executive* at 75: An Invitation to Reconsider a Timeless Classic." Journal of Management Inquiry, forthcoming.

[65] Kim, Min-Young, Joseph T. Mahoney, and Danchi Tan (2014), "Re-conceptualizing Exploitative and Explorative FDI: A Balancing-Process Approach to Firm Internationalization." European Journal of International Management, forthcoming.

[64] Gebauer, Judith and Joseph T. Mahoney (2014), "Joining Supply and Demand Conditions of IT Enabled Change: Toward an Economic Theory of Inter-Firm Modularization." International Journal of Strategic Change Management, 5(2), pp. 140-163.

[63] Mahoney, Joseph T. and Lihong Qian (2013), "Market Frictions as Building Blocks of an Organizational Economics Approach to Strategic Management." Strategic Management Journal, 34(9), pp. 1019-1041.

[62] Klein, Peter, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis (2013), "Capabilities and Strategic Entrepreneurship in Public Organizations." Strategic Entrepreneurship Journal, 7(1), pp. 70-91.

[61] Javadi, Elahe, Judith Gebauer, and Joseph T. Mahoney (2013), "The Impact of User Interface Design on Idea Integration in Electronic Brainstorming: An Attention-Based View." Journal of the Association for Information Systems, 14(1), pp. 1-21.

[60] Moeen, Mahka, Deepak Somaya, and Joseph T. Mahoney (2013), "Supply Portfolio Concentration in Outsourced Knowledge-Based Services," Organization Science, 24(1), pp. 262-279.

[59] Klein, Peter, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis (2012), "Who is in Charge? Value Co-creation and a Property Rights Perspective on Stakeholder Value." Strategic Organization, 10(3), pp. 304-315.

[58] Xia, Mu, Kexin Zhao, and Joseph T. Mahoney (2012), "Enhancing Value via Cooperation: Firms' Process Benefits from Participation in a Standard Consortium." Industrial and Corporate Change, 21(3), pp. 699-729.

[57] Nickerson, Jackson, C. James Yen, and Joseph T. Mahoney (2012), "Exploring the Problem-Finding and Problem-Solving Approach for Designing Organizations." Academy of Management Perspectives, 26(1), pp. 52-72.

[56] Lo, Fang-Yi, Joseph T. Mahoney, and Danchi Tan (2011), "The Relationship between Location-Bound Advantages and International Strategy: An Empirical Investigation." International Journal of Strategic Change Management, 3(4), pp. 281-301.

[55] McCarter, Matthew, Joseph T. Mahoney, and Gregory Northcraft (2011), "Testing the Waters: How Collective Real Options Create Relational Small Wins for Managing Strategic Alliance Social Dilemmas." Academy of Management Review, 36(4), pp. 621-640.

[54] Bruce, Bertram. C., Jeanne M. Connell, Chris Higgins, and Joseph T. Mahoney (2011), "The Discourse of Management and the Management of Discourse." International Journal of Strategic Change Management, 3(1), pp. 141-154.

[53] Li, Yong and Joseph T. Mahoney (2011), "When Are Venture Capital Projects Initiated?" Journal of Business Venturing, 26(2), pp. 239-254.

[52] Foss, Nicolai, Joseph T. Mahoney, and Patricia Ordonez de Pablos (2010), "Knowledge Governance: Contributions and Unresolved Issues." International Journal of Strategic Change Management, 2(4), pp. 263-268.

[51] Kim, Sung Min and Joseph T. Mahoney (2010), "Collaborative Planning, Forecasting and Replenishment (CPFR) as a Relational Contract: An Incomplete Contracting Perspective." International Journal of Learning and Intellectual Capital, 7(3), pp. 403-428.

[50] Foss, Nicolai and Joseph T. Mahoney (2010), "Exploring Knowledge Governance." International Journal of Strategic Change Management, 2(2), pp. 93-101.

[49] Kim, Jongwook and Joseph T. Mahoney (2010), "A Strategic Theory of the Firm as a Nexus of Incomplete Contracts: A Property Rights Approach." Journal of Management, 36(4), pp. 806-826.

[48] Bucheli, Marcelo, Joseph T. Mahoney, and Paul Vaaler (2010), "Chandler's Living History: The *Visible Hand* of Vertical Integration in 19th Century America Seen under a 21st Century Transaction Costs Economics Lens." Journal of Management Studies, 47(5), pp. 859-883.

[47] Klein, Peter, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis (2010). "Toward a Theory of Public Entrepreneurship." European Management Review, 7(1), pp. 1-15. *Honored as the best paper in European Management Review for 2010.*

[46] Agarwal, Rajshree, Rachel Croson, and Joseph T. Mahoney (2010), "The Role of Incentives and Communication in Strategic Alliances: An Experimental Investigation." Strategic Management Journal, 31(4), pp. 413-437.

[45] He, Jinyu, Joseph T. Mahoney, and Heli Wang (2010), "Firm Capability, Corporate Governance, and Firm Competitive Behavior: A Multi-theoretic Framework." International Journal of Strategic Change Management, 1(4), pp. 293-318.

[44] Mahoney, Joseph T., Anita McGahan, and Christos Pitelis (2009), "The Interdependence of Private and Public Interests." Organization Science, 20(6), pp. 1034-1052.

[43] Wang, Heli, Jinyu He, and Joseph T. Mahoney (2009), "Firm-Specific Knowledge Resources and Competitive Advantage: The Role of Economic- and Relationship-Based Employee Governance Mechanisms." Strategic Management Journal, 30(12), pp. 1265-1285.

[42] Pettus, Michael, Yasemin Kor, and Joseph T. Mahoney (2009), "A Theory of Change in Turbulent Environments: The Sequencing of Dynamic Capabilities Following Industry Deregulation." International Journal of Strategic Change Management, 1(3), pp. 186-212.

[41] Kang, Min-Ping, Joseph T. Mahoney, and Danchi Tan (2009), "Why Firms Make Unilateral Investments Specific to Other Firms: The Case of OEM Suppliers." Strategic Management Journal, 30(2), pp. 117-135.

[40] Kor, Yasemin, Joseph T. Mahoney, and Sharon Watson (2008), "The Effects of Demand, Competitive, and Technological Uncertainty on Board Monitoring and Institutional Ownership of IPO Firms." Journal of Management and Governance, 12(3), pp. 239-259.

[39] Foss, Nicolai, Peter Klein, Yasemin Kor, and Joseph T. Mahoney (2008), "Entrepreneurship, Subjectivism, and the Resource-Based View: Toward a New Synthesis." Strategic Entrepreneurship Journal, 2(1), pp. 73-94.

[38] Kor, Yasemin, Joseph T. Mahoney, and Steven Michael (2007), "Resources, Capabilities and Entrepreneurial Perceptions." Journal of Management Studies, 44(7), pp. 1187-1212.

[37] Li, Yong, Barclay James, Ravi Madhavan, and Joseph T. Mahoney (2007), "Real Options: Taking Stock and Looking Ahead." Advances in Strategic Management, 24 (June), pp. 33-66.

[36] Lajili, Kaouthar, Marko Madunic, and Joseph T. Mahoney (2007), "Testing Organizational Economics Theories of Vertical Integration." Research Methodology in Strategy and Management, 4, pp. 343-368.

[35] Tan, Danchi and Joseph T. Mahoney (2007), "The Dynamics of Japanese Firm Growth in U.S. Industries: The Penrose Effect." Management International Review, 47(2), pp. 259-279.

[34] Kim, Jongwook and Joseph T. Mahoney (2007), "Appropriating Economic Rents from Resources: An Integrative Property Rights and Resource-Based Approach." International Journal of Learning and Intellectual Capital, 4(1), pp. 11-28.

[33] Mahoney, Joseph T. and Anita McGahan (2007), "The Field of Strategic Management within the Evolving Science of Strategic Organization." Strategic Organization, 5(1), pp. 79-99.

[32] Lajili, Kaouthar and Joseph T. Mahoney (2006), "Revisiting Agency and Transaction Costs Theory Predictions on Vertical Financial Ownership and Contracting: Electronic Integration as an Organizational Form Choice." Managerial and Decision Economics, 27(7), pp. 573-586.

[31] Kim, Sung Min and Joseph T. Mahoney (2006), "Mutual Commitment to Support Exchange: Relation-Specific IT System as a Substitute for Managerial Hierarchy." Strategic Management Journal, 27(5), pp. 401-423.

[30] Tan, Danchi and Joseph T. Mahoney (2006), "Why a Multinational Firm Chooses Expatriates: Integrating Resource-Based, Agency, and Transaction Costs Perspectives." Journal of Management Studies, 43(3), pp. 457-484.

[29] Kim, Jongwook and Joseph T. Mahoney (2006), "How Property Rights Economics Furthers the Resource-Based View: Resources, Transaction Costs *and Entrepreneurial Discovery*." International Journal of Strategic Change Management, 1(1), pp. 40-52.

[28] Kor, Yasemin and Joseph T. Mahoney (2005), "How Dynamics, Management, and Governance of Resource Deployments Influence Firm-Level Performance." Strategic Management Journal, 26(5), pp. 489-496.

[27] Kim, Jongwook and Joseph T. Mahoney (2005), "Property Rights Theory, Transaction Costs Theory, and Agency Theory: An Organizational Economics Approach to Strategic Management." Managerial and Decision Economics, 26(4), pp. 223-242.

[26] Tan, Danchi and Joseph T. Mahoney (2005), "Examining the Penrose Effect in an International Business Context: The Dynamics of Japanese Firm Growth in U.S. Industries." Managerial and Decision Economics, 26(2), pp. 113-127.

[25] Asher, Cheryl Carleton, James M. Mahoney, and Joseph T. Mahoney (2005), "Towards a Property Rights Foundation for a Stakeholder Theory of the Firm." Journal of Management and Governance, 9(1), pp. 5-32.

[24] Mahoney, Joseph T. and Ron Sanchez (2004), "Building New Management Theory by Integrating Processes and Products of Thought." Journal of Management Inquiry, 13(1), pp. 34-47.

[23] Kor, Yasemin and Joseph T. Mahoney (2004), "Edith Penrose's (1959) Contributions to the Resource-Based View of Strategic Management." Journal of Management Studies, 41 (1), pp. 183-191.

[22] Tan, Danchi and Joseph T. Mahoney (2003), "Explaining the Utilization of Managerial Expatriates from the Perspectives of Resource-Based, Agency, and Transaction Costs Theories." Advances in International Management, 15, pp. 179-205.

[21] Kim, Jongwook and Joseph T. Mahoney (2002), “Resource-Based and Property Rights Perspectives on Value Creation: The Case of Oil Field Unitization.” Managerial and Decision Economics, 23(4), pp. 225-245.

[20] Mahoney, Joseph T. (2002), “The Relevance of Chester I. Barnard’s Teachings to Contemporary Management Education.” International Journal of Organization Theory and Behavior, 5(1), pp. 159-172.

[19] Mahoney, Joseph T. (2001), “A Resource-Based Theory of Sustainable Rents.” Journal of Management, 27(6), pp. 651-660.

[18] Kor, Yasemin and Joseph T. Mahoney (2000), “Penrose’s Resource-Based Approach: The Process and Product of Research Creativity.” Journal of Management Studies, 37(1), pp. 109-139.

[17] Bogner, William C., Joseph T. Mahoney, and Howard Thomas (1998), "Paradigm Shift: Parallels in the Origin, Evolution and Function of the Strategic Group Concept and the Resource-based Theory of the Firm." Advances in Strategic Management, 14, pp. 63-102.

[16] Mahoney, James M., Chamu Sundaramurthy, and Joseph T. Mahoney (1997), "The Effects of Corporate Antitakeover Provisions on Long-term Investment: Empirical Evidence." Managerial and Decision Economics, 18(5), pp. 349-365.

[15] Sundaramurthy, Chamu, James M. Mahoney, and Joseph T. Mahoney (1997), "Board Structure, Antitakeover Provisions, and Stockholder Wealth." Strategic Management Journal, 18(3), pp. 231-245.

[14] Lajili, Kaouthar, Peter J. Barry, Steven T. Sonka, and Joseph T. Mahoney (1997), "Farmers' Preferences for Crop Contracts: A Principal-Agent Analysis." Journal of Agricultural and Resource Economics, 22(2), pp. 264-280.

[13] Sanchez, Ron and Joseph T. Mahoney (1996), "Modularity, Flexibility, and Knowledge Management in Product and Organization Design." Strategic Management Journal, 17 (December), pp. 63-76.

[12] Mahoney, James M., Chamu Sundaramurthy, and Joseph T. Mahoney (1996), "The Differential Impact on Stockholder Wealth of Various Antitakeover Provisions." Managerial and Decision Economics, 17(6), pp. 531-549.

[11] Mahoney, Joseph T. (1995), "Progress and its Discontents: Data Scarcity and the Limits of Falsification in Strategic Management." Advances in Strategic Management, 12, pp. 151-153.

[10] Mahoney, Joseph T. (1995), "The Management of Resources and the Resource of Management." Journal of Business Research, 33(2), pp. 91-101.

[9] Mahoney, Joseph T., Anne S. Huff, and James O. Huff (1994), "Management's Search for Balance." Journal of Management Inquiry, 3(2), pp. 173-174.

[8] Mahoney, Joseph T., Anne S. Huff, and James O. Huff (1994), "Toward a New Social Contract Theory in Organization Science." Journal of Management Inquiry, 3(2), pp. 153-168.

[7] Mahoney, Joseph T. (1993), "Strategic Management and Determinism: Sustaining the Conversation." Journal of Management Studies, 30(1), pp. 173-191.

[6] Mahoney, James M. and Joseph T. Mahoney (1993), "An Empirical Investigation of the Effect of Corporate Charter Antitakeover Amendments on Stockholder Wealth." Strategic Management Journal, 14(1), pp. 17-31.

[5] Mahoney, Joseph T. (1992), "Organizational Economics within the Conversation of Strategic Management." Advances in Strategic Management, 8, pp. 103-155.

[4] Mahoney, Joseph T. (1992), "The Choice of Organizational Form: Vertical Financial Ownership versus Other Methods of Vertical Integration." Strategic Management Journal, 13(8), pp. 559-584.

[3] Mahoney, Joseph T. and J. R. Pandian (1992), "The Resource-Based View Within the Conversation of Strategic Management." Strategic Management Journal, 13(5), pp. 363-380.

[2] Mahoney, Joseph T. (1992), "The Adoption of the Multidivisional Form of Organization: A Contingency Model." Journal of Management Studies, 29(1), pp. 49-72.

[1] Phillips, Almarin and Joseph T. Mahoney (1985), "Unreasonable Rules and Rules of Reason: Economic Aspects of Vertical Price Fixing." Antitrust Bulletin, 30(1), pp. 99-115.

OTHER PUBLICATIONS:

Mahoney, Joseph T. (2013), "Opportunism" Essay contribution to Palgrave Dictionary of Strategic Management, edited by Mie Augier and David Teece (pp. 1-3). Northampton, MA: Edward Elgar Publishing, Inc.

Mahoney, Joseph T. (2010), "Chester Barnard's (1938), *The Functions of the Executive."* Essay contribution to Elgar Companion on Transaction Costs Economics, edited by Peter Klein and Michael Sykuta (pp. 58-65). London, UK: Macmillan.

Pettus, Michael L., Yasemin Kor, Joseph T. Mahoney, and Steven C. Michael (2010), "A Theory of Change in Turbulent Environments: The Sequencing of Dynamic Capabilities Following Industry Deregulation," in *Academy of Management Best Paper Proceedings,* Montreal, Canada.

Ordonez, de Pablos, Patricia, Margaret A. Peteraf, Eduardo Bueno, Joseph T. Mahoney and Alok Chakrabarti (2006), Foreword. International Journal of Strategic Change Management, 1(1), pp. 1-2.

Sundaramurthy, Chamu, James M. Mahoney, and Joseph T. Mahoney (1996), "Board Structure, Antitakeover Provisions, and Stockholder Wealth," in the *Academy of Management Best Paper Proceedings,* Cincinnati, Ohio.

BOOK REVIEWS:

Mahoney, Joseph T. (2008), "*Engaged Scholarship: A Guide for Organizational and Social Research* by Andrew H. Van de Ven." Academy of Management Review, 33 (October): 1015-1019.

Miller, Douglas and Joseph T. Mahoney (2008), "*Strategizing, Disequilibrium and Profit* by John A. Mathews." British Journal of Management, 19 (September): 294-297.

Banerjee, Preeta and Joseph T. Mahoney (2007), "*Organizations at the Limit: Lessons from the Columbia Disaster*, edited by William Starbuck and Moshe Farjoun." Academy of Management Perspectives, 21 (November): 87-90.

Mahoney, Joseph T. (2007), *"Organizational Realities: Studies of Strategizing and Organizing,* by William H. Starbuck." Academy of Management Review, 32 (April): 677-680.

Mahoney, Joseph T. and Charles Williams (2003), *"Sticky Knowledge: Barriers to Knowing in the Firm,* by Gabriel Szulanski." Academy of Management Review, 28 (October), pp. 679-681.

Kor, Yasemin Y. and Joseph T. Mahoney (2003), "*The Growth of the Firm: The Legacy of Edith Penrose*, edited by Christos Pitelis." Academy of Management Review, 28 (January), pp. 160-163.

Mahoney, Joseph T. (1998), "*Pattern in Corporate Evolution* by Neil M. Kay." Economic Journal, 108 (November), pp. 1905-1907.

Mahoney, Joseph T. (1998), "*Information and Organization: A New Perspective on the Theory of the Firm* by Mark Casson." Academy of Management Review, 23 (October), pp. 810-811.

Mahoney, Joseph T. (1997), "*The Mechanisms of Governance* by Oliver Williamson." Academy of Management Review, 22 (July), pp. 799-802.

- *Member of Terry Book Award Committee for Academy of Management, 2008*: This award is granted annually to the book judged to have made the most outstanding contribution to advancement of management knowledge (theory, conceptualization, research and/or practice).

- *Terry Book Award Committee Chair for Academy of Management, 2009.*

EDITORIAL BOARDS

Associate Editor:

INTERNATIONAL JOURNAL OF STRATEGIC CHANGE MANAGEMENT *(Associate Executive Editor)*	2006 – present
STRATEGIC MANAGEMENT JOURNAL *(Associate Editor)*	2006 - present

Editorial Board:

JOURNAL OF MANAGEMENT STUDIES	2003 – present
JOURNAL OF BUSINESS RESEARCH	2007 – present
JOURNAL OF MANAGEMENT	2008 – present
STRATEGIC ORGANIZATION	2011 - present
STRATEGIC MANAGEMENT JOURNAL	1991 - 2006
ACADEMY OF MANAGEMENT REVIEW (Book Review Editor)	1999 - 2002
ACADEMY OF MANAGEMENT REVIEW	2002 – 2005

Ad hoc reviewer:	*Academy of Management Journal*	1991 - present
	Academy of Management Review	1990 - present
	Academy of Management Proceedings	1990 - present
	British Journal of Management	1993 - present
	Industrial and Corporate Change	2002 - present
	Journal of Business Research	2002 - present
	Journal of Institutional and Theoretical Economics	1997 - present
	Journal of International Business Studies	2002 - present
	Journal of Management	1990 - present
	Journal of Management and Governance	2008 - present
	Journal of Management Inquiry	1992 - present
	Journal of Management Studies	1991 - present
	Journal of Marketing	1995 - present
	Management Science	1991 - present
	Managerial and Decision Economics	1993 - present
	Organization Science	1992 - present
	Organization Studies	2005 - present
	Quarterly Review of Economics and Finance	1995 - present
	Strategic Entrepreneurship Journal	2008 – present

- Appointed to the Advisory Board of Global Organizational Learning and Development Network (GOLDEN) in 2012.

- Appointed to the Program Advisory Committee of The Conference Board, 2004-2005.

- Member, Best Article Nominating Committee, Strategic Management Journal, 1993-2014.

- Member of Research Committee for the Business Policy and Strategy Division of the Academy of Management, 1996-1998.

- Member, Best Dissertation Committee, Academy of Management, BPS Division, 1996, 1997.

- Member, Best Paper Committee, Academy of Management, BPS Division, 1996, 1997.

Reviewer for Associate Professor tenure-cases at:

- Washington University in St. Louis (1997)
- Louisiana State University (1998)
- University of Pittsburgh (2002)
- Brigham Young University (2003)
- Clarkson University (2003)
- Purdue University (2003)
- University of Pittsburgh (2004)
- University of Southern California (2005)
- Washington University in St. Louis (2005)

- University of Notre Dame (2006)
- Texas A&M University (2006)
- University of Southern California (2006)
- London Business School, UK (2006)
- University of Oklahoma (2006)
- City University of New York (2006)
- Arizona State University (2006)
- University of Missouri – Columbia (2006)
- York University, Canada (2006)
- University of Utah (2006)
- Brigham Young University (2006)
- Georgetown University (2006)
- The Ohio State University (2007)
- Washington University in St. Louis (2007)
- Syracuse University (2007)
- Temple University (2008)
- Rice University (2008)
- Hong Kong University of Science and Technology (2008)
- University of Colorado at Boulder (2009)
- Cornell University (2009)
- University of Southern California (2009)
- Michigan State University (2009)
- Temple University (2009)
- Brigham Young University (2009)
- Hong Kong University of Science and Technology (2009)
- University of Wisconsin-Madison (2010)
- University of Southern California (2010)
- Indiana University (2010)
- University of Utah (2010)
- Washington University in St. Louis (2010)
- University of Oregon (2011)
- University of South Carolina (2011)
- Texas A&M University (2011)
- IESE, Barcelona, Spain (2011)
- Rensselaer Polytechnic Institute (2011)
- Northeastern University (2012)
- University of Oregon (2012)
- University of Lausanne (2012)
- University of Alabama (2012)
- Florida Atlantic University (2012)
- University of Florida (2012)
- Singapore Management University (2012)
- Washington University in St. Louis (2012)
- University of Washington, Seattle (2012)
- Boston University (2012)
- University of Texas – Austin (2012)
- University of Kansas (2012)
- University of Wisconsin-Madison (2012)
- University of Colorado at Boulder (2012)

- University of Utah (2012)
- University of Washington, Seattle (2012)
- Georgia Institute of Science and Technology (2012)
- University of Massachusetts, Amherst (2012)
- Tulane University (2012)
- INSEAD (2012)
- Florida State University (2013)
- Texas A&M (2013)
- HEC-Paris (2013)
- University of Connecticut (2013)
- The Ohio State University (2013)
- Washington University in St. Louis (2014)
- National University of Singapore (2014)
- Bocconi University (2014)

Reviewer for Full Professor Cases at:

- University of Illinois at Chicago (2005)
- Hong Kong University of Science and Technology (HKUST) (2006)
- Kent State University (2006)
- University of Southern California (2006)
- University of Richmond (2006)
- Clarkson University (2006)
- University of North Carolina at Chapel Hill (2007)
- Rice University (2008)
- University of Nevada Las Vegas (2009)
- Brigham Young University (BYU) (2009)
- Georgia Institute of Technology (2009)
- University of Texas – Dallas (2011)
- University of Pittsburgh (2011)
- Baruch College, City University of New York (2011)
- University of Toronto, Canada (2012)
- North Carolina State University (2012)
- University of Hong Kong (2012)
- University of Missouri – Kansas City (2012)
- University of Southern California (2012)
- University of Richmond (2013)
- University of Colorado at Boulder (2013)
- Loyola University Chicago (2013)

Reviewer for Full Chair Professor Cases at:

- University of Pittsburgh (2003)
- Rice University (2009)
- George Washington University (2012)
- University of Utah (2013)

FACULTY WORKING PAPERS AND CONFERENCE PRESENTATIONS

FACULTY WORKING PAPERS:

[86] College of Business Office of Research Working Paper 14-0100. "The Functions of the Executive at 75: An Invitation to Reconsider a Timeless Classic" (by Paul Godfrey and Joseph T. Mahoney), (pp. 1-31).

[85] College of Business Office of Research Working Paper 13-0100. "Joining Supply and Demand Conditions of IT Enabled Change: Toward an Economic Theory of Inter-Firm Modularization" (by Judith Gebauer and Joseph T. Mahoney), (pp. 1-36).

[84] College of Business Office of Research Working Paper 12-0102. "Who's in Charge Here? Value Co-creation and a Property Rights Perspective on Stakeholder Value" (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis), (pp. 1-22).

[83] College of Business Office of Research Working Paper 12-0101. "Modularity and Economic Organization: Concepts, Theory, Observations, and Predictions" (by Ron Sanchez and Joseph T. Mahoney), (pp. 1-29).

[82] College of Business Office of Research Working Paper 12-0100. "Towards a Stakeholder Theory of Strategic Management" (by Joseph T. Mahoney), (pp. 1-37).

[81] College of Business Office of Research Working Paper 11-0107. "Exploring the Problem-Solving Approach for Designing Organizations" (by Jackson Nickerson, James Yen, and Joseph T. Mahoney), (pp. 1-40).

[80] College of Business Office of Research Working Paper 11-0106. "Supply Portfolio Concentration in Outsourced Knowledge-Based Services" (by Mahka Moeen, Deepak Somaya, and Joseph T. Mahoney), (pp. 1-37).

[79] College of Business Office of Research Working Paper 11-0105. "Evidence-Based Management in 'Macro' Areas: The Case of Strategic Management" (by Ravi Madhavan and Joseph T. Mahoney), (pp. 1-31).

[78] College of Business, Office of Research Working Paper 11-0102. "The Impact of User Interface Design on Idea Integration in Electronic Brainstorming: An Attention-Based View" (by Elahe Javadi, Judith Gebauer, and Joseph T. Mahoney), (pp. 1-44).

[77] College of Business, Office of Research Working Paper 11-0101. "Resources, Capabilities and Routines in Public Organizations" (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis), (pp. 1-42).

[76] College of Business, Office of Research Working Paper 11-0100. "The Discourse of Management and the Management of Discourse" (by Chip Bruce, Jeanne M. Connell, Chris Higgins, and Joseph T. Mahoney), (pp. 1-20).

[75] College of Business, Office of Research Working Paper 10-0104. "A Balancing Process Approach to Firm Internationalization" (by Min-Young Kim, Joseph T. Mahoney, and Danchi Tan), (pp. 1-29).

[74] College of Business, Office of Research Working Paper 10-0103. "The Relationship between Location-Bound Advantages and International Strategy: An Empirical Investigation" (by Fang-Yi Lo, Joseph T. Mahoney, and Danchi Tan), (pp. 1-31).

[73] College of Business, Office of Research Working Paper 10-0102. "Chester Barnard and the Systems Approach to Nurturing Organizations" (by Andrea Gabor and Joseph T. Mahoney), (pp. 1-29).

[72] College of Business, Office of Research Working Paper 10-0101. "Exploring Knowledge Governance" by (Nicolai Foss and Joseph T. Mahoney), (pp. 1-15).

[71] College of Business, Office of Research Working Paper 09-0106. "Toward a Theory of Political Entrepreneurship" (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis), (pp. 1-50).

[70] College of Business, Office of Research Working Paper 09-0104. "Market Frictions, Governance and Economic Rents: Taking Stock and Looking Ahead" (by Joseph T. Mahoney and Lihong Qian), (pp. 1-35).

[69] College of Business, Office of Research Working Paper 09-0101. "First We Try; Then We Trust! Real Options and the Cooperation-Competition Tension in Strategic Alliance Social Dilemmas" (by Matthew W. McCarter, Joseph T. Mahoney, and Gregory B. Northcraft), (pp. 1-35).

[68] College of Business, Office of Research Working Paper 08-0110. "The Interdependence of Private and Public Interests" (by Joseph T. Mahoney, Anita M. McGahan, and Christos Pitelis), (pp. 1-39).

[67] College of Business, Office of Research Working Paper 08-0109. "Enhancing Value via Cooperation: Firms' Process Benefits from Participation in a Consortium" (by Mu Xia, Katherine Zhao, and Joseph T. Mahoney), (pp. 1-37).

[66] College of Business, Office of Research Working Paper 08-0108. "A Strategic Theory of the Firm as a Nexus of Incomplete Contracts: A Property Rights Approach" (by Jongwook Kim and Joseph T. Mahoney), (pp. 1-32).

[65] College of Business, Office of Research Working Paper 08-0107. "Resource Co-Specialization, Firm Growth and Organizational Performance: An Empirical Analysis of Organizational Restructuring and IT Implementations" (by Sung Min Kim and Joseph T. Mahoney), (pp. 1-49).

[64] College of Business, Office of Research Working Paper 07-0111. "Chandler's Living History: The *Visible Hand* of Vertical Integration in 19th Century America Seen Under a 21st Century Transaction Costs Economic Lens" (by Marcelo Bucheli, Joseph T. Mahoney, and Paul Vaaler), (pp. 1-35).

[63] College of Business, Office of Research Working Paper 07-0110. "Why Firms Make Unilateral Investments Specific to Other Firms: The Case of OEM Suppliers" (by Min-Ping Kang, Joseph T. Mahoney, and Danchi Tan), (pp. 1-35).

[62] College of Business, Office of Research Working Paper 07-0108. "Decision-Making in Strategic Alliances: An Experimental Investigation" (by Rajshree Agarwal, Rachel Croson, and Joseph T. Mahoney), (pp. 1-37).

[61] College of Business, Office of Research Working Paper 07-0104. "Testing Organizational Economics Theories of Vertical Integration" (by Kaouthar Lajili, Marko Madunic, and Joseph T. Mahoney), (pp. 1-34).

[60] College of Business, Office of Research, Working Paper 07-0103. "Firm-Specific Knowledge Resources and Competitive Advantage: The Role of Economic- and Relationship-Based Employee Governance Mechanisms" (by Heli Wang, Jinyu He, and Joseph T. Mahoney), (pp. 1-50).

[59] College of Business, Office of Research, Working Paper 07-0101. "Organization at the Limits: Lessons from the Columbia Disaster" (by Preeta Banerjee and Joseph T. Mahoney), (pp. 1-36).

[58] College of Business, Office of Research, Working Paper 07-0100. "A Theory of Change in Turbulent Environments: The Sequencing of Dynamic Capabilities Following Industry Deregulation" (by Michael L. Pettus, Yasemin Y. Kor, and Joseph T. Mahoney) (pp. 1-43).

[57] College of Business, Office of Research, Working Paper 06-0121. "Entrepreneurship, Subjectivism, and the Resource-Based View: Towards a New Synthesis" (by Nicolai Foss, Peter G. Klein, Yasemin Y. Kor, and Joseph T. Mahoney), (pp. 1-39).

[56] College of Business, Office of Research, Working Paper 06-0119. "The Field of Strategic Management within the Evolving Science of Strategic Organization" (by Joseph T. Mahoney and Anita McGahan), (pp. 1 – 35).

[55] College of Business, Office of Research, Working Paper 06-0114. "Real Options: Taking Stock and Looking Ahead" (by Yong Li, Barclay James, Ravi Madhavan, and Joseph T. Mahoney), (pp. 1-47).

[54] College of Business, Office of Research, Working Paper 06-0108. "A Real Options View of Corporate Venture Capital Investment Decisions: An Empirical Examination" (by Yong Li and Joseph T. Mahoney), (pp. 1-48).

[53] College of Business, Office of Research, Working Paper 06-0103. "Firm Capability, Corporate Governance, and Firm Competitive Behavior: A Multidimensional Framework" (by Jinyu He and Joseph T. Mahoney), (pp. 1-52).

[52] College of Business, Office of Research, Working Paper 06-0102. "Collaborative Planning, Forecasting and Replenishment (CPFR) as a Relational Contract: An Incomplete Contracting Perspective" (by Sung Min Kim and Joseph T. Mahoney) (pp. 1-42).

[51] College of Business, Office of Research, Working Paper 06-0100. "How Property Rights Economics Furthers the Resource-Based View: Resources, Transaction Costs and *Entrepreneurial Discovery*" (by Jongwook Kim and Joseph T. Mahoney), (pp. 1 – 21).

[50] College of Business, Office of Research: Working Paper 05-0124. "New Venture Valuation by Venture Capitalists: An Integrative Approach" (by Dingkun Ge, James Mahoney, and Joseph T. Mahoney), (pp. 1 – 43).

[49] College of Business, Office of Research: Working Paper 05-0123. "Appropriating Economic Rents from Resources: An Integrative Property Rights and Resource-Based Approach" (by Jongwook Kim and Joseph T. Mahoney), (pp. 1-30).

[48] College of Business, Office of Research: Working Paper 05-0121. "The Dynamics of Japanese Firm Growth in U.S. Industries: The Penrose Effect" (by Danchi Tan and Joseph T. Mahoney), (pp. 1-32).

[47] College of Business, Office of Research: Working Paper 05-0120. "Resources, Capabilities and Entrepreneurial Perceptions" (by Yasemin Kor, Joseph T. Mahoney, and Steven C. Michael), (pp. 1-41).

[46] College of Business, Office of Research Working Paper 05-0106. "Revisiting Agency and Transaction Costs Theory Predictions on Vertical Financial Ownership and Contracting: Electronic Integration as an Organizational Form Choice" (by Kaouthar Lajili and Joseph T. Mahoney), (pp. 1-35).

[45] College of Business, Office of Research: Working Paper 04-0116. "Towards a Property Rights Foundation for a Stakeholder Theory of the Firm" (by Cheryl Carleton-Asher, James Mahoney, and Joseph T. Mahoney), (pp. 1-39).

[44] College of Business, Office of Research Working Paper 04-0109. "Explaining and Predicting the Choice of Organizational Form: An Integrated Transaction Costs and Organization Theory Approach" (by Regina McNally and Joseph T. Mahoney), (pp. 1–28).

[43] College of Business, Office of Research Working Paper 04-0108. "Industry Effects on the Use of Board and Institutional Investor Monitoring and Executive Incentive Compensation" (by Yasemin Kor, Sharon Watson, and Joseph T. Mahoney) (pp. 1–43).

[42] College of Business, Office of Research Working Paper 04-0104. "A Subjectivist Theory of Entrepreneurship" (by Joseph T. Mahoney and Steven Michael), (pp. 1- 32).

[41] College of Business, Office of Research Working Paper 03-0113. "Examining the Penrose Effect in an International Business Context: The Dynamics of Japanese Firm Growth in U.S. Industries" (by Danchi Tan and Joseph T. Mahoney), (pp. 1-37).

[40] College of Business, Office of Research Working Paper 02-0129. "An Empirical Investigation of Expatriate Utilization: Resource-Based, Agency, and Transaction Costs Perspectives" (by Danchi Tan and Joseph T. Mahoney), (pp. 1-34).

[39] College of Business, Office of Research Working Paper 02-0116. "The Utilization of Expatriates: An Agency and Transaction Costs Theory of Managerial Transfer from a Multinational Parent Company to its Foreign Affiliate" (by Danchi Tan and Joseph T. Mahoney), (pp. 1-30).

[38] College of Business, Office of Research Working Paper 02-0115. "Mutual Commitment to Support Exchange: Specific IT System as a Substitute for Managerial Hierarchy" (by Sung Min Kim and Joseph T. Mahoney), (pp. 1-40).

[37] College of Business, Office of Research Working Paper 02-0107. "Property Rights Theory, Transaction Costs Theory, and Agency Theory: An Organizational Economics Approach to Strategic Management" (by Jongwook Kim and Joseph T. Mahoney), (pp.1-44).

[36] College of Business, Office of Research Working Paper 01-0130. "Resource-Based and Property Rights Perspectives on Value Creation: The Case of Oil Field Unitization" (by Jongwook Kim and Joseph T. Mahoney), (pp. 1-45).

[35] College of Business, Office of Research Working Paper 01-0129. "Performance Outcomes of Resource Deployment Strategies, Top Management Experience and Corporate Governance" (by Yasemin Kor and Joseph T. Mahoney), (pp. 1-39).

[34] College of Business, Office of Research Working Paper 01-0120. "A Resource-Based Theory of Sustainable Rents" (by Joseph T. Mahoney), (pp. 1-18).

[33] College of Business, Office of Research Working Paper 01-0101. "The Relevance of Chester I Barnard's Teaching to Contemporary Management Education: Communicating the Aesthetics of Management" (by Joseph T. Mahoney), (pp.1-20).

[32] College of Business, Office of Research Working Paper 98-0126. “Penrose’s Resource-Based Approach: The Process and Product of Research Creativity” (by Yasemin Kor and Joseph T. Mahoney), (pp. 1-54).

[31] College of Business, Office of Research Working Paper 97-0119. "Farmers' Preferences for Crop Contracts: A Principal-Agent Analysis" (by Kaouthar Lajili, Peter Barry, Steven Sonka, and Joseph T. Mahoney), (pp. 1-34).

[30] Federal Reserve Bank of New York: Working Paper #9618, 1996. "The Effects of Corporate Antitakeover Provisions on Long-term Investment: Empirical Evidence" (by James Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney), (pp. 1-36).

[29] College of Business, Office of Research Working Paper 96-0117. "Integrating Product and Process of Thought: Beyond Dissociative Theories of Strategy" (by Joseph T. Mahoney and Ron Sanchez), (pp. 1-44).

[28] College of Business, Office of Research Working Paper 96-0108. "An Empirical Investigation of the Effects of Corporate Antitakeover Provisions on Long-term Investment" (by James M. Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney), (pp. 1-36).

[27] College of Business, Office of Research Working Paper 95-0134. "Competence Theory as Integrating Product and Process of Thought: Beyond Dissociative Theories of Strategy" (by Joseph T. Mahoney and Ron Sanchez), (pp. 1-25).

[26] College of Business, Office of Research Working Paper 95-0121. "Modularity, Flexibility, and Knowledge Management in Product and Organization Design" (by Ron Sanchez and Joseph T. Mahoney), (pp. 1-61).

[25] Federal Reserve Bank of New York: Working Paper #9516, 1995. "Board Structure, Antitakeover Provisions, and Stockholder Wealth" (by Chamu Sundaramurthy, James Mahoney, and Joseph T. Mahoney), (pp. 1-22).

[24] Federal Reserve Bank of New York: Working Paper #9512, 1995. "The Differential Impact on Stockholder Wealth of Various Antitakeover Provisions" (by James Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney), (pp. 1-37).

[23] College of Business, Office of Research Working Paper 94-0162. "The Corporate Strategy of Vertical Integration: Empirical Evidence" (by Joseph T. Mahoney and Kaouthar Lajili), (pp. 1-52).

[22] College of Business, Office of Research Working Paper 94-0157. "The Modularity Principle in Product and Organization Design," (by Ron Sanchez and Joseph T. Mahoney), (pp. 1-61).

[21] College of Business, Office of Research Working Paper 94-0151. "Spot Markets, Vertical Contracting, and Vertical Financial Ownership: Competition among Organizational Forms" (by Joseph T. Mahoney, David A. Crank, and Kaouthar Lajili), (pp. 1-129).

[20] College of Business, Office of Research Working Paper 94-0139R. "The Modularity Principle in Product and Organization Design: Achieving Flexibility in the Fusion of Intended and Emergent Strategies in Hypercompetitive Product Markets" (by Ron Sanchez and Joseph T. Mahoney), (pp. 1-44).

[19] College of Business, Office of Research Working Paper 94-0138. "Board Structure, Antitakeover Provisions, and Stockholder Wealth" (by Chamu Sundaramurthy, James Mahoney, and Joseph T. Mahoney), (pp. 1-41).

[18] College of Business, Bureau of Economic and Business Research [BEBR] Faculty Working Paper 93-0172. "Paradigm Shift: Parallels in the Origin, Evolution and Function of the Strategic Group Concept and the Resource-based Theory of the Firm" (by Bill Bogner, Joseph T. Mahoney, and Howard Thomas), (pp. 1-46).

[17] College of Business: BEBR Faculty Working Paper 93-0169. "Vertical Coordination: The Choice of Organizational Form" (by Joseph T. Mahoney and David Crank), (pp. 1-24).

[16] College of Business: BEBR Faculty Working Paper 93-0146. "Board Structure, Type of Antitakeover Provision, and Stock Price Effects" (by Chamu Sundaramurthy, James Mahoney, and Joseph T. Mahoney), (pp. 1-39).

[15] College of Business: BEBR Faculty Working Paper 93-0144. "Managerial Models of Competitive Dynamics: Addressing the Relevance Issue in Game Theoretic Modeling" (by Rhonda Reger and Joseph T. Mahoney), (pp. 1-37).

[14] College of Business: BEBR Faculty Working Paper 93-0136. "Toward a New Social Contract Theory in Organization Science" (by Joseph T. Mahoney, Anne Huff, and Jim Huff), (pp. 1-29).

[13] College of Business: BEBR Faculty Working Paper 93-0131. "The Management of Resources and the Resource of Management" (by Joseph T. Mahoney), (pp. 1-29).

[12] College of Business: BEBR Faculty Working Paper 93-0114. "Are Walsh and Seward's (1990) Dimensions for Classifying Antitakeover Defenses Critical From a Stockholder Wealth Perspective? An Empirical Examination" (by James Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy), (pp. 1-22).

[11] College of Business: BEBR Faculty Working Paper 92-0139. "Forward Integration in the United States, 1870-1920: An Organizational Economics Interpretation" (by Joseph T. Mahoney), (pp. 1-29).

[10] College of Business: BEBR Faculty Working Paper 92-0132. "Can All Antitakeover Amendments Be Treated Equally? An Empirical Examination" (by James Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy). (pp. 1-36).

[9] College of Business: BEBR Faculty Working Paper 92-0130. "Toward a New Social Contract Theory in Strategic Management" (by Joseph T. Mahoney and Anne Huff), (pp. 1-24).

[8] College of Business: Faculty Working Paper 91-0154. "An Empirical Investigation of the Effect of Antitakeover Amendments on Stockholder Wealth" (by James M. Mahoney and Joseph T. Mahoney), (pp. 1-25).

[7] College of Business: BEBR Faculty Working Paper 91-0144. "Organizational Economics within the Conversation of Strategic Management" (by Joseph T. Mahoney), (pp. 1-84).

[6] College of Business: BEBR Faculty Working Paper 90-1696. "The Choice of Organizational Form: Vertical Financial Ownership versus Other Methods of Vertical Integration" (by Joseph T. Mahoney), (pp. 1-51).

[5] College of Business: BEBR Faculty Working Paper 90-1692. "The Resource-Based View within the Conversation of Strategic Management" (by Joseph T. Mahoney and J.R. Pandian), (pp. 1-44).

[4] College of Business: BEBR Faculty Working Paper 90-1671. "The Adoption of the Multidivisional Form of Organization: A Contingency Model" (by Joseph T. Mahoney), (pp. 1-45).

[3] College of Business: BEBR Faculty Working Paper 90-1669. "Strategic Management and Determinism: Sustaining the Conversation" (by Joseph T. Mahoney), (pp. 1-37).

[2] College of Business: BEBR Faculty Working Paper 89-1622. "The Choice of Organizational Form: Vertical Integration versus Other Methods of Vertical Control" (by Joseph T. Mahoney), (pp. 1-40).

[1] College of Business: BEBR Faculty Working Paper 89-1577. "A Contingency Model of the Adoption of the Multidivisional Organization" (by Joseph T. Mahoney), (pp. 1-36).

Research Grants:

"The Relationship between Location-Bound Advantages and International Strategy: An Empirical Investigation" (with Fang-Yi Lo and Danchi Tan). CIBER research grant from the University of Illinois at Urbana-Champaign for 2009.

"A Real Options View of Initiating Venture Capital Projects" (with Yong Li). Scholars in Creativity, Innovation and Research fund, Academy for Entrepreneurial Leadership, University of Illinois at Urbana-Champaign" for 2009.

"Towards a Stakeholder Theory of the Firm in Strategic Management" (with Kaouthar Lajili). Research Grant from Social Science Research Center (of Canada) for 2009.

"Resources, Capabilities and Entrepreneurial Perceptions" (with Steven Michael). Kaufmann Foundation Research Grant for 2005-2008.

"Incorporating Property Rights and Resource-Based Theory: An Experiment to Assess Potential and Realized Value Differentials for Common Pool Resources" (with Rajshree Agarwal). UIUC Campus Research Grant for 2002-2003.

"The Decision to Outsource Services: Strategic and Resource Implications" (with Ravi Madhavan). Center for Human Resource Management: UIUC Research Grant for 2000-2001.

"The Utilization of Expatriates: Agency and Transaction Cost Perspectives" (with Danchi Tan). CIBER Research Grant from University of Illinois at Urbana-Champaign for 1999-2000.

"R&D Investments, Innovative Capability and Performance of Entrepreneurial, Start-up Firms in the Medical Devices and Pharmaceutical Drug Industries" (with Yasemin Kor). UIUC Campus Research Grant for 1999-2000.

Northeast Regional Research Project NE-165, Research Grant for Study in Agribusiness, 1994.

Awarded a CIBER Research Grant from the University of Illinois at Urbana-Champaign, 1994, 1999 and 2009.

Awarded a BEBR Research Summer Research Grant, from the University of Illinois at Urbana-Champaign for 1989, 1990, and 1993.

Received a Scholar's Travel Fund Grant, University of Illinois at Urbana-Champaign, 1989, 1992, 1995, and 1996.

CURRENT WORK IN PROGRESS:

[1] "Resource Co-specialization, Firm Growth, and Organizational Performance: An Empirical Analysis of Organizational Restructuring and IT Customization" (by Sung Min Kim, Eric Larson, and Joseph T. Mahoney). To be submitted to *MIS Quarterly* [WP #65]

[2] "Institutional and Organizational Governance: Design Principles and Adaptation" (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). To be submitted to *Academy of Management Review*.

[3] "Exchange Attributes of Market Governance" (by Ilgaz Arikan, Jay Barney, and Joseph T. Mahoney). Revision submitted to the *Strategic Management Journal*.

[4] "The Impact of the Timing of Patents on Innovation Performance" (by Bongsun Kim, Eonsoo Kim, Douglas Miller, and Joseph T. Mahoney). Revision invited to the *Strategic Management Journal*.

[5] "Human Capital Matters: Market Valuation of Firm Investments in Training and the Role of Complementary Assets" (by Shawn Riley, Steven Michael, and Joseph T. Mahoney). Revision invited to *Strategic Management Journal*.

[6] "Public Firm Sponsorship of Open Source Software: A Knowledge-based Approach to Open Innovation" (by Sai Lan, Douglas Miller, and Joseph T. Mahoney). Revision invited to *Organization Science*.

[7] "The Limits of the Growth of Professional Firms: Hiring Professionals at the Entry-Level vs. Lateral Hiring" (by Nina Shah and Joseph T. Mahoney). To be submitted to *Strategic Management Journal.*

[8] "An Empirical Investigation of the Selection of Supplier Teams for Multi-component Customized Projects" (by Marko Madunic, Glenn Hoetker, and Joseph T. Mahoney). To be submitted to the *Strategic Management Journal*.

[9] "Why do we Observe Heterogeneous Governance Choices from Identical Transactions? Property Rights, Resource-Based and Transaction Costs Considerations" (by Asli Arikan and Joseph T. Mahoney). Invited resubmission to *Organization Science*.

[10] "Corporate Governance and Firm Specific Human Capital: Toward a Contingency Theory" (by Hossam Zeitoun, Joseph T. Mahoney, and Margit Osterloh). To be submitted to *Strategic Management Journal*.

[11] "Stepping Stones to Firm Growth: Evidence from the Deregulated Railroad Industry" (by Michael Pettus, Yasemin Kor, Joseph T. Mahoney, and Steven Michael). To be submitted to *Management Science*.

[12] "Market-Entry Performance: Board of Director Competence and the Moderating Role of Entrant Capabilities" (by Pao-Lien Chen, Yasemin Kor, Joseph T. Mahoney and Danchi Tan). To be submitted to *Journal of Management*.

[13] "Innovation Performance of Alternative Governance Modes: A Comparison of Corporate Spin-offs and Equity Carve-outs" (by Sandra Corredor, Joseph T. Mahoney, and Deepak Somaya). To be submitted to *Strategic Management Journal*.

[14] "Aligning Transactional Attributes and Organizational Design: Joining Institutional Design Principles and Governance Mechanisms" (by Sandra Corredor, Joseph T. Mahoney, and Cheng Wang). To be submitted to *Strategic Management Journal.*

[15] "Organizational Structure and Innovation in Franchised Restaurant Systems: What We Learn from Trademarks" (by Grace Su, Janet Bercovitz, and Joseph T. Mahoney). To be submitted to *Strategic Entrepreneurship Journal*.

[16] "A General Theory of Organizational Failures" (by Joseph T. Mahoney and Lihong Qian). To be submitted to *Strategic Management Journal*.

[17] "Engaged Scholarship in Strategic Management" (by Joseph T. Mahoney and Jackson Nickerson). To be submitted to *Strategic Management Journal*.

[18] "Limits to the Mirroring Hypothesis of Product and Organizational Design" (by Chih Liu, Joseph T. Mahoney, and Douglas Miller). To be submitted to *Organization Science.*

[19] "Beyond the Dyad: Taking Stock and Moving Forward" (by Janet Bercovitz, Jiyoon Chung, and Joseph T. Mahoney). To be submitted to *Organization Science.*

[20] "Outbound Open Innovation: A Property Rights Framework" (by Sandra Corredor, Joseph T. Mahoney, and Deepak Somaya). To be submitted to *Journal of Management.*

CONFERENCE PRESENTATIONS:

[123] "The Discourse of Governance and the Governance of Discourse." Submitted and to be presented by Mahoney at the Business Policy & Strategy BPS) Division of the Academy of Management for a Symposium on "Leveraging the Power of Words in Governance Systems," in Philadelphia, August 2014.

[122] "Markets, Hierarchies, and Government Regulation: The Comparative Assessment of Governance in the Context of 'Public Bads." Submitted and to be presented by Mahoney at the Business Policy & Strategy (BPS) Division of the Academy of Management for a Symposium on "Theories and Their Words: Perspectives on Creating and Capturing Value," in Philadelphia, August 2014.

[121] "Aligning Transactional Attributes and Organizational Designs: Joining Institutional Design Principles and Governance Mechanisms" (by Sandra Corredor, Joseph T. Mahoney, and Cheng Wang). Paper submitted and to be presented by Corredor and Wang at the Business Policy & Strategy (BPS) Division of the Academy of Management in Philadelphia, August 2014.

[120] "The Property Rights Approach as a Foundation for a Stakeholder Theory of the Firm." (by Joseph T. Mahoney). Submitted and to be presented by Mahoney at the Business Policy & Strategy Division of the Academy of Management for a Professional Development Workshop on "Theories and Their Words: Perspectives on Creating and Capturing Value," in Philadelphia, August 2014.

[119] "Institutional and Organizational Governance: Design Principles and Adaptation" (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). To be presented by Klein at the International Society for New Institutional Economics (ISNIE) Conference at Duke University in Durham, North Carolina, June, 2014.

[118] "Common-pool Resources, Club Goods, and Sustainable Competitive Advantage" (by Sandra Corredor, Joseph T. Mahoney, and Cheng Wang). Presented by Corredor and Mahoney at the Strategic Management Society for a session on "Understanding the Evolution Towards Sustainable Models of the Enterprise: The Empirical Challenges" in Atlanta, October 2013.

[117] "Real Options and Financing Entrepreneurship" (by Yong Li and Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society in Atlanta, October 2013.

[116] "Who is in Charge? A Stakeholder Theory of Strategic Management" (by Joseph T. Mahoney). Presented at the All-Academy Theme of the Academy of Management for a session on "Re-designing Capitalism: New Narratives for Firm's Value Creation" organized by Sybille Sachs in Orlando, Florida, August 2013.

[115] "Firm-Specific Human Capital and Governance" (by Joseph T. Mahoney). Presented in a PDW for the BPS Division of the Academy of Management in Orlando, Florida, August 2013.

[114] "The Limits of the Growth of Professional Firms: Hiring Professionals at the Entry-Level vs. Lateral Hiring" (by Nina Shah and Joseph T. Mahoney). Presented by Shah at the EGOS Conference in Montreal, Canada, July 2013.

[113] "Beyond the Dyad: Taking Stock and Moving Forward" (by Janet Bercovitz, Ji Yoon Chung, and Joseph T. Mahoney). Presented by Bercovitz at the ISNIE Conference session on "Oliver Williamson at 80, Transaction Cost Economics at 40," in Florence, Italy, June 2013.

[112] "Market Frictions as Building Blocks of an Organizational Economics Approach to Strategic Management" (by Joseph T. Mahoney and Lihong Qian). Presented by Mahoney at the Midwest Strategy Conference at the University of Illinois at Urbana-Champaign, June 2013.

[111] "The Problem-Finding and Problem-Solving Approach in the Evolving Science of Organization" (by Joseph T. Mahoney and Jackson Nickerson). Presented by Mahoney at the Atlanta Competitive Advantage Conference in Atlanta, May 2013.

[109] "Aligning Transactional Attributes and Organizational Designs: Joining Institutional Design Principles and Governance Mechanisms" (by Sandra Corredor, Joseph T. Mahoney, and Cheng Wang). Presented by Corredor at the Atlanta Competitive Advantage Conference in Atlanta, May 2013.

[108] "Who is in Charge? Value Co-creation and a Property Rights Perspective on Stakeholder Value" (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Mahoney at the Stakeholder Theory IV Conference, October 2012 at the University of Virginia (Darden).

[107] "Franchising: Taking Stock and Looking Ahead" (by Grace Su, Janet Bercovitz, and Joseph T. Mahoney). Presented by Su at the Strategic Management Society Conference in Prague, October 2012.

[106] "Entrepreneurship, Capabilities, and Value Creation in Public Organizations" (by Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by McGahan at the Strategic Management Society Conference in Prague, October 2012.

[105] "Human Capital Matters: Market Valuation of Training and the Role of Complementary Assets" (by Shawn Riley, Steven Michael, and Joseph T. Mahoney). Presented by Mahoney to the BPS Division of the Academy of Management, Boston, August 2012.

[104] "Public Firm Sponsorship of Open Source Software: A Knowledge-Based Approach to Open Innovation" (by Sai Lan, Douglas Miller, and Joseph T. Mahoney. Presented by Lan to the TIM Division of the Academy of Management, Boston, August 2012.

[103] "The Functions of the Executive at 75: Reflections on a Management Classic" (by Paul Godfrey and Joseph T. Mahoney). Presented by Godfrey and Mahoney to the BPS Division of the Academy of Management, Boston, August 2012.

[102] "Innovation Performance of Alternative Governance Modes: A Comparison of Corporate Spin-offs and Equity Carve-outs" (by Sandra Corredor, Joseph T. Mahoney, and Deepak Somaya). Presented by Corredor at the Atlanta Competitive Advantage Conference (ACAC), Atlanta, GA, May 2012.

[101] "The Impact of the Timing of Patents on Innovation Performance" (by Bongsun Kim, Eonsoo Kim, Douglas Miller, and Joseph T. Mahoney). Presented by Bongsun Kim at the Midwest Strategy Conference at The Ohio State University, May 2012.

[100] "Engaged Scholarship in Strategic Management" (by Joseph T. Mahoney). Presented at the Midwest Strategy Conference at The Ohio State University, May 2012.

[99] "Public Firm Sponsorship of Open Source Software: A Knowledge-based Approach to Open Innovation" (by Sai Lan, Douglas Miller, and Joseph T. Mahoney). Presented by Miller at the Midwest Strategy Conference at The Ohio State University, May 2012.

[98] "Real Option Theory, Firm-Specific Capital Investments and Implications for Innovation" (by Yong Li, Joseph T. Mahoney, and Heli Wang). Presented by Mahoney at a Conference on Innovation at Bocconi University, Milan, Italy, March 2012.

[97] "Efficiency and Co-Adaptation of Organizations and Institutions" (by Peter Klein, Joseph T. Mahoney, and Christos Pitelis). Presented by Mahoney at the Strategic Management Society, Miami, Florida, November 2011.

[96] "Real Options Theory, Firm-Specific Human Capital Investments, and Implications for Corporate Strategies" (by Joseph T. Mahoney). Presented at a Symposium by Mahoney to the BPS Division of the Academy of Management, San Antonio, Texas, August 2011.

[95] "Efficiency and Co-Adaptation of Organizations and Institutions" (by Peter Klein, Joseph T. Mahoney, and Christos Pitelis). Presented by Klein and Mahoney to the BPS Division of the Academy of Management, San Antonio, Texas, August 2011.

[94] "Human Capital and Governance in the Value Creation Process" (by Joseph T. Mahoney). Presented in a Professional Development Workshop on Value Creation, Value Appropriation, and Bargaining: Micro, Macro, and Dynamic Perspectives for the BPS, TIM and OMT Divisions of the Academy of Management, San Antonio, Texas, August 2011.

[93] "The Property Rights Foundation of a Stakeholder Theory of the Firm" (by Joseph T. Mahoney). Presented by Mahoney at the IESE Conference on *Towards a New Theory of the Firm*, in Barcelona, Spain, June 2011.

[92] "Toward a Theory of Public Entrepreneurship for Sustainable Value Creation" (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Mahoney at a Conference on Sustainability at the Vienna University of Economics and Business, Vienna, Austria, June 2011.

[91] "Supply Portfolio Concentration in Outsourced Knowledge-Based Services" (by Mahka Moeen, Deepak Somaya, and Joseph T. Mahoney). Presented by Somaya at the Conference on Coordination in and among Organizations, arranged by *Administrative Science Quarterly*, HEC-Paris, and the OMT division, Paris, France, June 2011.

[90] "Resources, Capabilities, and Routines in Public Organization" (by Peter Klein, Anita McGahan, Joseph T. Mahoney, and Christos Pitelis). Presented by Pitelis at the 1st Interdisciplinary Conference on Stakeholders, Resources and Value Creation, Barcelona, Spain, June 2011.

[89] "Strategy and the Libecap Paradox: Efficiency and Co-adaptation of Organizations and Institutions" (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Klein and Mahoney at the Atlanta Competitive Advantage Conference (ACAC) in Atlanta, Georgia, May 2011.

[88] "Efficiency and Adaptation in Organizations and Institutions" (by Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Klein and Pitelis in a session on Institutions, Entrepreneurship, and Public-Private Boundaries. The American Economic Association annual meeting, Denver, Colorado, January, 2011.

[87] "Supply Portfolio Concentration in Outsourced Knowledge-Based Services" (by Mahka Moeen, Deepak Somaya, and Joseph T. Mahoney). Presented by Moeen at the Fifth Annual Mid-Atlantic Strategy Colloquium, University of Maryland at College-Park, October 2010.

[86] "Explaining Firm-Boundary Choice: When Capabilities Meet Transactions" (by Lihong Qian and Joseph T. Mahoney). Presented by Qian at the Strategic Management Society Conference in Rome, Italy, September 2010.

[85] "Resources, Capabilities, and Routines in Public Organization" (by Peter Klein, Anita McGahan, Joseph T. Mahoney, and Christos Pitelis). Presented by McGahan and Pitelis at the Strategic Management Society Conference in Rome, Italy, September 2010.

[84] "Real Options and Property Rights" (by Joseph T. Mahoney) in a Symposium Panel on: *Real Options: Taking Stock and Looking Ahead* (by Yong Li and Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Meetings in August 2010 in Montreal, Canada.

[83] "Stepping Stones to Firm Growth: Evidence from the Deregulated Railroad Industry" (by Michael Pettus, Yasemin Kor, Joseph T. Mahoney, and Steven Michael). Presented by Pettus and Michael at the Academy of Management Meetings in August 2010 in Montreal, Canada.

[82] "Resources, Capabilities and the Public Interest" (by Peter Klein, Anita McGahan, Joseph T. Mahoney, and Christos Pitelis). Presented by Klein at the annual Academy of Management Meetings in August 2010 in Montreal, Canada.

[81] "Towards a Stakeholder Theory of the Firm" (by Joseph T. Mahoney) in a Symposium Panel on *Stakeholder Theory: Taking Stock and Looking Ahead* (by Graham Kenny and Joseph T. Mahoney). Presented by Mahoney in the All Academy Theme program at the annual Academy of Management Meetings in August 2010 in Montreal, Canada.

[80] "Firm-Specific Human Capital and Governance" (by Joseph T. Mahoney) in a Professional Development Workshop (PDW) on: *Do You See What I See? Bridging Disciplinary Divides in Human Capital Scholarship*. Presented at the annual Academy of Management Meetings in August 2010 in Montreal, Canada.

[79] "Evidence-Based Management in "Macro' Areas: The Case of Strategic Management" (by Ravi Madhavan and Joseph T. Mahoney). Presented by Mahoney at the Carnegie-Mellon Conference on Evidence-Based Management in May 2010.

[78] "Supply Portfolio Concentration in Outsourced Knowledge-Based Services" (by Mahka Moeen, Deepak Somaya, and Joseph T. Mahoney). Presented by Somaya at Northwestern University, in May 2010.

[77] "Inquiry into Contractual Relations in Strategic Management: Theory and Applications" (by Seth Carnahan, Glenn Hoetker, and Joseph T. Mahoney). Presented by Carnahan at the annual Atlanta Competitive Advantage Conference, May 2010.

[76] "Resources, Capabilities and Routines in Public Organization" (by Peter Klein, Anita McGahan, Joseph T. Mahoney, and Christos Pitelis). Presented by Klein and Mahoney at the annual Atlanta Competitive Advantage Conference in Atlanta, May 2010.

[75] "Supply Portfolio Concentration in Outsourced Knowledge-Based Services" (by Mahka Moeen, Deepak Somaya, and Joseph T. Mahoney). Presented by Moeen at the annual Atlanta Competitive Advantage Conference, May 2010.

[74] "The Market Needs a Place and the Market Needs to be Kept in its Place" (by Joseph T. Mahoney). Plenary presentation on "What Does Strategic Management Theory Say about Corporate Governance and the Legitimacy of Capitalism?" Presented at The Ohio State Conference, May 2010.

[73] "Market Frictions, Governance and Economic Rents: Taking Stock and Looking Ahead" (by Joseph T. Mahoney and Lihong Qian). Presented by Mahoney and Qian at the Strategic Management Society Meetings in October 2009 in Washington, D.C.

[72] "Where does Architectural Knowledge Come From? Key Processes under Bounded Rationality and Uncertainty" (by Chih Liu, Joseph T. Mahoney, and Douglas Miller). Presented by Liu and Miller at the annual Strategic Management Society Meetings in October 2009 in Washington, D.C.

[71] "Penrose's *Theory of the Growth of the Firm:* Now that's Classic!" for the 50th Anniversary of Edith Tilton Penrose's (1959) *The Theory of the Growth of the Firm* and her Contributions to Research in Strategy, Innovation and MNCs (by Joseph T. Mahoney). Presented by Mahoney at the annual Strategic Management Society Meetings, October 2009, Washington, D.C.

[70] "When Do Venture Capital Firms Make New Investments?" (by Yong Li and Joseph T. Mahoney). Presented by Li and Mahoney at the annual Strategic Management Society Meetings in October 2009 in Washington, D.C.

[69] "Current Critical Issues in Strategic Management" (by Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society in October 2009 in Washington, D.C.).

[68] "The Economic Organization of Political Entrepreneurship" by (Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Peter Klein at the Academy of Management at the August 2009 Meetings in Chicago, IL.

[67] "The Relationship between Location-Bound Advantages and International Strategy: An Empirical Investigation" (by Fang-Yi Lo, Joseph T. Mahoney, and Danchi Tan). Presented by Lo and Mahoney at the Academy of Management, August 2009 Meetings in Chicago, IL.

[66] "The Effects of Director Industry and Firm Experience on Firm Performance: Startups vs. Diversifying Entrants" (by Pao-Lien Chen, Joseph T. Mahoney, and Danchi Tan). Presented by Chen and Mahoney at Academy of Management, August 2009 Meetings in Chicago, IL.

[65] "The Economic Organization of Political Entrepreneurship" by (Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Peter Klein at the DRUID Conference in Denmark, June 2009, and the Academy of Management at the August 2009 Meetings in Chicago, IL.

[64] "The Economic Organization of Political Entrepreneurship" by (Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Anita McGahan at the London Business School, June 2009.

[63] "A Balancing Mechanism Approach to the Theory of the Multinational Enterprise" (by Min-Young Kim and Joseph T. Mahoney). Presented by Min-Young Kim at the Advances in International Business Meetings in June 2009 in San Diego, CA.

[62] "Choosing Teams over Star Players: Strategic Selection of Supplier Teams in Customized Projects" (by Marko Madunic, Glenn Hoetker, and Joseph T. Mahoney). Presented by Marko Madunic at the Advances in International Business Meetings in June 2009 in San Diego, CA.

[61] "The Economic Organization of Political Entrepreneurship" by (Peter Klein, Joseph T. Mahoney, Anita McGahan, and Christos Pitelis). Presented by Klein and Mahoney at the Atlanta Competitive Advantage Conference in Atlanta, May 2009.

[60] "Choosing Teams over Star Players: Strategic Selection of Supplier Teams in Customized Projects" (by Marko Madunic, Glenn Hoetker, and Joseph T. Mahoney). Presented by Madunic and Mahoney at the Atlanta Competitive Advantage Conference, in Atlanta, May 2009.

[59] "Towards a Stakeholder Theory of the Firm" (by Joseph T. Mahoney). Presented by Mahoney at the Utah Conference, March 2009, Solitude, Utah.

[58] "Why Do We Observe Heterogeneous Governance Choices for the Same Transactions? Theoretical Issues in Corporate Strategy" (by Asli Arikan and Joseph T. Mahoney). Presented by Mahoney at the *Organization Science*, Winter Conference, February 2009 in Steamboat Springs, Colorado.

[57] "Towards a Stakeholder Theory of the Firm" (by Joseph T. Mahoney). Presented by Mahoney at the Stakeholder Theory II Conference, November 2008 at the University of Richmond, in Richmond, Virginia.

[56] "Property Rights, Transaction Costs, Dynamic Capabilities and Resource-based Theory" (by Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society Meetings, October 2008 in Cologne, Germany.

[55] "Why Do We Observe Heterogeneous Governance Choices for Similar Transactions? A Transaction Costs and Property Rights View" (by Asli Arikan and Joseph T. Mahoney). Presented by Arikan and Mahoney at the Strategic Management Society Meetings, October 2008 in Cologne, Germany.

[54] "The Impact of Stakeholder Management on Organizational Learning and Innovation" (by Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society Meetings in October 2008 in Cologne Germany.

[53] "The Functions of the Executive: A System's View of the Organization" (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2008 meetings in Anaheim, CA.

[52] "Resource-Based and Property Rights Perspectives on Economic Value Creation" (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2008 meetings in Anaheim, CA.

[51] "Why Do We Observe Heterogeneous Governance Choices for Similar Transactions?" (by Asli Arikan and Joseph T. Mahoney). Presented by Arikan and Mahoney at the Academy of Management at the August 2008 meetings in Anaheim, CA.

[50] "A Real Options View of Initiating Corporate Venture Capital Projects" (by Yong Li and Joseph T. Mahoney). Presented by Li and Mahoney at the Atlanta Competitive Advantage Conference, June 2008, Atlanta, GA.

[49] "Resource Co-specialization, Firm Growth, and Organizational Performance: An Empirical Analysis of Organizational Restructuring and IT Implementation" (by Sung Min Kim and Joseph T. Mahoney). Presented by Kim and Mahoney at the Atlanta Competitive Advantage Conference, June 2008, Atlanta, GA.

[48] "Vertical De-Integration Based on Product Modularization and Reconfiguration: An Organizational Economics Perspective" (by Judith Gebauer and Joseph T. Mahoney). Presented by Mahoney at the Strategic Management Society Annual Meeting, October, 2007 in San Diego, CA.

[47] "Why Firms Make Unilateral Investments Specific to Other Firms: The Case of OEM Suppliers" (by Min-Ping Kang, Joseph T. Mahoney, and Danchi Tan). Presented by Mahoney at Strategic Management Society Meeting, October, 2007 in San Diego, CA.

[46] "The Austrian School of Economics: Applications to Organization, Strategy and Entrepreneurship" (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2007 meetings in Philadelphia. PA.

[45] "Resources, Capabilities and Entrepreneurial Perceptions" (by Yasemin Y. Kor, Joseph T. Mahoney, and Steven Michael). Presented by Mahoney at the Agricultural Economics Association at the July 2007 Meeting in Portland, Oregon.

[44] "Corporate Venture Capital Investment Decisions: Real Options and Absorptive Capacity" (by Yong Li, and Joseph T. Mahoney). Presented by Li and Mahoney at the Academy of Management at the August 2006 meetings in Atlanta, GA.

[43] "Towards a Stakeholder Theory of the Firm in Strategic Management: An Incomplete Contracting Approach" (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management at the August 2006 meetings in Atlanta, GA.

[42] "Firm Capability, Corporate Governance, and Firm Competitive Behavior: A Multi-Theoretic Framework" (by Jinyu He and Joseph T. Mahoney). Presented by He and Mahoney at the Academy of Management at the August 2006 meetings in Atlanta, GA.

[41] “Towards a Stakeholder Theory of Strategic Management” (by Joseph T. Mahoney). Presented by Mahoney at a Professional Development Workshop at the Academy of Management at the August 2006 meetings in Atlanta, GA.

[40] “Advances in Competitive Advantage: Firm Capability, Corporate Governance, and Firm Competitive Behavior” (by Joseph T. Mahoney). Presented by Mahoney at a Professional Development Workshop at the Academy of Management August 2006 in Atlanta, GA.

[39] “Real Options: Taking Stock and Looking Ahead” (by Yong Li, Barclay James, Ravi Madhavan, and Joseph T. Mahoney). Presented by Yong Li at the Real Options Conference held at University of North Carolina at Chapel Hill in June 2006.

[38] “Towards a Property Rights Foundation for a Stakeholder Theory of the Firm in Strategic Management” (by Matt Kraatz, Joseph T. Mahoney, and Edward Zajac). Presented by Edward Zajac at the Strategic Management Society (SMS) Conference at the October 2005 Meeting in San Diego, CA.

[37] “Resource-Based Theory: Taking Stock and Looking Ahead” (by Joseph T. Mahoney and Asli Arikan). Presented by Asli Arikan at the Strategic Management Society Conference at the October 2005 meetings in San Diego, CA.

[36] “Resources, Capabilities and Entrepreneurial Perceptions” (by Yasemin Kor, Joseph T. Mahoney, and Steven Michael). Presented by Joseph T. Mahoney at the Academy of Management at the August 2005 meetings in Hawaii.

[35] “The Dynamics of Japanese Firm Growth in U.S. Industries: The Penrose Effect.” (by Danchi Tan and Joseph T. Mahoney). Presented by Danchi Tan and Joseph T. Mahoney at the Academy of Management at the August 2005 meetings in Hawaii.

[34] “New Venture Valuation by Venture Capitalists: An Integrative Strategic Management Approach” (by Dingkun Ge, James M. Mahoney, and Joseph T. Mahoney). Presented by D. Ge at Strategic Management Society Conference in Puerto Rico, November 2004.

[33] “Towards a Property Rights Foundation for a Stakeholder Theory of the Firm” (by Cheryl Carleton-Asher, James Mahoney, and Joseph T. Mahoney). Presented by Joseph T. Mahoney at the Academy of Management Meeting in New Orleans in August 2004.

[32] "Penrose's Resource-Based Approach: The Process and Product of Research Creativity" (by Yasemin Kor, and Joseph T. Mahoney). Presented by Kor and Mahoney at the Academy of Management Meeting in New Orleans in August 2004.

[31] “Vertical De-Integration Based on Product Modularization and Reconfiguration: An Organizational Economics Perspective” (by Judith Gebauer and Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Annual Meeting in New Orleans in August 2004.

[30] "Industry Effects on the Choice and Effectiveness of Board Monitoring and Executive Incentive Compensation" (by Yasemin Kor, Joseph T. Mahoney, and Sharon Watson). Presented by Kor at the Strategic Management Society (SMS) Conference in Baltimore, Maryland in November 2003.

[29] "Investigating Learning Processes in Alliances: An Experimental Methodology" (by Rajshree Agarwal, Rachel Croson, and Joseph T. Mahoney). Presented by Agarwal at the Academy of Management Annual Meeting in Seattle in August 2003.

[28] "Equilibrium and Disequilibrium in Resource-Based Theory" (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Meeting, in Seattle, August 2003.

[27] "An Empirical Investigation of Expatriate Utilization: Resource-Based, Agency, and Transaction Costs Perspectives" (by Danchi Tan and Joseph T. Mahoney). Presented by Mahoney and Tan at Academy of Management Annual Meeting in Seattle, August 2003.

[26] "Combining Transaction Costs Theory, Resource-Based Theory and Dynamic Capabilities Theory for Explaining (and Perhaps Predicting) Sustainable Competitive Advantage" (by Joseph T. Mahoney). Presented by Mahoney at the Academy of Management Annual Meeting in Denver in August 2002.

[25] "Property Rights Theory, Transaction Costs Theory, and Agency Theory: An Organizational Economics Approach to Strategic Management" (by Jongwook Kim and Joseph T. Mahoney). Presented by Kim and Mahoney at the Academy of Management Annual Meeting in Denver in August 2002.

[24] "An Empirical Investigation of the Utilization of Expatriates: Agency Theory and Transaction Costs Perspectives" (by Danchi Tan and Joseph T. Mahoney). Paper presented by Tan at the Annual Meeting of the Academy of International Business in Sidney, Australia, November 2001.

[23] "Performance Outcomes of Resource Deployment Strategies, Top Management Experience, and Corporate Governance" (by Yasemin Kor and Joseph T. Mahoney). Paper presented by Kor and Mahoney at the Strategic Management Society (SMS) Conference in San Francisco, CA. October 2001.

[22] "The Utilization of Expatriates: An Agency and Transaction Costs Theory of Managerial Transfer from a Multinational Parent Company to its Foreign Affiliates" (by Danchi Tan and Joseph T. Mahoney). Paper presented by Tan at International Business Division at annual Academy of Management Meetings in Toronto, Canada, August 2000.

[21] "Integrating Process and Product of Thought: Towards a Pragmatic Theory of Strategy" (by Joseph T. Mahoney and Ron Sanchez). Paper presented by Mahoney at Business Policy & Strategy Division, Academy of Management Meeting, San Diego, August 1998.

[20] "The Resource-Based Theory of the Firm" (by Joseph T. Mahoney). Paper presented by Mahoney at Business Policy and Strategy, Research Methods, and Organization and Management Theory Divisions at annual Academy of Management Meetings in Boston, MA, August 1997.

[19] "The Strategy and Governance of Vertical Integration: Empirical Evidence" (by Joseph T. Mahoney, and Kaouthar Lajili). Paper presented by Mahoney at the annual Agricultural and Economics Association Meetings in Toronto, Canada, July 1997.

[18] "The Co-evolution of Firm Capabilities and Industry Dynamics" (by Gregory Winter and Joseph T. Mahoney). Paper presented by Mahoney at the annual Strategic Management Society (SMS) Conference in Phoenix, Arizona, November 1996.

[17] "An Empirical Investigation of the Effects of Corporate Antitakeover Provisions on Long-term Investment" (by James Mahoney, Chamu Sundaramurthy, and Joseph T. Mahoney). Paper presented by Mahoney, Sundaramurthy and Mahoney, at Business Policy and Strategy Division at annual Academy of Management Meetings, in Cincinnati, Ohio, August 1996.

[16] "Competence Theory as Integrating Product and Process of Thought: Beyond Dissociative Theories of Strategy" (by Joseph T. Mahoney, and Ron Sanchez). Paper presented by Sanchez at "The Theory and Practice of Competence-Based Competition," Ghent (Belgium), November, 1995.

[15] "The Modularity Principle in Product and Organization Design," (by Ron Sanchez, and Joseph T. Mahoney). Paper presented by Sanchez at the Rotterdam School of Management, Rotterdam, Netherlands on December, 1994.

[14] "The Modularity Principle in Product and Organization Design: Achieving Flexibility in the Fusion of Intended and Emergent Strategies in Hypercompetitive Product Markets" (by Ron Sanchez, and Joseph T. Mahoney). Paper presented by Sanchez at the Whittemore Conference on Hypercompetition at the Tuck School, Dartmouth College, September, 1994.

[13] "Spot Markets, Vertical Contracting and Vertical Financial Ownership" (by Joseph T. Mahoney, David Crank, and Kaouthar Lajili). Paper presented by Mahoney, Crank, and Lajili at a research conference on "Interactions between Public Policies and Private Strategies in the Food Industries," in Montreal, Quebec, June 1994.

[12] "Paradigm Shift: Parallels in the Origin, Evolution and Function of the Strategic Group Concept and the Resource-based Theory of the Firm" (by Bill Bogner, Joseph T. Mahoney, and Howard Thomas). Paper presented by Bogner at the Business Policy and Strategy Division for the Academy of Management Meetings in Atlanta, August 1993.

[11] "Vertical Coordination: The Choice of Organizational Form" (by Joseph T. Mahoney, and David Crank). Paper presented by Mahoney at Agribusiness Alliance Conference in Chicago, November 1993.

[10] "Board Structure, Type of Antitakeover Provision, and Stock Price Effects" (by Chamu Sundaramurthy, James Mahoney, and Joseph T. Mahoney). Results presented by James Mahoney at a finance seminar at Wharton, November 1993.

[9] "Are Walsh and Seward's (1990) Dimensions for Classifying Antitakeover Defenses Critical From a Stockholder Wealth Perspective? An Empirical Examination" (by James Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy). Paper presented by Joseph Mahoney and Chamu Sundaramurthy at the Business Policy and Strategy Division for the annual Academy of Management Meetings in Las Vegas, August 1992.

[8] "Forward Integration in the United States, 1870-1920: An Organizational Economics Interpretation" (by Joseph T. Mahoney). Paper presented by Mahoney at the Management History Division for the Academy of Management Meetings in Las Vegas, August 1992.

[7] "Can All Antitakeover Amendments Be Treated Equally? An Empirical Examination" (by James Mahoney, Joseph T. Mahoney, and Chamu Sundaramurthy). Paper presented by Mahoney and Mahoney at the Strategic Management Society (SMS) Conference in Toronto, October 1991.

[6] "Toward a New Social Contract Theory in Strategic Management" (by Joseph T. Mahoney, and Anne Huff). Paper presented by Mahoney at the Strategic Management Society (SMS) Conference in Toronto, October 1991.

[5] "An Empirical Investigation of the Effect of Antitakeover Amendments on Stockholder Wealth" (by James Mahoney and Joseph T. Mahoney). Paper presented by Mahoney and Mahoney, Business Policy and Strategy Division at the annual Academy of Management Meeting in Miami, August 1991.

[4] "Strategic Management and Determinism: Sustaining the Conversation" (by Joseph T. Mahoney). Paper presented by Mahoney at a Strategy Conference held at the University of Illinois at Urbana-Champaign, May 1991.

[3] "A Contingency Model of the Adoption of the Multidivisional Organization" (by Joseph T. Mahoney). Paper presented by Mahoney at the Business Policy and Strategy Division for the 1990 annual Academy of Management Meetings in San Francisco, August 1990.

[2] "Technology Strategy, Manufacturing Strategy, and Interfunctional Linkages" (by Joseph T. Mahoney). Paper presented by Mahoney at the ninth annual Strategic Management Society (SMS) Conference in San Francisco, October 12, 1989.

[1] "Prospectus for Theory Building in Competitive Strategies," (by Joseph T. Mahoney, Howard Thomas, and Ming-Je Tang). Presented by Mahoney in a Symposium on "Theory Building in Strategic Management" at the annual Academy of Management Meeting in Washington, D.C., August 13, 1989.

FORMAL DEVELOPMENT AND RENEWAL

COURSES ATTENDED

Business Administration 490: "The Behavioral Foundations of Strategic Management" (taught by Professor Anne S. Huff)

PLANTS VISITED

Visited Nucor's Crawfordsville, Indiana plant for a three-hour personal tour and interview with plant manager, Ron Dickerson, June 1998, February 1999, March 2000-2004; and April 2005.

OTHER CONFERENCE PARTICIPATION

Invited senior panelist for a Professional Development Workshop on "Strategic Human Capital: Exploring the Bright and Dark Sides of Mega-Stars and Firm Performance," for the Business Policy & Strategy Division of the Academy of Management in Philadelphia, August, 2014.

Invited as a senior panelist for a Junior Faculty Paper Development Workshop for the Business Policy & Strategy Division of the Academy of Management in Philadelphia, August, 2014.

Invited discussant at Informal Economy Summit hosted by BYU in Chicago, May 2014.

Invited presenter on "Advancing the Human Capital Perspective by Joining Governance and Capabilities Approaches" at a Human Capital Conference at the University of South Carolina, March, 2014.

Invited Distinguished Speaker (Jay Barney, Ming-jer Chen, Mike Hitt, Joe Mahoney, and Margie Peteraf) on "Strategic Management as an Academic Field" organized by Heli Wang for the Strategic Management Society (SMS) for a session in Atlanta, October 2013.

Facilitator in a Professional Development Workshop on "Developing a Structured Draft of a Paper" organized by Rajshree Agarwal and Will Mitchell for the BPS Division of the Academy of Management Meeting in Orlando, Florida, August 2013.

Invited Distinguished Speaker (with Ranjay Gulati, Michael Leiblein, and Jackson Nickerson) for a Professional Development Workshop on "The Dyad in Context: Developing and Managing a System of Vertical Partnerships." Submitted by Janet Bercovitz and Anne Parmigiani, and presented to the BPS & OMT Divisions of the Academy of Management, Boston, August, 2012.

Co-Organizer (with Douglas Miller) of a Professional Development Workshop on "The Dynamics and Consequences of Architectural Knowledge.' Presented to the BPS, OMT, and TIM Divisions of the Academy of Management, Boston, August, 2012.

Presenter and Co-Organizer (with Sybille Sachs) of a Professional Development Workshop on "Value Creation with 'People for People.' Presented to the BPS, HR, and SIM Divisions of the Academy of Management, Boston, August, 2012.

Invited Presenter on "Towards a Stakeholder Theory of Strategic Management" at a research workshop on Innovation, Sustainability, and Entrepreneurship," at the University of Oregon, June, 2012.

Discussant for three doctoral student presentations at a research workshop on Innovation, Sustainability, and Entrepreneurship," at the University of Oregon, June, 2012.

Invited speaker on "Trends in Competitive Strategy" (with Cathy Maritan and Anne Parmigiani) at the Atlanta Competitive Advantage Conference (ACAC), May 2012.

Presentation on Resource-Based Theory at the SMS Emerging Scholar (David Sirmon) Session at the annual meeting of the Strategic Management Society, Miami, Florida, November, 2011.

Participant in an Interest Group Session on "Rent Appropriation: Who Gets How Much and Why?" at the annual meeting of the Strategic Management Society (SMS), Miami, Florida, November 2011.

Participant in an Interest Group Session on "Corporate Strategy: Emerging Trends and Interesting Research Questions," at the annual meeting of the Strategic Management Society (SMS), Miami, Florida, November 2011.

Participant in a Manuscript Development Workshop for Stakeholder Management Theory at the annual meeting of the Strategic Management Society (SMS), Miami, Florida, November 2011.

Participant at the Competitive Strategy Teaching Workshop at the annual meeting of the Strategic Management Society (SMS), Miami, Florida, November 2011.

Discussant at a Pre-Conference Panel at the annual meeting of the Strategic Management Society on "Resource Development and Deployment" held at University of Florida, November 2011.

Discussant for Caucus on "Value Creation and Stakeholder Management" at the Academy of Management, San Antonio, Texas, August 2011.

Discussant for Symposium on "The Positive and Negative Role of Organizational Learning in Capability Development" sponsored by the BPS, OMT and TIM Division of the Academy of Management, San Antonio, Texas, August 2011.

Invited Facilitator of Academy of Management Discussion Paper Sessions. Academy of Management, Montreal, Canada, August 2010.

Invited Facilitator for Mid-Career Consortium for the Business Policy and Strategy Division of the Academy of Management, Montreal, CA, August 2010.

Invited Discussant for Stakeholder Session within the Business Policy and Strategy Division of the Academy of Management, Chicago, IL, August 2009.

Invited to Entrepreneurship Research Exemplars Conference, University of Connecticut, School of Business, University of Connecticut, May 2009.

Invited Plenary Speaker for session on Financial Valuation at the Atlanta Competitive Advantage Conference (ACAC), Emory University, May 2009.

Co-Chair Doctoral Workshop at the Strategic Management Society (SMS) Conference, Cologne, Germany, October 2008.

Invited participant for Professional Development Workshop on "Dynamic Capabilities: Building a Process-Based Research Agenda," Academy of Management, Anaheim, CA, August 2008.

Invited participant for New Doctoral Student Consortium (NDSC), Academy of Management, Anaheim, CA, August 2008.

Invited participant for Professional Development Workshop for Business Policy and Strategy and Technology and Information Management Divisions on Property Rights and Firm Resources. Academy of Management, Anaheim, CA, August 2008.

Invited participant for *Showcase Symposium* by Business Policy and Strategy (BPS), Organization and Management Theory (OMT) and Social Issues Management (SIM) Divisions on Stakeholder Theory of Strategy, Academy of Management, Anaheim, CA, August 2008.

Invited participant for *Showcase Symposium* by Business Policy and Strategy, Entrepreneurship and Technology and Information Management Divisions on Property Rights, RBV, Implicit Contracts and Corporate Strategy, Academy of Management, Anaheim, CA, August 2008.

Invited participant for Symposium by Business Policy and Strategy (BPS) Division and the Management History (MH) Division on Continuing the Conversation with Chester Barnard, Academy of Management, Anaheim, CA, August 2008.

Invited discussant for Duke Strategy Conference, Durham, NC, April 2008.

Invited discussant on corporate strategy research in the doctoral student workshop at Strategic Management Society (SMS) Conference, San Diego, CA, October 2007.

Invited discussant on dynamic capabilities research in the new faculty workshop at Strategic Management Society (SMS) Conference, San Diego, CA, October 2007.

Invited discussant on corporate social responsibility at the Strategic Management Society Conference, San Diego, CA, October 2007.

Facilitator for a session on “Theories of the Firm” at the Strategic Management Society (SMS) Conference, San Diego, CA, October 2007.

Invited discussant on Entrepreneurship at The Ohio State University Conference, August 2007.

Invited discussant on Economic Theory and Entrepreneurship at the American Agricultural Economics Association Meeting, in Portland, Oregon, July 2007.

Invited discussant on Evidence-Based Management Conference at Carnegie Mellon University, June 2007 and January 2008.

Invited discussant for the Fourth Annual Competitive Advantage Conference, held at Emory University, June 2007.

Invited discussant for the International Society for New Institutional Economics (ISNIE) held in Boulder, Colorado, September 2006 for a session on “Transaction Cost Economics: Anomalies, Extensions, Variations on a Theme” (papers given by George John, Witold Henisz, Scott Masten, Jackson Nickerson, and Oliver Williamson).

Invited discussant for National Academy of Management Meeting Conference session on “Future of the Field of Strategic Management,” August 2005.

Invited discussant for National Academy of Management Meeting Pre-Conference session on “The Next Generation of Entrepreneurship Theory,” August 2005.

Invited discussant for National Academy of Management Meeting Pre-Conference session on “Different Types of Capabilities and their Effects on Market Positioning,” August 2005.

Invited discussant for National Academy of Management Meeting Pre-Conference session on “Strategic Competencies and Environmental Management,” August 2005.

Invited discussant for the Second Annual Competitive Advantage Conference, held at Emory University, June 2005.

Distinguished Research Mentor for the National Science Council, Taiwan, June 2005.

Participant at SMS Workshop on “Fundamental Issues in Strategy” at the Silverado Resort in Napa, CA, March 2005.

Invited discussant at First Annual Competitive Advantage Conference, Emory University, June 2004.

Co-Chair of the New Faculty Consortium for the Business Policy and Strategy Division of the Academy of Management, August 2003 and August 2004.

Presented and participated at New Faculty Consortium for the Business Policy and Strategy Division of the Academy of Management, August, 1999.

Discussant at the Academy of Management Annual Meeting in San Diego: August 1998.

Facilitator for Shared Interest Track on vertical integration at annual Academy of Management Meetings in Boston, MA: August 1997.

Presented and participated at Doctoral Consortium for the Business Policy and Strategy Division of the Academy of Management, August, 1997.

Presented keynote address on vertical integration at the American Agricultural Economics Association meeting, July 1997.

Participant in the Executive MBA business trip to Germany: March 1997.

Presented at New Faculty Consortium for the Business Policy and Strategy Division of the Academy of Management, August 1996.

Discussant at a session at the International Conference on Global Competition at the Beckman Institute, University of Illinois at Urbana-Champaign, April, 1996.

Participant in the Executive MBA business trip to Belgium: March 1995.

Chaired a session at the International Conference on Global Competition at the Beckman Institute, University of Illinois at Urbana-Champaign, October 1994.

Presented my work on vertical integration at the New Industries in Agriculture Symposium, "Strategic Alliances in Agriculture" in Chicago, November 1993.

Chaired a session at the Strategic Management Society Conference in Chicago, September 1993.

Discussant at the Academy of Management Annual Meetings in Atlanta, August 1993.

Reviewer for SMS Conference at Northwestern University, March 1993.

Participated in the "Coase Conference" held at University of Chicago Law School in June 1990.

Participated in the Business Policy and Strategy new faculty consortium (as a new faculty member), Annual Academy of Management meeting in Washington, D.C., August 1989.

OTHER PRESENTATIONS

"Resources, Capabilities and Entrepreneurial Perceptions"
(By Yasemin Kor, Joseph T. Mahoney and Steven C. Michael)

- Presented by Mahoney at Copenhagen Business School, Denmark June 2006
- Presented by Mahoney at Nankai University in Mainland China, June 2006
- Presented by Michael at Ohio State Conference in Columbus, Ohio, October 2005

"Economic Foundations of Strategy"
(By Joseph T. Mahoney)

- Presented at Copenhagen Business School, Denmark June 2006
- Presented at the Hong Kong University of Science and Technology, June 2006
- Presented at National Taiwan University, June 2005
- Presented at Boston University, April 2004
- Presented at University of Southern California, October 2003
- Presented at Georgia State University, October 2003
- Presented at University of Pittsburgh, October 2003
- Presented at Ohio State University, May 2003
- Presented at Cornell University, May 2003
- Presented at University of Ottawa, Canada April 2003
- Presented at University of Michigan, February 2003
- Presented at Washington University in St. Louis, September 2002
- Presented at Purdue University, October 2001

"Towards a Property Rights Foundation for a Stakeholder Theory of the Firm"
(By Joseph T. Mahoney)

- To be presented at University of Maryland-College Park, May 2014
- To be presented at University of Washington, Seattle, May 2014
- To be presented at University of Southern California, April 2014
- To be presented at University of California – Irvine, April 2014
- Presented at Arizona State, September 2013
- Presented at University of Missouri, May 2013
- Presented at Portland State University, May 2012
- Presented at George Washington University, April 2012
- Presented at University of Western Ontario, Canada April 2012
- Presented at Vienna University of Economics and Business, June 2011
- Presented at Oxford University (Said), May 2011
- Presented at Cambridge University (Judge), May 2011
- Presented at London Business School, May 2011
- Presented at London School of Economics, May 2011
- Presented at Baruch College, City University of New York, May 2010
- Presented at Washington University in St. Louis, April 2010
- Presented at Texas A&M University, March, 2010

- Presented at University of Pittsburgh, November, 2009
- Presented at INSEAD, France, June 2009
- Presented at IESE Business School, University of Navarra, Spain, June 2009
- Presented at University of Oregon, April 2009
- Presented at Loyola University Chicago, April 2009
- Presented at University of Illinois at Urbana-Champaign, March 2009
- Presented at University of Richmond, November 2008
- Presented at University of Pennsylvania, October 2008
- Presented at University of Kansas, September 2008
- Presented at HEC – Paris, May 2008
- Presented at Ecole Polytechnique Federale de Lausanne (EPFL), Switzerland, May 2008
- Presented at University of Zurich, Switzerland, May 2008
- Presented at University of South Carolina, April 2008
- Presented at Georgia State University, March 2008
- Presented at Southern Methodist University, February 2008
- Presented at University of Texas at Dallas, February 2008
- Presented at University of Minnesota, October 2007
- Presented at SUNY – Buffalo, September, 2007
- Presented at University of North Carolina at Chapel Hill, April 2007
- Presented at York University, Canada April 2007
- Presented at Michigan State University, April 2007
- Presented at University of Colorado at Boulder, September 2006
- Presented at Copenhagen Business School, Denmark June 2006
- Presented at Beijing University, China June 2006
- Presented at Hong Kong University of Science and Technology, June 2006
- Presented at Purdue University, January 2006
- Presented at National Chengchi University, Taiwan, June 2005
- Presented at National Cheng Kang University, Taiwan, June 2005
- Presented at National Taiwan University, June 2005
- Presented at Northwestern University, April 2005

“The Corporate Strategy of Vertical Integration: Empirical Evidence” (by Joseph T. Mahoney and Kaouthar Lajili). Paper presented by Mahoney at University of Kentucky, November 1997.

"The Choice of Organizational Form: Vertical Integration versus Other Methods of Vertical Control" (by Joseph T. Mahoney) (pp. 1-40). Paper presented by Mahoney at a strategy seminar at the Wharton School of Business, University of Pennsylvania in February 1991.

DOCTORAL DISSERTATION COMMITTEES

Name [Placement]	Area	Year	Supervisor
66. Brad Skousen [Proposal to be defended]	International Business	current	Marcelo Bucheli
65. John Mawdsley [Proposal to be defended]	Strategic Management	current	Deepak Somaya
64. Grace Su [Proposal to be defended]	Strategic Management	current	Joseph Mahoney
63. Chih Liu [Proposal to be defended]	Strategic Management	current	Joseph Mahoney
62. Amir Marmarchi [Proposal defended]	Industrial and Enterprise Systems Engineering	current	Alex Kirlik
61. Amit Jain [Proposal defended]	Strategic Management	current	Deepak Somaya
60. Wenxin Guo [Proposal defended]	International Business	current	Joe Clougherty
59. Radek Nowak [Proposal defended)	Labor & Employment Relations	current	John Dencker
58. Marleen McCormick [Marquette University]	International Business	2013	Janet Bercovitz
57. Mahka Moeen [University of South Carolina]	Strategic Management [University of Maryland]	2013	Rajshree Agarwal
56. Olga Petricevic [University of Calgary, CA]	Strategic Management [Georgia State University]	2013	Bill Bogner
55. Joshua Sears [Texas Tech University]	International business	2012	Glenn Hoetker
54. I-Chen (Kim) Wang [Suffolk University]	Strategic Management	2012	Joseph Mahoney
53. Min-Young Kim [University of Kansas]	International Business	2012	Glenn Hoetker
52. Shawn Riley [University of Washington-Tacoma]	Strategic Management	2011	Steve Michael

51. Elahe Javadi [Illinois State University]	Information Systems	2011	Joseph Mahoney
50. Sai Lan [Peking University]	Strategic Management	2011	Joseph Mahoney
49. Young-Chul Jeong [Concordia University]	Organization Behavior	2011	Huseyin Leblebici
48. Lihong Qian [Portland State University]	Strategic Management	2011	Rajshree Agarwal
47. Tae Jun Cho [University of Suwon, Korea]	Human Resources	2010	Russell Korte
46. Eric Micheels [University of Saskatchewan]	Agricultural Economics	2010	Hamish Gow
45. Prasanna Karhade [Hong Kong University of Science and Technology]	Information Systems	2009	Mike Shaw
44. Ugur Uygur [Loyola University Chicago]	Strategic Management	2009	Steve Michael
43. Matt McCarter [Chapman University]	Organization Behavior	2009	Greg Northcraft
42. Marko Madunic [Western Washington University]	Strategic Management	2008	Joseph Mahoney
41. Denisa Mindruta [HEC-Paris]	Strategic Management	2008	Rajshree Agarwal
40. Barclay James [Louisiana State University]	Strategic Management	2008	Joseph Mahoney
39. Jason Franken [University of Missouri]	Agricultural Economics	2008	Joost Pennings
38. Katherine Zhao [UNC-Charlotte]	Information Systems	2007	Mike Shaw
37. Pao-Lien Chen [National Chengchi University]	Strategic Management	2007	Rajshree Agarwal
36. Candace Martinez [Saint Louis University]	Strategic Management	2006	Joseph Mahoney

35. Yong Li [SUNY – Buffalo]	Strategic Management	2006	Joseph Mahoney
34. Jinyu He [Hong Kong University of Science & Technology]	Strategic Management	2005	Joseph Mahoney
33. Nina Shah [SUNY -- Fredonia]	Organization Behavior	2005	Matt Kraatz
32. Jeet Dutta [Senior Economist, Moody's Analytics]	Economics	2004	Larry Neal
31. Jongwook Kim [Western Washington University]	Strategic Management	2004	Joseph Mahoney
30. Yuri Mishina [Michigan State University]	Organization Behavior	2004	Joseph Porac
29. Dingkun Ge [CEIBS]	Strategic Management	2003	Joseph Mahoney
28. Jim Moore [Louisiana State University]	Organization Behavior	2003	Matt Kraatz
27. Chandrasekar Subramanian [UNC – Charlotte]	Information Systems	2003	Mike Shaw
26. Monica Yang [Adelphi University]	Organization Behavior	2003	Huseyin Leblebici
25. Sung-min Kim [Loyola University Chicago]	Strategic Management	2003	Joseph Mahoney
24. Gina McNally [Michigan State University]	Marketing	2002	Abbie Griffin
23. Martin Nunlee [Syracuse University]	Marketing	2002	William Qualls
22. Ayse Olcay [Eastern Illinois University]	Strategic Management	2002	Anju Seth
21. Tyas Soekarsono [University of Indonesia]	Agricultural Economics	2001	Mike Mazzaco

20. Yasemin Kor [University of South Carolina]	Strategic Management	2001	Joseph Mahoney
19. Danchi Tan [National Chengchi University]	International Business	2000	Jean-Francois Hennart
18. Lucy Ojode [Indiana University, Kokomo]	Strategic Management	2000	Joseph Mahoney
17. Stephen Bowden [University of Waikato, New Zealand]	Strategic Management	1999	Anju Seth
16. Kannan Ramanathan [University of Texas-Dallas]	Strategic Management	1999	Anju Seth
15. Greg Winter [Oklahoma City University]	Strategic Management	1999	D. Sudharshan
14. Ming Zeng [INSEAD]	International Business	1998	Jean-Francois Hennart
13. Mike Pettus [Millikin University]	Strategic Management	1997	D. Sudharshan
12. Kaouthar Lajili [University of Ottawa, CA]	Agricultural Economics	1996	Peter Barry
11. Vonda Powell [University of Virginia]	Marketing	1995	Kent Monroe
10. Don O'Neal [University of Illinois, Springfield]	Strategic Management	1995	Howard Thomas
9. Ji-ren Lee [National Taiwan University]	Strategic Management	1994	Ming-je Tang
8. Deborah Windes [University of Illinois, Program Director]	Organization Behavior	1993	Huseyin Leblebici
7. Tom Nine [Consulting]	Marketing	1993	Richard Hill

6. Young Ryeol Park [Yonsei University, South Korea]	International Business	1993	Jean-Francois Hennart
5. Jung Taik Oh [Hong Kong University of Science and Technology]	Strategic Management	1992	Anne Huff
4. Chamu Sundaramurthy [University of Kentucky]	Strategic Management	1991	Anne Huff
3. Larry Stimpert [Michigan State University]	Strategic Management	1990	Irene Duhaime
2. Dennis Patterson [University of Notre Dame]	Strategic Management	1990	Howard Thomas
1. Bill Bogner [Georgia State University]	Strategic Management	1989	Howard Thomas

TEACHING SCHEDULE

[Complete listing, 1995-present]

Semester	Course number	Enrollment	Teaching Effectiveness	
			(ICES #1)*	(ICES #2) **
Fall 2013	449	39	4.7	4.7
Fall 2013	449	15	4.8	4.8
Fall 2013	504	06	4.8	4.6
Fall 2013	545	11	4.8	4.8
Spring 2013	544PMBA	46	4.7	4.8
Fall 2012	449	41	4.6	4.4
Fall 2012	504	11	5.0	5.0
Fall 2012	549	10	4.8	4.7
Spring 2012	544PMBA	34	4.3	4.4
Fall 2011	504	06	5.0	5.0
Fall 2011	545	05	5.0	5.0
Fall 2011	590MSA	34	4.8	4.6
Spring 2011	544PMBA	28	4.7	4.8
Fall 2010	504	15	4.9	4.8
Fall 2010	549	12	5.0	5.0
Fall 2010	590MSA	43	4.4	4.5
Spring 2010	544PMBA	37	4.5	4.5
Fall 2009	504	15	4.8	4.8
Fall 2009	545	12	5.0	4.5
Fall 2009	590MSA	48	4.2	4.1
Spring 2009	544PMBA	30	4.6	4.6
Fall 2008	504	10	5.0	4.9
Fall 2008	549	11	5.0	4.9
Fall 2008	590MSA	45	4.5	4.4
Spring 2008	544PMBA	30	4.9	4.9
Spring 2008	545	15	4.9	4.9
Fall 2007	449	13	4.9	4.6
Fall 2007	504	08	4.9	4.8
Spring 2007	449	30	4.6	4.6
Spring 2007	449	42	4.8	4.7
Spring 2007	449	41	4.7	4.6
Spring 2006	449	32	4.8	4.8
Spring 2006	449	41	4.7	4.5
Fall 2005	544EMBA	31	3.5	3.5
Fall 2005	590MSA	28	4.3	4.3
Spring 2005	544IM	26	4.3	4.5
Spring 2005	546	09	4.6	4.3
Fall 2004	544EMBA	25	4.6	4.5
Fall 2004	590MSA	23	4.8	4.6
Spring 2004	444IM	45	4.7	4.8

Spring 2004	389	30	4.9	4.6
Fall 2003	444EMBA	23	4.1	4.4
Fall 2003	490MS	24	4.4	4.4
Spring 2003	444EMBA	30	4.3	4.3
Spring 2003	444IM	40	4.3	4.4
Fall 2002	446	06	4.5	4.5
Fall 2002	389	40	4.9	4.6
Spring 2002	444IM	35	4.7	4.5
Spring 2002	444EMBA	35	4.8	4.7
Spring 2001	444IM	30	4.9	4.9
Spring 2001	444EMBA	30	4.7	4.6
Fall 2000	389	45	4.1	4.1
Fall 2000	490	11	4.8	4.8
Spring 2000	444EMBA	35	4.7	4.7
Spring 2000	444IM	35	4.7	4.8
Fall 1999	389	42	4.3	4.1
Fall 1999	389	47	4.5	4.1
Spring 1999	444EMBA	37	4.8	4.7
Spring 1999	389	48	4.8	4.6
Fall 1998	490Q	14	4.6	4.8
Fall 1998	389	41	4.7	4.5
Spring 1998	444EMBA	31	4.6	4.5
Fall 1997	401	75	4.1	4.2
Spring 1997	389	41	4.7	4.6
Fall 1996	389	42	4.3	4.3
Fall 1996	490	13	4.5	4.6
Spring 1995	444EMBA	39	4.5	4.5
Spring 1995	490	07	4.1	4.3

Note: The number of evaluators in all almost all cases was within 5 of the enrollment.

BA 401 =	Strategy (MBA requirement)
BA 449/389 =	Business Policy (Senior-level undergraduate requirement)
BA 490(Ph.D.) =	Economic Foundations of Strategy (Doctoral requirement/elective)
BA 504(Ph.D.) =	Scholarship in Business Administration (Doctoral requirement)
BA 544/444EMBA =	Business Policy and Strategy (Executive MBA second-year requirement)
BA 544/444IM=	Business Policy and Strategy (International MBA second-year requirement)
BA 544(PMBA) =	Strategic Management (Professional MBA second-year requirement)
BA 545 =	Foundations of Strategy Research (Ph.D. course elective)
BA 546/446 =	Strategy Content and Formulation Research (Doctoral requirement)
BA 549 =	Strategy Ph.D. Seminar (Organizational Economics seminar)
BA 590/490MS =	The Economics of Organization (MSA elective course)

* = Rate the Instructor's overall Teaching-Effectiveness on a 5-point scale
** = Rate the Overall Quality of this Course on a 5-point scale (5 = maximum)

Teaching Awards:

Professional MBA Teaching Award (as voted by executives): 2010 and 2013.

Received *Honorable Mention* in the selection process for the Campus Award for Excellence in Graduate and Professional Education in 2005, 2011, and 2013.

Received the Graduate Studies Teaching Award for the College of Business, 2000.

Executive MBA Outstanding Teaching Award (voted by executives): 1995, 1996, 1998, 1999, and 2002.

Included in List of Excellent Instructors: 1992-2013.

Executive Development Center

June 1998: One-half day discussion on topics in strategic management with four executives from Executive Development Center (EDC).

January 1999: One-hour seminar on investment decision-making under uncertainty: A real options perspective.

October 2001: Six-hour seminar on Industry Analysis to Transwitch.

March 2004: Six-hour seminar at Archer Daniel Midland (ADM) given to the Chairperson, the CEO, and 22 other top-level managers at Decatur, Illinois.

March 2005: Six-hour seminar at Archer Daniel Midland (ADM) given to top-level managers at their Executive Development Center in Decatur, Illinois.

October 2009: Six-hour seminar at State Farm given to top-level managers at their Executive Development Center in Bloomington, Illinois.

Independent Study Students:

Spring, 2013	Wutong Hao (James Scholar Program)
Spring, 2012	Ching Wang (James Scholar Program)
Spring, 2009	Sindhura Anantharaju (James Scholar Program)
Spring, 2007	Shawn Riley (Ph.D. student)
Spring, 2001	Jaime Coakley (Master's Thesis)
Summer, 1998	Byeongjo Kim (MBA student)
Summer, 1998	Summer Research Opportunity Program — Rosa Torres
Summer, 1998	Summer Research Opportunity Program — Ingrid Jones

SERVICE

Department

Advisory Committee, 2013-2014
Director of Research, 2013-2014
Co-organized the Midwest Strategy Conference, June 2013
Director of Graduate Studies 2008-2012
Affirmative Action/Equal Employment Opportunity AA/EEO Committee, 2010-2011
Advisory Committee, 2007-2008; 2009-2010
Participated in information session for those interested in Ph.D. in Business, October 2005
Undergraduate Studies Committee, 2004-2005
Undergraduate Advisor, 2004-2005
Technology and Entrepreneurship Committee, 2004-2005
Promotion and Tenure Committee 2004-2005
Undergraduate Studies Committee, 1999-2000
James F. Towey Search Committee for the James F. Towey Chair, 1999-2001
Search Committee for Hoeft Chair of Information Systems/Information Technology, 1999-2001
Committee on the Use of Human Subjects in Research, 1997-1998, 1998-1999
Strategic Planning Committee, 1996-1997, 1997-1998, 1998-1999
MSBA Committee, 1997-1998
Ethics Review Committee, 1996-1997
Strategy Coordinator, 1993-1996, 1999-2000
Advisory Committee 1994-1995, 1995-1996, 1997-1998, 1998-1999, 2002-2003, 2006-2007
Area Coordinators Committee 1994-1995
Department Head Search Committee 1992-1993, 1993-1994
Advisor to Faculty Search Committee for Senior Position in Strategy, 1993-1994
Member of Strategic Planning Committee, 1992-1993

College

College Strategic Planning Committee (Chair), 2013-2014
College Executive Committee 2010-2011; 2011-12
MBA Faculty Steering Committee 2010-2011
Library Committee 2007-2008, 2008-2009, 2009-2010
College Executive Committee, 2005-2006
Strategic Planning Committee 2005-2006
Undergraduate Core Curriculum Sub-Committee on Compute Skills, 2004-2005
Limited Status Admissions Committee, 2004-2005
College Executive Committee, 2003-2004
Undergraduate Studies Committee, 2003-2004
CCBA Learning Advisory Board, 2002-2003, 2003-2004
Limited Status Admissions Committee, 2002-03, 2003-04, 2004-05, 2005-06
Educational Policy Committee, 2002-2003, 2003-2004

Assisted with PEP Case Competition for MBA Program, 2003
Library Committee, 1999-2000
Executive Education Committee, 1996-1997, 1997-1998
Director of Executive MBA Program, Search Committee, 1996
Committee for Director of MBA Communications Program, 1995
Member of MBA Course Revision and MS Committee, 1992-1993, 1993-1994
Chair of Affirmative Action Committee 1991-1993

University

University Promotion and Tenure Committee, 2012-2013; 2013-2014
Member of University Ethics Awareness Week Steering Committee, 2012, 2013
Graduate College Council for Equity and Access, 2010-11; 2011-12
Graduate College Graduate Studies Committee 2010-11
Social and Applied Health Science Library Planning Team, 2010-2011
Provost Committee on Faculty Retention, 2002-2003, 2003-2004, 2004-2005, 2005-2006
Library Committee 2002-2003
Search Committee for Associate Dean, 1998
Summer Research Opportunities Program, 1994, 1995, 1998

Community

Taught Strategic Management Course BADM 449 at the Danville Correctional Facility to 15 incarcerated individuals during the Fall semester, 2013 each Friday evening from 5:00 PM to 8:00 PM as part of the *Education Justice Project* of the University of Illinois at Urbana-Champaign.

- Total Citations on SSCI = 2,369 citations;
- Total Citations from *Google Scholar* = 9,843 citations;
- H-Index = 20 from SSCI (20 publications with at least 20 citations);
- H-Index = 36 from *Google Scholar*.

Listed in "Most-Cited Authors" in Management for 1981-2004:

Podsakoff, P.M., *et al.* (2008). "Scholarly Influence in the Field of Management: A Bibliometric Analysis of the Determinants of University and Author Impact in the Management Literature in the Past Quarter Century." *Journal of Management*, 34 (August): 641-720.

PARTIAL LIST OF SCHOLARS WHO HAVE CITED MY RESEARCH:

Virginia Acha (Imperial College, London, UK)
Zoltan Acs (George Mason University)
Renee Adams (University of Queensland, Australia)
M. Billur Addeniz (University of New Hampshire)
Joseph Adetunji Adegbesan (Pan African University, Nigeria, and London Business School, UK)
Fida Afiouni (American University of Beirut, Lebanon)
Allan Afuah (University of Michigan)
Anupam Agarwal (University of Illinois at Urbana-Champaign)
Rajshree Agarwal (University of Maryland – College Park)
Marlous Agterberg (Vrije Universiteit Amsterdam, Netherlands)
Michael Aguilera (University of Oregon)
Ruth Aguilera (University of Illinois at Urbana-Champaign)
Barak Aharanson (New York University)
Guatam Ahuja (University of Michigan)
Umit Akinc (Wake Forest University)
Abdulrahman Al-Aali (King Saud University, Saudi Arabia)
Christiane Alcouffe (Universite Toulouse, France)
Howard Aldrich (University of North Carolina at Chapel Hill)
Todd Alessandri (Northeastern University)
Jeffrey Alexander (University of Michigan)
Maria Tereza Alexandre (Cornell University)
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Joseph T. Mahoney earned a BA, MA, and Ph.D. from the University of Pennsylvania, with a doctorate in Business Economics from the Wharton School of Business. He joined the College of Business of the University of Illinois at Urbana-Champaign in 1988, and is currently Professor of Strategy & Entrepreneurship, and Caterpillar Chair of Business.

Joe's research interest is **organizational economics,** which includes: transaction costs theory, agency theory, dynamic capabilities and resource-based theory, real-options theory, property rights theory, stakeholder theory, and the behavioral theory of the firm. He has published over 60 articles in journal outlets, including: *Academy of Management Review, Industrial and Corporate Change, Journal of Business Venturing, Journal of Management, Journal of Management Studies, Organization Science, Strategic Entrepreneurship Journal*, *Strategic Management Journal*, and *Strategic Organization.* His publications have been cited over 2,300 times in the *Web of Science*, and over 9,800 times according to *Google Scholar* from scholars in over 75 countries. In 2005, he published his Sage book intended for first-year doctoral students in the Strategy field: Economic Foundations of Strategy. This research book has been adopted by over 35 doctoral programs including: Florida, Georgia Institute of Technology, Michigan, Michigan State, Pennsylvania (Wharton), Purdue, Rice, Rutgers, Washington in Seattle, and Wisconsin-Madison; and internationally at the Copenhagen Business School, HEC-Paris, Hong Kong University of Science & Technology (HKUST), IE Business School, Spain, Melbourne Business School, Australia, National Taiwan University, and Vienna University, Austria.

Joe is Associate Editor of the Strategy field's flagship journal, *Strategic Management Journal.* He also serves on the editorial boards of *Journal of Business Research, Journal of Management, Journal of Management Studies,* and *Strategic Organization,* and has served on the editorial board of the *Academy of Management Review*. For the academic-year 2008-2009, he served as Chair of the Business Policy and Strategy (BPS) Division of the Academy of Management. In 2011 he received the Irwin Outstanding Educator Award from the BPS Division of the Academy of Management. In 2012 he was elected as a member of the Academy of Management Fellows. In 2013 he was elected as a Fellow of the Strategic Management Society.

Joe has taught courses at the University of Illinois at Urbana-Champaign in the following programs: undergraduate, Master of Science in Accounting (MSA), Master of Science in Business Administration (MSBA), MBA, Executive MBA (EMBA), Professional MBA (PMBA) and Ph.D. and he has received the outstanding teaching award (as voted by the executives) five times in the Executive MBA program. In 2010 and in 2013 he received the outstanding teaching award for the Professional MBA program (as voted by the executives). He has also taught in Executive training sessions at ADM and State Farm. Joe has served on 58 completed doctoral dissertation committees, and is currently serving on committees for 8 dissertations in progress.